

BOARD RETREAT: JANUARY 21, 2017

MEETING PLACE: THE CLUB AT CARLTON WOODS
1 CARLTON WOODS DR.
SPRING, TX 77382

ATTENDANCE: BOARD MEMBERS – Denny McGuire, Chris Osborne, Jimmie Dotson, Mike Maher, Bob, Marlowe, Patrick Flaherty, Todd Bryant, Holly Gruy, Connie Goers, Gary Packer, Kathy Tabor STAFF – MG Tindall, Sheila Greaver, Tommy Middleton, Laura Dorcas, Krista Carroll, Michelle Bellaire

1:55pm Call to Order/Opening Prayer – Denny McGuire

Capital Campaign

- Update on Foxcroft property – Mg sent in official contract with an offer of \$1.8 million. Voted on approval from the board for the executive committee (Gary, Denny, Peggy and Mike) along with **MG can counter offer up to \$2 million with donation for naming rights. Denny made the motion, Chris second and approved.**
- Listing of Glen Loch property – MG had a conversation with Nina Marina – property was at one time appraised at \$1.5 million with improvements. We would let parents know of our intent to move before listing. Moving arena is a negotiating point. Peggy concerned if property sells. Board confirmed that we are in control of that sell date or closing date contingent on purchase of the new property. **Denny – motion to list Glen Loch property; Pat – second; approved.**
- Kathy discussed the capital campaign – Importance of donors giving over and above operating costs donations and the importance of having donors that give just to the capital campaign.
- Several board members shared personal stories of why they are on the board and what the ranch means to them. The board needs to be all in concerning the capital campaign. Sharing these stories with potential donors.
- Case statement completed by 2/15/17 or sooner.
- Kathy to help board plan speeches before going out to the public.
- Mike Maher and Jim Hunt are co-chairs of the campaign committee.

Board Strategy

- Nominating committee – should have chair positions for this – importance of keeping board members involved and engaged
- Executive committee 2017 – merge with Strategic Planning Committee?
- 15 members currently on the board – Jennifer Graff resigned on 1/20/2017.
- Mike Maher – expressed concern over turnover, and that if this cannot continue it will keep us behind and will not be good come 2019. It was suggested that we add a Matrix for onboarding new members. Kathy will reach out to Star of Hope for theirs and get to MG
- Bob Marlowe- recommended using the advisory board to vet people – use to move members onto the board or retiring board members to the advisory board.
- Richard Wright would like to join the advisory board and help with printing for the capital campaign.
- Required board participation – should be added to bylaws

- Gary – moving forward with growth to 75 clients at current location – possibility of more staff and horses.
- Discussion on keeping committee members engaged – staff is to initiate a meeting at least quarterly and to stay in contact with members monthly through email
- Mike – growing EFL with corporations – do we need a committee to develop that – planned meetings to discuss this process.
- MG – suggests holding on major growth – we would need more staff and horses at current location; we are growing the EFL programs – Krista to head this – Greg Sokolowski in talks to take over Equine manager role. Krista will be able to take on some TR clients so we could get to 75 clients this year for some growth
- Advisory Board voting for Richard Wright and Jim Hunt to be added to this board – **Denny with motion to add, Gary second the motion/approved for Richard – Gary motion and Mike seconds motion to add Jim Hunt.**

Financials

- Sheila quick review of financials – we would not have met goal without the flood donations. She will concentrate more on meeting with donors than attending Chamber events that are not beneficial to the ranch.
- Budget will be presented at Feb meeting

4:37pm Closing Prayer - Tommy Middleton

Minutes respectively written and distributed by Michelle Bellaire, Administrative Assistant, email: michelle@inspirationranch.org

Board Approval _____
