

MISSION: Partnering Horses with people to transform lives and help them reach their highest ability

LOCATION: Newfield Exploration

4 Waterway Square, 4:00pm

The Woodlands, TX 77380

888-640-7748/22237692

Inspiration Ranch Board Meeting Agenda

Thursday, August 23, 2018

- | | | |
|-------------|---|---------------------------|
| 4:00 | Call to Order / Welcome | GP 5 Minutes |
| 4:05 | Prayer | |
| 4:10 | Vote on Minutes for July / signature required | GP 5 Minutes |
| 4:15 | Educational Series – Natural Horsemanship | Greg Sokoloski 15 Minutes |
| 4:30 | Reports / Questions | |
| | a. External Committee | |
| | a. Current Financials | Nel 10 Minutes |
| | b. Mid-Year Budget | Michel 20 Minutes |
| | c. Development/Gala update and call to action | MG 10 Minutes |
| | b. Governance | |
| | a. Nominating / <i>Discussion on any updates</i> | Gary 10 Minutes |
| | c. Internal Committee | Connie 20 Minutes |
| | a. Dashboard | |
| | b. Follow Up Items | |
| | c. By-Laws | |
| | d. Temp Committee to streamline Board Meetings | |
| 5:40 | Discussion on the following: | MG 10 Minutes |
| | a. Property Update | |
| | b. Operations Report | |
| 5:50 | New/Old Business | MG 5 Minutes |
| | a. Thank you notes - <i>please take, add your personal notes and mail</i> | |
| 5:55 | Prayer/Open Floor/Adjournment | |

Calendar

VIP Party – Amerigo's Grille

September 20, 6:00

Denim & Diamond Gala

September 29, 5:30

No September Board Meeting

October Board Meeting

October 25, 2018

November Board Meeting

November 29, 2018**

Christmas Party

December 13, 2018

Board Retreat

January 26, 2019 All Day

** Date change due to Thanksgiving

VISION: To provide a Christ centered oasis for children and adults with special challenges seeking excellence in equine activities & therapies while we inspire similar ministries to grow the arena of hope



July Board Meeting Minutes Notes

July 18, 2018 / 4:00pm

Newfield Exploration

July 19, 2018

4:00pm-6:00pm

Meeting Place: Newfield Conference Room
4 Waterway Ct.
Spring, TX 77380

Attendance: BOARD MEMBERS – Gary Packer, Connie Goers, Nel Somarriba, Patrick Flaherty, Mike Maher ADVISORY BOARD – Bob Marlowe STAFF – MG Tindall, Sheila Greaver, Michelle Bellaire, ON PHONE - Kathy Tabor, Jimmie Dotson, Deny McGuire

Absent: Todd Bryant, Chris Osborne, Michelle Little, Trent Johnson

4:05pm Call to Order – Gary Packer

4:06pm Opening Prayer – Patrick Flaherty

4:07pm Approval of June Board Meeting Minutes: Patrick Flaherty with motion, Connie second – minutes approved

4:10pm Mid Year Budget Review – Gary Packer

- a. Is this something the board needs to do?
- b. Mike Maher and others think that it is necessary to get a pulse check on how things are going
- c. Look at variances in YTD and make adjustments going forward
- d. MG will get the paperwork together for a mid-year review

4:15pm Property Update – MG Tindall

- a. Discussed the properties that have been seen and properties that need to be seen
- b. Reviewed map of area surrounding the Glen Loch property and where potential properties are located in relation to Glen Loch
- c. There is a perfect property found off of 1488 towards Magnolia – short about 10 acres due to the 7-acre lake on the property – trying to find out if surrounding acreage is for sale
- d. MG will organize a group of board members to go out and visit potential properties

4:25pm Commitment to Meeting Time Frame – Gary Packer

- a. Board members are committed to keeping on task to adhere to the 6:00pm stop time
- b. Allows everyone courtesy of getting home or wherever they need to be after the meeting

4:27pm Update to Glen Loch location – MG Tindall

- a. Spoke to Linda the new owner of Glen Loch property – they are not planning on building until 2019 – she is in a lease until 2020

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ADVISORY BOARD – Bob Marlowe STAFF – MG Tindall, Sheila Greaver, Michelle Bellaire, ON PHONE: Denny McGuire, Jimmie Dotson, Kathy Tabor

Absent: Todd Bryant, Chris Osborne, Michelle Little, Trent Johnson,

Patrick Flaherty opened in prayer at 4:06pm

- I. Approval of June board minutes**
 - a. Minutes reviewed
 - b. Motion and Second by Gary Packer and Connie Goers respectively – minutes approved
- II. Mid-Year Budget Review**
 - a. Board would like to review the budget to see where we stand mid-year
 - b. MG will prepare documentation for boards review and approval
- III. Property Search Update**
 - a. Potential properties discussed, others still need to be seen
 - b. Map of area around Glen Loch location reviewed for potential new locations
 - c. MG will invite board members to go out and look at potential properties
- IV. Board agreed to keep on task to end meeting at 6:00pm time frame**
- V. Update to Glen Loch location**
 - a. Adding additional 6-month lease option to end of lease
 - b. Both parties have a 90-day notice option to back out of the lease
 - c. Staff raises were given
- VI. No Committee Breakouts**
- VII. Financials**
 - a. Financials were discussed
 - b. Motion and second by Gary Packer and Connie Goers respectively – financials approved
- VIII. By-Laws and Policies**
 - a. Connie rewrote and made updates and changes to by-laws and policies
 - b. Executive committee will review and a final copy will be presented to the board for approval
- IX. Reports**
 - a. Gala still on track – need Live Auction items
 - b. Verbal approval to become a charity recipient for the Halliburton golf tournament
 - c. Update on progress of potential board members
 - d. Search for new full time instructor
- X. New/Old Business**
 - a. Board Christmas Party moved from Dec. 20th to Dec. 13th
 - b. Advisory board will be invited to a future board meeting

Bob Marlowe closed in prayer at 5:54pm

Minutes respectively written and distributed by Michelle Bellaire, Executive Assistant, email michelle@inspirationranch.org

Board Approval By Secretary or Chair: _____



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4:27pm Update to Glen Loch location – MG Tindall

- a. Spoke to Linda the new owner of Glen Loch property – they are not planning on building until 2019 – she is in a lease until 2020

- b. Redoing the lease wording so that we have an option to add another six months to the lease when current lease expires
- c. Both parties will have a 90-day notice option to break the lease on Glen Loch
- d. Small changes in liability insurance with the sale of Glen Loch
- e. Staff Raises were given – huge thank you to the board from the staff for their appreciation of the raise and for the boards support

4:30pm No Committee Breakouts

4:31pm Financials – Nel Somarriba

- a. Quick forecast on projections on certain line items looks good
- b. Expenses – salaries has changed some along with insurance costs
- c. Cash at end of June notes the proceeds from the sale of Glen Loch property – noted the \$389,761 shown is the gain on the sale of land - \$705, 939 less the depreciation of parcels of land and the arena
- d. Mike Maher would like a YTD P&L Budget vs Actual line item breakdown of income and expenses like the June P&L report – Michelle will get this report to MG to forward to the board
- e. Connie would like to move the proceeds from the sale of Glen Loch to the reserve account – board agreed – MG will move the funds before the next board meeting
- f. Question on the Unearned Deferred Income of \$57,000 on the balance sheet – Michelle will verify that is outstanding pledges
- g. Gary would like Sheila to provide a projected “YTD applied for grants” and a “What has been actually received” chart – seeing it in the current format gives a false sense of security – this will enable the board to see a more accurate picture of where we are
- h. Motion to approve financials – Gary Packer; second motion – Connie Goers; financials approved

5:00pm By-Laws and Policies – Connie Goers

- a. Connie typed up current by-laws and policies and then went through and amended the laws and made changes and updates in red font
- b. She will send to the Executive Committee, MG and Sheila/Tommy to review changes recommended/needed and return to her with suggestions or questions
- c. After finalizing changes, the new by-laws and policies will be presented to the board for final approval

5:07pm Reports

- a. Development update – Patrick and Sheila
 - (1) Verbal approval to be a Halliburton Golf Tournament Charity recipient with a potential of \$50,000
 - (2) Gala income is a little above normal – concern with Live Auction items, more are needed, especially domestic trips/ski trips/beach houses - Sheila will check on airline miles that may be needed
 - (3) Bourbon Pull was discussed and will be added to the Gala – sell \$25 tickets for drawing – have 10 or so bottles to give away from rare to more common bottles of bourbon
 - (4) Still waiting on ExxonMobil vendor list to solicit sponsorships, etc.
 - (5) Christmas in the Woods has a goal of \$30,000 total – have already sold all sponsorships totaling \$9000 – off to a great start

- b. Governance – Gary Packer
 - (1) Met with Elijah White of ExxonMobil – knowledgeable and very interested – he is on other boards but may be available in March – will need to get approval from ExxonMobil to join our board
 - (2) Meeting with Jenny Taylor – Friday, July 20th
 - (3) Melissa (advisory board) will attend next month’s meeting
 - (4) Woodforest names will be removed from the list of possible board members
 - (5) Todd and Patrick have follow ups to their list of potential members
 - (6) Gary said Brooke Westall is very interested – she will have one more conversation with Gary before making her final decision
- c. Dashboard – MG Tindall
 - (1) One week left of summer camp
 - (2) Waitlist is growing
 - (3) No lessons in August for TR – time for instructors to attend PATH Conference, catch up on paperwork, plan for the fall session – EAP/EFL will continue
 - (4) Laura is looking for another instructor – may mentor one or two new instructors and hire contract labor to fill in for Jaye while she is out on maternity leave
 - (5) Shared JT’s TR story
 - (6) Update on Horses – Ivy may go to A&M, Two old guys need to retire – if we move not expensive to let them live out their lives on new property
- d. Follow Up – Sheila
 - (1) Reminder to board members to review the upcoming grants list – who you may know
 - (2) Sheila will get Gary the letter for the McNair grant so that he can modify and send to his contact there

5:40pm New/Old Business – MG Tindall

- a. Let’s Unwind August 15th at Wild Stallion Vineyards – Butler House Let’s Unwind was a great success – despite the heat
- b. Board Christmas Party moved to Dec. 13th from Dec. 20th
- c. Board invited to attend the Leadership Summit on August 9th and 10th
- d. Gala VIP Party at Amerigo’s on Sept. 20th
- e. Advisory Board will be invited to a future board meeting - Bob Marlowe reminded everyone to reach out to the advisory board members – they are a great source of information

5:54pm Closing Prayer – Bob Marlowe

Minutes respectively written and distributed by Michelle Bellaire, Executive Assistant, email michelle@inspirationranch.org

Board Approval By Secretary or Chair:

PANTHER CREEK INSPIRATION RANCH
Jul-18

	P&L Budget vs Actual- Month Accrual ----->				P&L Budget vs Actual -YTD Accrual ----->				P&L Prev Year Comp - Accrual ----->				Original 2018 Budget
	JULY Actual	JULY Budget	\$ Variance	% Variance	YTD ACTUAL	YTD Budget	\$ Variance	% Variance	JAN-JULY 2018	JAN-JULY 2017	\$ Variance	% Variance	
Profit and Loss													
Donations	13,068	10,830	2,238		92,897	103,160	(10,263)		92,897	57,527	35,370		200,957
Special Events Income	12,943	15,250	(2,307)		195,379	153,000	42,379		195,379	177,197	18,182		618,250
Foundations	13,722	29,098	(15,376)		111,686	158,588	(46,902)		111,686	71,040	40,646		261,882
Program Fees	6,040	4,000	2,040		48,455	46,500	1,955		48,455	42,880	5,575		74,400
Other Income					27	2,000	(1,973)		27	322	(295)		3,000
Total Income	45,773	59,178	(13,405)	-23%	448,444	463,248	(14,804)	-3%	448,444	348,966	99,478	29%	1,158,489
Special Events	470	3,050	2,580		6,721	9,700	2,979		6,721	9,016	2,295		89,300
Salary/Benefits	67,363	66,860	(503)		435,936	438,520	2,584		435,936	383,886	(52,050)		774,170
Office Expense	13,908	12,345	(1,563)		59,650	64,225	4,575		59,650	68,263	8,613		97,615
Travel, Meals & Ent	858	270	(588)		3,767	4,490	723		3,767	4,741	974		10,370
Horse Expense	8,291	5,645	(2,646)		42,894	44,745	1,851		42,894	54,439	11,545		76,920
Learning supplies	609	970	361		3,048	11,690	8,642		3,048	6,767	3,719		15,040
Prop & Facility Maint	11,822	11,910	88		27,431	42,800	15,369		27,431	36,214	8,783		72,855
Total Expense	103,321	101,050	(2,271)	-2%	579,447	616,170	36,723	6%	579,447	563,326	(16,121)	-3%	1,136,270
Net Other Income/(Expense)	-	(210)	210		419,632	(1,490)	421,122		419,632	(15,719)	435,351		2,525
Net Income/(Loss)	(57,548)	(42,082)	(15,466)	-37%	288,629	(154,412)	443,041	287%	288,629	(230,079)	518,708	225%	24,744
CASH POSITION	1/31/18	2/28/18	3/31/18	4/30/18	5/31/18	6/30/18	7/31/18	8/31/18	9/30/18	10/31/18	11/30/18	12/31/18	
Capital Account						700,000	700,000						
Actual Cash	335,714	295,335	241,700	198,573	279,388	287,766	235,905						
Cash Budgeted	334,356	292,137	247,347	218,912	170,408	247,028	204,056	178,874	159,938	312,021	293,945	358,695	
\$ Change	1,358	3,198	(5,647)	(20,339)	108,980	40,738	31,849						

Observations:

YTD income is within budget; and better than last year's income. But in the month of July income and net income were lower than budgeted. **Total Expense** is controlled and lower than YTD budget. This year's expense total is very similar to last year, but with a stronger gross profit. The land was sold in June for a total of \$705,939. The gain of the sale of land was recorded as \$471k in June. There was no dip into the **Reserves** for the Month of July. The actual cash is 31k higher than budgeted. Depending on the Special Events income, we may need to move cash from reserve in August \$700 was moved to the reserve account for Capital from the sale proceeds. MG is looking into an interest bearing account.

2018 REVISED BUDGET

	YTD Actual							YTD Actual			Revised Projections					Annual Total			2017 Actuals
	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	YTD Actual	YTD Budget	Variance	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Revised Budget	Orig Budget	Variance	
Income																			
4100 · Donations																			
4112 · Donations-Individual (non event)	2,761	11,370	-	3,586	591	9,577	3,079	20,964	16,500	4,464	-	-	-	-	35,000	55,964	51,500	4,464	
4116 · Pledges	2,000	450	2,250	4,250	250	4,250	2,050	25,500	50,050	(24,550)	2,150	2,350	27,050	2,050	2,050	61,150	60,700	450	
4122 · Corporate Contributions	2,027	3,051	495	1,100	10,028	-	3,840	20,542	14,500	6,042	1,000	500	1,000	3,000	10,000	36,042	31,500	4,542	
4124 · Recurring Gifts	340	325	495	585	225	765	325	3,060	2,240	820	320	320	320	320	320	4,660	3,840	820	
4142 · Sponsorships																			
4144 · Client Sponsorship	-	-	50	2,011	518	1,036	1,036	4,651	9,842	(5,191)	1,036	2,072	3,108	4,144	4,144	19,155	23,828	(4,673)	
4118 · Horse Sponsorship	1,470	4,006	784	3,706	2,254	3,222	2,738	18,180	10,028	8,152	2,938	3,424	4,874	5,842	5,842	41,100	29,589	11,511	
Total 4142 · Sponsorships	1,470	4,006	834	5,717	2,772	4,258	3,774	22,831	19,870	2,961	3,974	5,496	7,982	9,986	9,986	60,255	53,417	6,838	
Total 4100 · Donations	8,599	19,202	4,074	15,238	13,866	18,850	13,068	92,897	103,160	(10,263)	7,444	8,666	36,352	15,356	57,356	218,071	200,957	17,114	148,089
4200 · Special Events Income																			
4210 · Denim & Diamonds	-	-	10,000	-	8,300	45,950	10,943	75,193	40,000	35,193	10,000	50,000	284,000	21,750	15,000	455,943	450,000	5,943	
4240 · 3rd Party Events	-	198	2,016	4,511	-	-	2,000	108,724	113,000	(4,276)	250	-	-	-	-	108,974	113,250	(4,276)	
xxxx · Store (Merchandise)																			
4260 · Christmas In The Woods	900	300	-	319	-	-	-	1,519	-	1,519	-	-	1,000	1,000	2,500	7,000	-	7,000	-
4280 · Breakfast with Champions (Spring Event)	-	-	-	-	9,942	-	-	9,943	-	9,943	-	5,500	-	-	-	15,443	25,000	(9,557)	
Total 4200 · Special Events Income	900	498	12,016	4,830	118,242	45,950	12,943	195,380	153,000	42,380	10,250	58,000	285,000	32,750	42,500	623,880	618,250	5,630	558,819
4300 · Foundation/Trust Grants	44,098	9,098	6,598	6,226	18,722	13,222	13,722	111,686	158,588	(46,902)	19,098	3,722	53,722	19,722	49,722	257,672	261,882	(4,210)	157,096
4400 · Program Fees	6,993	3,727	4,242	8,028	10,190	6,840	6,710	46,730	46,500	230	2,000	500	6,400	9,000	8,000	72,630	74,400	(1,770)	66,936
4290 · Workshops and Trainings													2,000	-	500	2,500	-	2,500	-
4500 · Other Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4510 · Dividends & Interest-Securities	0	0	26	-	-	-	-	27	-	27	-	-	-	-	-	27	-	27	319
Total 4500 · Other Income	0	0	26	-	-	-	-	27	-	27	-	-	-	-	-	27	-	27	319
Total Income	60,590	32,525	26,956	34,322	161,020	84,862	46,443	446,719	461,248	(14,529)	38,792	70,888	381,474	76,828	157,578	1,172,279	1,155,489	16,790	931,259
Expense																			
Total 5200 · Special Events Expense	-	-	2,503	1,126	886	1,700	1,266	7,481	9,700	2,219	11,545	6,277	70,500	1,300	1,500	98,603	89,300	(9,303)	95,912
Total 6100 · Employee Salary/Benefit	59,745	59,408	58,906	61,847	64,971	63,694	67,363	435,936	438,520	2,584	80,905	68,150	70,350	68,250	70,350	793,941	774,170	(19,771)	686,778
Total 6200 · Office Expense	6,133	6,894	7,699	6,976	8,475	9,566	13,113	58,855	64,225	5,370	9,620	5,550	5,250	9,660	7,375	96,310	97,615	1,305	106,905
Total 6300 · Travel, Meals & Entertainment	332	1,607	218	86	400	266	898	3,767	4,490	723	2,370	2,370	270	3,100	770	12,647	10,370	(2,277)	10,275
Total 6400 · Horse Expense	6,736	5,999	7,695	5,627	3,269	5,678	8,291	42,894	44,745	1,851	6,195	6,345	6,695	8,345	6,395	76,869	76,920	51	85,355
Total 6500 · Learning Supplies PROGRAM SUPPLIES	30	230	93	259	1,343	519	609	3,082	11,690	8,608	2,270	2,270	4,070	1,000	270	12,962	15,040	2,078	5,799
6600 · Property, Facilities & Maintenance																			
Total 6610 · Vehicles & Large Equipment	2,232	2,236	254	300	375	361	648	6,406	8,500	2,094	2,300	4,300	1,000	800	500	15,306	15,600	294	
Total 6620 · Insurance	-	22	350	-	-	-	5,851	6,223	17,550	11,327	-	5,600	-	5,600	-	17,423	28,750	11,327	
Total 6630 · Repairs & Improvement	749	274	337	352	778	484	153	3,127	8,750	5,623	3,240	1,250	1,250	1,250	1,250	11,367	15,000	3,633	
Total 6640 · Utilities	1,363	848	761	892	743	740	972	6,319	6,025	(294)	775	775	900	775	775	10,319	10,025	(294)	
Total 6650 · Safety	-	-	156	-	83	70	63	372	1,030	658	160	100	160	250	160	1,202	1,860	658	
6660 · Rental expense	135	135	155	135	135	155	135	985	945	(40)	135	135	135	135	135	1,660	1,622	(38)	
6680 · Lease Payment	-	-	-	-	-	-	4,000	4,000	-	4,000	4,000	4,000	4,000	4,000	4,000	24,000	-	(24,000)	
Total 6600 · Property, Facilities & Maintenance	4,479	3,514	2,012	1,680	2,113	1,810	11,822	27,431	42,800	15,369	10,610	16,160	7,445	12,810	6,820	81,276	72,857	(8,419)	76,802
Total Expense	77,455	77,252	79,126	77,601	81,458	83,233	103,322	579,447	616,170	36,723	123,515	107,122	164,580	104,465	93,480	1,172,609	1,136,272	(36,337)	1,067,766
Net Ordinary Income	(16,865)	(44,727)	(52,170)	(43,279)	79,563	1,630	(56,879)	(132,728)	(154,922)	22,194	(84,723)	(36,234)	216,894	(27,637)	64,098	(330)	19,217	(19,547)	(136,429)
Other Income/Expense																			
Other Income																			
8302 · Gain on Sale of Stock	-	3,901	-	-	-	-	-	3,901	-	3,901	-	-	-	-	-	-	-	-	-
8303 · Gain on Sale of Land	-	-	-	-	-	417,572	-	417,572	-	417,572	-	-	-	-	-	-	-	-	-
Total Other Income	-	3,901	-	-	-	417,572	-	421,473	-	421,473	-	-	-	-	-	421,473	-	421,473	80
Other Expense																			
8200 · Interest Expense	216	213	190	208	199	151	-	1,177	1,490	313	-	-	-	-	-	1,177	2,525	1,348	
8300 · Unrealized Gain/Loss	(4,024)	4,024	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8400 · Property Tax	-	-	-	-	-	964	-	964	-	(964)	-	-	-	-	-	964	-	(964)	
9991 · Prior Year's Adjustments	-	(85)	-	(315)	60	-	-	(340)	-	340	-	-	-	-	-	(340)	-	340	
Total Other Expense	(3,809)	4,152	190	(107)	259	1,115	-	1,801	1,490	(311)	-	-	-	-	-	1,801	2,525	724	14,844
Net Other Income	3,809	(252)	(190)	107	(259)	416,457	-	419,672	(1,490)	421,783	-	-	-	-	-	419,672	(2,525)	422,197	(14,764)
Net Income	(13,056)	(44,979)	(52,360)	(43,172)	79,303	418,087	(56,879)	286,944	(156,412)	443,356	(84,723)	(36,234)	216,894	(27,637)	64,098	419,342	16,692	402,650	(151,193)
Adjustment to eliminate Gain on Sale from Land:								(130,628)	(156,412)	25,784						1,770	16,692	(14,922)	

2018 ORIGINAL vs REVISED DEVELOPMENT BUDGET

DATE	INDIVIDUAL DONATION		PLEDGE/REC		HORSE		RIDER		CORPORATE		FOUNDATION		EVENTS		TOTAL		
	ORIG BUDGET	REVISED BUDGET	ORIG BUDGET	REVISED BUDGET	ORIG BUDGET	REVISED BUDGET	ORIG BUDGET	REVISED BUDGET	ORIG BUDGET	REVISED BUDGET	ORIG BUDGET	REVISED BUDGET	ORIG BUDGET	REVISED BUDGET	ORIG BUDGET	REVISED BUDGET	Variance
JANUARY	\$ 1,000	\$ 2,761	\$ 2,470	\$ 2,340	\$ 785	\$ 1,470	\$ -	\$ -	\$ 500	\$ 2,028	\$ 49,098	\$ 44,098	\$ -	\$ 900	\$ 53,853	\$ 53,597	\$ (256)
FEBRUARY	\$ 2,500	\$ 1,370	\$ 37,470	\$ 10,775	\$ 785	\$ 4,006	\$ 518	\$ -	\$ 1,500	\$ 3,051	\$ 4,098	\$ 9,098	\$ -	\$ 498	\$ 46,871	\$ 28,798	\$ (18,073)
MARCH	\$ 2,500	\$ -	\$ 2,470	\$ 2,745	\$ 1,306	\$ 784	\$ 1,036	\$ 50	\$ 2,000	\$ 495	\$ 13,098	\$ 6,598	\$ 5,000	\$ 12,017	\$ 27,410	\$ 22,689	\$ (4,721)
APRIL	\$ 5,000	\$ 3,586	\$ 2,470	\$ 4,835	\$ 1,306	\$ 3,706	\$ 1,554	\$ 2,011	\$ 6,000	\$ 1,100	\$ 20,000	\$ 6,226	\$ 10,250	\$ 4,830	\$ 46,580	\$ 26,294	\$ (20,286)
MAY	\$ 2,500	\$ 591	\$ 2,470	\$ 475	\$ 1,306	\$ 2,254	\$ 2,072	\$ 518	\$ 1,000	\$ 10,028	\$ 9,098	\$ 18,722	\$ 12,500	\$ 118,242	\$ 30,946	\$ 150,830	\$ 119,884
JUNE	\$ 1,500	\$ 9,577	\$ 2,470	\$ 5,015	\$ 2,270	\$ 3,222	\$ 2,072	\$ 1,036	\$ 1,500	\$ -	\$ 34,098	\$ 13,222	\$ 110,000	\$ 45,950	\$ 153,910	\$ 78,022	\$ (75,888)
JULY	\$ 1,500	\$ 3,079	\$ 2,470	\$ 2,375	\$ 2,270	\$ 2,738	\$ 2,590	\$ 1,036	\$ 2,000	\$ 3,840	\$ 29,098	\$ 13,722	\$ 15,250	\$ 12,943	\$ 55,178	\$ 39,733	\$ (15,445)
JAN - JULY ACTUALS	\$ 16,500	\$ 20,964	\$ 52,290	\$ 28,560	\$ 10,028	\$ 18,180	\$ 9,842	\$ 4,651	\$ 14,500	\$ 20,542	\$ 158,588	\$ 111,686	\$ 153,000	\$ 195,380	\$ 414,748	\$ 399,963	\$ (14,785)
AUGUST	\$ -	\$ -	\$ 2,470	\$ 2,470	\$ 2,270	\$ 2,938	\$ 2,590	\$ 1,036	\$ 1,000	\$ 1,000	\$ 29,098	\$ 19,098	\$ 20,250	\$ 10,250	\$ 57,678	\$ 36,792	\$ (20,886)
SEPTEMBER	\$ -	\$ -	\$ 2,670	\$ 2,670	\$ 3,236	\$ 3,424	\$ 2,590	\$ 2,072	\$ 2,000	\$ 500	\$ 4,098	\$ 53,722	\$ 85,000	\$ 58,000	\$ 99,594	\$ 120,388	\$ 20,794
OCTOBER	\$ -	\$ -	\$ 2,370	\$ 27,370	\$ 4,685	\$ 4,874	\$ 2,590	\$ 3,108	\$ 1,000	\$ 1,000	\$ 4,098	\$ 3,722	\$ 285,000	\$ 285,000	\$ 299,743	\$ 325,074	\$ 25,331
NOVEMBER	\$ -	\$ -	\$ 2,370	\$ 2,370	\$ 4,685	\$ 5,842	\$ 2,590	\$ 4,144	\$ 3,000	\$ 3,000	\$ 15,000	\$ 19,722	\$ 40,000	\$ 32,750	\$ 67,645	\$ 67,828	\$ 183
DECEMBER	\$ 35,000	\$ 35,000	\$ 2,370	\$ 2,370	\$ 4,685	\$ 5,842	\$ 3,626	\$ 4,144	\$ 10,000	\$ 10,000	\$ 51,000	\$ 49,722	\$ 35,000	\$ 42,500	\$ 141,681	\$ 149,578	\$ 7,897
AUG - DEC PROJECTED	\$ 35,000	\$ 35,000	\$ 12,250	\$ 37,250	\$ 19,561	\$ 22,920	\$ 13,986	\$ 14,504	\$ 17,000	\$ 15,500	\$ 103,294	\$ 145,986	\$ 465,250	\$ 428,500	\$ 666,341	\$ 699,660	\$ 33,319
2018 TOTAL	\$ 51,500	\$ 55,964	\$ 64,540	\$ 65,810	\$ 29,589	\$ 41,100	\$ 23,828	\$ 19,155	\$ 31,500	\$ 36,042	\$ 261,882	\$ 257,672	\$ 618,250	\$ 623,880	\$ 1,081,089	\$ 1,099,623	\$ 18,534
NOTES			pledges that were not collected in Q1 will be collected in Q4								New foundation resources to replace some of the funds we did not receive - timing		Did not meet goal for spring event - added merchandise to events				

ORIGINAL BUDGET - Reflects Jan 2018 approved budget

REVISED BUDGET - Reflects actual results (JAN - JULY) and projections (AUG - DEC)

Pkg Name	Section	Supporter Name	Tables
VIP Underwriter	Underwriting	Amerigo's Grille	1
Saddle Up Gold Sponsorship	Sponsorships	Anadarko Petroleum	1
Mailing Underwriter	Underwriting	Chevron Phillips	1
Ranch Hand Sponsor	Sponsorships	Connie Goers	1
Saddle Up Gold Sponsorship	Sponsorships	Denny and Marty McGuire	1
Honoree/Head Table	Sponsorships	ExxonMobil	2
Ranch Hand Sponsor	Sponsorships	Flaherty's Flooring America	1
Ranch Hand Sponsor	Sponsorships	Gary & Debbie Packer	1
Ranch Hand Sponsor	Sponsorships	Halliburton	1
Ranch Hand Sponsor	Sponsorships	Houston Roll Pipe	1
Ranch Hand Sponsor	Sponsorships	Huntsman Corporation	1
Regrets Donation	Donations	Jamye and David Drake	0
Table	Admission	Jason & Jennifer Ellestad	1
Couple Ticket	Admission	Jerry Pawlak & Thomas Rausch	0
Table	Admission	Jimmie and Elsa Dotson	1
Gunsmoke Silver Sponsorship	Sponsorships	Johnson Development	1
Floral & Decor Underwriter	Underwriting	Kroger	1
Saddle Up Gold Sponsorship	Sponsorships	Martha & Jim Hunt	1
Table	Admission	Media Table	1
Table	Admission	Modern Woodmen Fraternal Financial	1
Let's Unwind Underwriter	Underwriting	Modern Woodmen Fraternal Financial	0
Matching Gift	Donations	Modern Woodmen Fraternal Financial	0
Valet Underwriter	Sponsorships	Modern Woodmen Fraternal Financial	0
Wine Pull Underwriter	Underwriting	Modern Woodmen Fraternal Financial	0
Ranch Hand Sponsor	Sponsorships	Mr. & Mrs. Barry & Fran Blanton	1
Gunsmoke Silver Sponsorship	Sponsorships	Mr. & Mrs. Elijah & Diana White	1
Ranch Hand Sponsor	Sponsorships	Mr. & Mrs. Elijah & Diana White	1
Regrets Donation	Donations	Mr. & Mrs. Joe & Harriet Foster	0
Table	Admission	Mr. & Mrs. John & MG Tindall	1
Entertainment Underwriter	Underwriting	Mr. & Mrs. Patrick & Tracy Flaherty	0
Silent Auction Underwriter	Underwriting	Mr. & Mrs. Patrick & Tracy Flaherty	0
Table	Admission	Mr. & Mrs. Robert & Sheila Greaver	1
Table	Admission	Ms. Amber Lynn Palacios	2
Table	Admission	Ms. Janet Amador	1
Ranch Hand Sponsor	Sponsorships	Mustang CAT	1
Regrets Donation	Donations	Ned & Michele Naumes	0
Ranch Hand Sponsor	Sponsorships	New Century Financial	1
Ranch Hand Sponsor	Sponsorships	NuSmile	1
Saddle Up Gold Sponsorship	Sponsorships	Patterson UTI Drilling Co	1
Table	Admission	Redeemed Minsitry	1
Regrets Donation	Donations	Ron & Betty Ann Pugh	0
Gunsmoke Silver Sponsorship	Sponsorships	Strike	1
Ranch Hand Sponsor	Sponsorships	Texas Children's Hospital The Woodlands	1

Ranch Hand Sponsor	Sponsorships	The Egg & I	1
Complimentary Single Ticket	Admission	Toby & BJ Hausman	0
Regrets Donation	Donations	Todd Fisk	0
Paddle Underwriter	Underwriting	Volkswagen of The Woodlands	0
Table	Admission	Waste Connections	1
Saddle Up Gold Sponsorship	Sponsorships	Waste Connections	1
Gunsmoke Silver Sponsorship	Sponsorships	Woodforest National Bank	1
Ranch Hand Sponsor	Sponsorships	Woodlands Development Company	1
Table	Admission	Woodlands Waterway Marriott	1
Print Underriter	Underwriting	Wrights Printing & Marketing	1
51 Transactions		Grand Total: \$143,850	41
2017 Comparison			
39 Transactions		Grand Total \$106,720	22

Panther Creek Inspiration Ranch Board of Directors Rotation

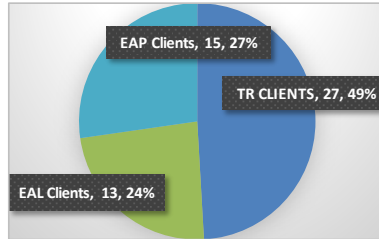
(Updated January 2018)

Board Member	Date Seat Taken	Start Date of First Full 3 Year Term	Re-Election	Last Year of Eligible Service By Term Limit	Candidates/Prospect
Mike Maher	January 31, 2012	January 31, 2012	Jan-15	2018	<p>Parent Elijah White - ExxonMobil (MG) Jay Knighton (Legal) (GP) Virgil Yoakum - Grand Central Park Brooke Westall (GP) Robin Anderson - Inspiration Ranch Volunteer (MG) George Lindall/Kristie Merrimar (six months out) (SG) Gene Darnell - CFO Dean & Draper (CO) Roger Taylor - Wealth advisors (JD) see Jenny Taylor below Michael Richards (DM) Tom Cox (Construction) (NK) Edgar Sanches 713-702-4174 (PF) Rick Hartley (6 months out - Houston) (MM) Jenny Taylor General Manager, Market Street Mindy Harmon, Photographer Past JL Board Member/Very Philanthropic Mitzi Burkenshaw (Human Resources) Steve Sukin (TB) John Nguyen John Bleyl - Bleyl Engeneering - Todd has invited for a tour Ray Sanders (DM) Bob or Teresa Milner Dr. Looney Lori Christian (Woodforest)</p>
Connie Goers	April 11, 2013	April 11, 2013	Apr-16	2019	
Denny McGuire	February 6, 2013	February 6, 2013	Feb-16	2019	
Chris Osborne	June 1, 2013	July 1, 2013	Jul-16	2019	
Gary Packer	August 1, 2013	August 1, 2013	Sep-16	2019	
Todd Bryant	May 1, 2014	May 20, 2014	May-16	2020	
Nel Somarriba	December 1, 2015	December 1, 2015	Dec-18	2021	
Jimmie Dotson	March 1, 2016	March 15, 2016	Mar-19	2022	
Patrick Flaherty	February 13, 2016	February 13, 2016	Feb-19	2022	
Trent Johnson	January 20, 2018	February 1, 2018	Feb-21	2024	
Michelle Little	January 20, 2018	February 1, 2018	Feb-21	2024	
ADVISORY BOARD					
Martin Evans	February 19, 2018			2021	
Jonathan Homeyer	December 1, 2016			2019	
Jim Hunt	February 1, 2017			2020	
Nancy Kosh	May 2, 2018			2021	
Bob Marlowe	December 1, 2016			2019	
Marty McGuire	December 1, 2016			2019	
Melissa Young	June 15, 2018			2021	
Richard Wright	January 1, 2017			2020	
Bob Zincke	December 1, 2016			2019	

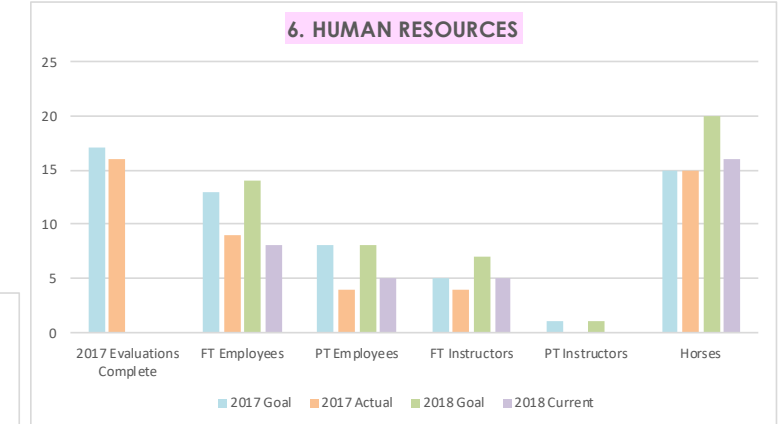
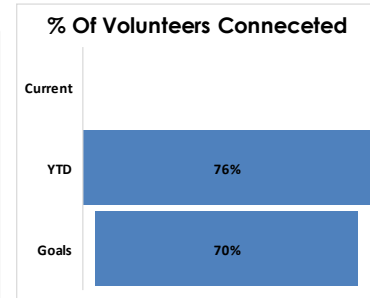
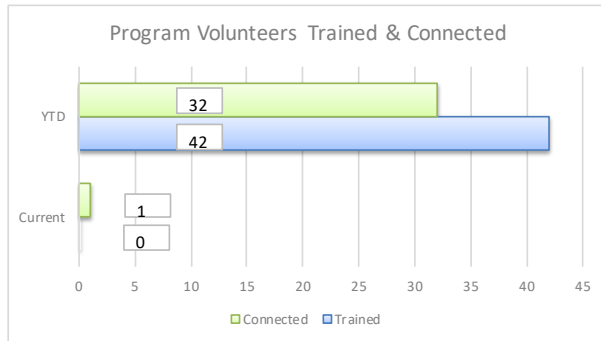
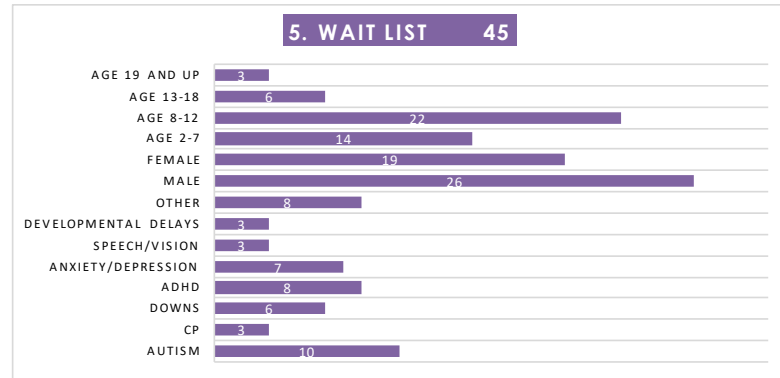
Current Member
Moved to Advisory
Nominated to Advisory

INSPIRATION RANCH DASHBOARD

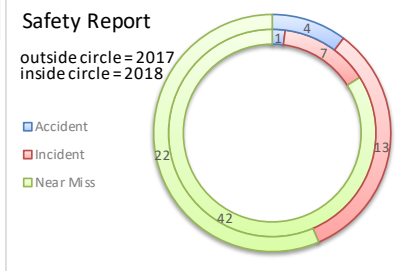
1. PROGRAM & IMPACT	CURRENT	2018-19 TARGET
TR Clients - camp	27	90 - 125
EAL/EAP Clients	13	32
EAP Clients	15	32
GRAND TOTAL	55	120 - 155
Scholarships	21	n/a
Shows Attended	3	4
Days Closed (weather)	0	13YTD



2. VOLUNTEERS	CURRENT	YTD	TARGET
Volunteer Hours	271	4648	
Value @ 24.69/hr.	\$6,691	\$114,759	
Volunteers Engaged	164	175	175



3. SAFETY YTD	
Emergency Drills YTD	2
Safety Trainings	6
Accident	1
Incident	7
Near Miss	39



4. BOARD OF DIRECTORS	CURRENT	YTD	TARGET	2017
Attendance at Meetings	64%	74%	75%	61%
Attendance at Events	1%	21%	75%	28%
# of Members	11	n/a	19 - 21	12
Giving		100%	100%	84%
CEO Performance	Jul-18			

7. Follow Up Items	Due Date	Status
a. Each committee to rethink what their goals are and turn in to MG	Apr-18	
GOVERNANCE		
b. New Orientation Packet	May-18	In Review
c. Governance committee to look deeper at board assessment		
d. Follow up with potential new board members from retreat list	Mar-18	In progress
INTERNAL AFFAIRS		
e. EAP Follow up Report for 2018 (staff to report a 6 month follow	Oct-18	
f. Update Bylaws and Current Charters and Policies (Connie)	May-18	In Progress
EXTERNAL AFFAIRS		
g. Patrick challenged each board member to find a sponsor or table host before June meetin		In Progress
h. Patrick following up on H-E-B grant possibility		
STAFF		
i. Crisis Communications Team to deliver Tool Kit	In Progress	In progress
j. Mid Year Budget	Aug-18	In progress
k. Set up time for property visits	Aug-18	
l. Move sale proceeds to reserve account	Aug-18	Complete

1. Staff/Board/Volunteers

1. Meeting with Lori Christian on Aug 24
2. Brooke Westall, Bob or Teresa Milner, John Bleyl, Dr. Looney
3. Adding a parent?
4. New Instructor update
5. Staff Retreat Aug 29-31
6. 3 Instructors and one volunteer attended the Region 8 PATH conference
7. Our PATH Accreditation is due by end of 2019 – we have started the process

2. Programs

1. EAP has 2 clients from Angel Reach – aged out foster care that have started
2. I am meeting with The Women's Center next week
3. Wrapped up 3 week of summer camp – 27 riders: 21 clients and 6 siblings
4. New session will begin the 2nd week of September
5. Horse Update

4. Inspiration 2020

1. Setting up a meeting with Linda (Center for Teaching & Learning) to discuss new lease and pond
2. New lease is ready for signature
3. Property Update

5. Other

- 1.