

- | | |
|-------------|---|
| 4:00 | Board Meeting Commences |
| | 1. Call to Order |
| | 2. Prayer |
| 4:10 | 3. Approval of Minutes for June Meeting (signature required) |
| 4:15 | 4. Review of Q2 Financials |
| 4:30 | 5. Questions and vote on Employee Policy & Procedures |
| 4:45 | 6. Questions on reports and committees: |
| | a. Development |
| | b. Gala Update |
| | c. Flash Report |
| | d. Nominating |
| 5:10 | 7. Educational Series: "Your Elevator Speech" |
| 5:40 | 8. Presidents One Page Report |
| 5:50 | 9. New/Old Business |
| | a. Need a vote for signature cards at Woodforest |
| | b. Conflict of interest signatures (Martin, Joey, Connie) |
| | c. Did everyone do their head shot at Mindy Harmon? |
| | 10. Closing Prayer |

Calendar

| | | |
|--|-----------------|------|
| United Way Site Visit | July 31, 2017 | |
| Board Meeting | August 24, 2017 | 4:00 |
| Let's Unwind | August 23, 2017 | 6:00 |
| VIP Reception @ Amerigo's | Sept 14, 2017 | 6:00 |
| 9 th Annual Denim & Diamonds Gala | Sept 23, 2017 | 5:30 |

June 14, 2017

4:00 – 6:00 pm

Meeting Place: Newfield Conference Room

4 Waterway Ct.

Spring, TX 77380

Attendance: BOARD MEMBERS – Gary Packer, Patrick Flaherty, Peggy Boyce, Connie Goers, Nel Somarriba, Nancy Kosh, STAFF – MG Tindall, Kathy Tabor, Michelle Bellaire GUEST – Pat Calelly and John Blevins

4:07 pm Call to Order/Opening Prayer – Gary Packer/Kathy Tabor**4:10 pm – Audit Presentation: Pat Calelly and John Blevins**

- Opinion is that the financial position of the company is clean
- Balance sheet looks good, spent a lot of time on fixed assets because Inspiration Ranch has a lot of fixed assets – accounts payable taken care of almost immediately when bill comes in – overall everything looks good. Pat suggested an audit on assets be performed
- Net assets are down from \$1.5 million to \$1.4 million this year (flood)
- Fundraising costs are up considerably – probably due to the flood
- Payroll and related expense is the single biggest cost to the ranch – noted that these are program related expenses (instructors, equine related staff, volunteer coordinator)
- Recommended starting inventory of all fixed assets, keeping the board involved like they already are (we have a very hands on board), don't let outstanding checks ride too long, account pledges – write off clients bills when needed do to financial strain on family – record those as scholarship
- Pat Flaherty – motion to approve draft of audit – Jimmie Dotson – second - approved

4:40 pm – Approval of May Meeting Minutes – Gary Packer – motion Pat Flaherty - second

- Gary – where are we on the safety manual? MG – Tommy is working on it, she is having him prioritize it over the summer – lots of information to gather and put together – trying to avoid a huge binder of information that no one will read – needs to be specific
- Jimmie suggested that a safety component be added to each event that we have – this can be in the safety manual – keeps manual more specific and precise
- Safety committee needs to look at the manual before it is complete and make suggestions and revisions

4:50 pm – Questions on reports and committees – MG, Nel, Gary**Development Report –**

- MG presented – Layout of Blue Section – Budget #YTD vs. Actual. There was a split on having the YTD vs. Actual or the YTD vs. Annual Goal was better information– We will add the YTD vs. Annual Goal back so that both are on there.

Financials –

- Nel – Net income is off – due to Junior League pledge for \$10,000 which we haven't received and golf tournament proceeds still outstanding – this is a timing issue
- United Way – was budgeted at 50% for the balance of 2017 – this week we were approved for 100% funding for the remainder of the year – resulting in \$3126 per month – budgeted for \$1563 per month originally
- Gary – how do we come up with the \$100,000 difference between this year and last year's income – strong numbers for the Gala, board needs to bring more people, and get involved in sponsorships, auction items – some risks are the number of grants we may receive, it's a guessing game – Sheila to get out in the community and meet more with potential donors, give grant writing to the writing team – Dibbon and Melinda – Kathy wants to look at donors who gave early last year but have not given this year and reach out to them
- Nel – next meeting for financial committee topic – look at grants and see where we stand, and then give a development status report
- Nel and MG met with Better Bookkeepers – use balance sheet and P&L for comparisons and discussion instead of the current layout of financials being used due to the half cash half accrual numbers being used currently

Flash Report –

- Krista received her EAGALA certification – growth of the ground program – very excited, huge potential for growth – MCYS will start coming twice a week – looking to add a licensed therapist to the program – Greg is working with volunteers and horses to build a more diverse herd with consistent training
- Gary would like Krista and the Program Committee to get a plan together over the next couple of months for what EFL/EAL program should look like, goals, objectives, i.e. a business/strategic plan

5:20 pm – Board Committee Structure –Gary Packer

- Stick to a 2-hour meeting
- Coincide committee meetings with planned board meetings
- Favor more formal setting – maybe fall strategy meeting at the ranch
- Continuing education at least one a quarter
- Quarterly financial review and quarterly evaluation of committee performance
- Executive committee – de-emphasize the role – make sure agenda items are lined up – if things come up between meeting they can meet and handle those
- Committee meetings 6 times a year – first half board 1 hour board meeting, second half 1 hour committee meetings
- Attendance expectation for board meetings – is 7 a good number? - 100% expected – try to make one event per quarter and bring people to events – Governance committee will contact board member and find out what is going on if attendance is lacking
- Advisory Board - 3 meetings a year
- Management to maintain attendance at all Inspiration Ranch Events
- Agenda for the year set up– consistency of what to expect – monthly breakdown of when committees formally meet and board member attendance is expected
- Committee structure & Membership – collapsing and consolidating of committees – formalize committee structure and expectations – more efficient and focused – committee reports will keep board informed – director to chair the committee (should be a board member – staff asked to actively participate – volunteers to fill gaps)
- Board Evaluation – consolidated his research of board evals., and uploaded into Survey Monkey – anonymous and confidential – Brooke Westall will facilitate and present results

to Gary – Three sections a) Board Self Evaluation b) Board Priorities c) Individual Board Member Self-Evaluation – Due by June 28th – Present results at July Meeting

5:45 pm – Presidents One Page Report – MG Tindall

- United Way full funding – very excited about us – featuring the ranch in their brochures
- Gala sponsorship is already at \$40,000
- ExxonMobil – Jerry Wascomb – coming out to the ranch to video for United Way Campaign
- Staff Policies and Procedures Manual – needs board vote – MG will send out for review and vote – will put on July Meeting Board Item
- Kathy Tabor reminded board to forward emails, newsletters to potential donors, i.e. “Best Day Ever” about Charlotte – could/should be forwarded to friends and donors
- Holly Gruy gave her resignation effective immediately. She is in a busy season of life with a small child, school and a full time job that is demanding of her time. She is interested in the advisory board and will meet with Denny and MG to discuss.

5:55 pm – Close of Meeting – Please join us for Let’s Unwind

Minutes respectively written and distributed by Michelle Bellaire, Administrative Assistant, email: michelle@inspirationranch.org

Board Approval _____

PANTHER CREEK INSPIRATION RANCH

| | JUN 2017 | June | \$ Over | % of | | JAN-JUN | JAN-JUN | \$ Over | \$ Over | 2017 | | JAN-JUN | JAN-JUN | |
|-----------------------------|----------|----------|----------|--------|--|-----------|-----------|----------|---------|------------|--|----------|-----------|-----------|
| INCOME/EXPENSE | Actual | Budget | Budget | Budget | | 2017 | Budget | Budget | Budget | Projection | | 2016 | 2017 | Variance |
| Fundraising/Donations | 2,891 | 17,150 | (14,259) | 17% | | 44,531 | 84,870 | (40,339) | 52% | 210,170 | | 161,313 | 44,531 | (116,782) |
| Special Events Income | 140,500 | 0 | 140,500 | N/A | | 155,988 | 28,717 | 127,271 | 543% | 600,717 | | 108,670 | 155,988 | 47,318 |
| Foundations/Trust Grants | 0 | 8,126 | (8,126) | 0% | | 47,000 | 82,059 | (35,059) | 57% | 200,000 | | 65,425 | 47,000 | (18,425) |
| Program Fees | 10,255 | 4,500 | 5,755 | 228% | | 37,930 | 29,500 | 8,430 | 129% | 61,500 | | 16,590 | 37,930 | 21,340 |
| Total Income | 153,646 | 29,776 | 123,870 | 516% | | 285,449 | 225,146 | 60,303 | 127% | 1,072,387 | | 351,998 | 285,449 | (66,549) |
| Special Event Exp | 866 | 2,500 | (1,634) | 35% | | 6,769 | 13,800 | (7,031) | 49% | 103,050 | | 8,053 | 6,769 | (1,284) |
| Salaries and Wages | 54,862 | 56,250 | (1,388) | 98% | | 325,058 | 322,320 | 2,738 | 101% | 696,279 | | 282,716 | 325,058 | 42,342 |
| Office Expense | 8,332 | 14,599 | (6,267) | 57% | | 54,113 | 55,845 | (1,732) | 97% | | | 43,619 | 54,113 | 10,494 |
| Travel, Meals & Ent | 1,549 | 430 | 1,119 | 360% | | 4,244 | 3,280 | 964 | 129% | | | 4,263 | 4,244 | (19) |
| Horse Expense | 6,810 | 6,320 | 490 | 108% | | 50,113 | 44,940 | 5,173 | 112% | 87,630 | | 39,507 | 50,113 | 10,606 |
| Learning supplies | 194 | 500 | (306) | 39% | | 3,270 | 6,000 | (2,730) | 54% | 10,700 | | 7,379 | 3,270 | (4,109) |
| Property and Facility Maint | 7,187 | 4,540 | 2,647 | 158% | | 34,036 | 34,890 | (854) | 98% | 89,210 | | 51,858 | 34,036 | (17,822) |
| Fixed Asset Purchase | | | | | | | | | | | | 6,645 | | (6,645) |
| Total Expense | 79,800 | 85,139 | (5,339) | 94% | | 477,602 | 481,075 | (3,473) | 99% | 1,026,569 | | 444,040 | 477,602 | 33,562 |
| Other Expenses | | | | | | | | | | | | | | 0 |
| Interest Expense | 233 | 254 | (21) | 92% | | 1,400 | 1,524 | (124) | 92% | 3,048 | | 1,594 | 1,400 | (194) |
| Other | 632 | 0 | 632 | N/A | | 14,285 | 1,524 | 12,761 | 937% | 42,652 | | 4,652 | 14,285 | 9,633 |
| Total Other Expenses | 865 | 254 | 611 | 340% | | 15,685 | 3,048 | 12,637 | 515% | 45,700 | | 6,245 | 15,685 | 9,440 |
| Net other Income | (785) | (254) | (531) | 309% | | (15,606) | (1,524) | (14,082) | 1024% | 0 | | (6,245) | (15,606) | (9,360) |
| Net Income** | 73,061 | (55,617) | 128,678 | -131% | | (207,759) | (257,453) | 49,694 | 81% | 118 | | (85,797) | (207,759) | (121,962) |

| BALANCE SHEET | 12/31/16 | 5/31/17 | 6/30/17 |
|-----------------------------|-----------|-----------|-----------|
| Bank Accounts | \$551,305 | \$274,767 | \$345,731 |
| Accounts/Pledge/Grants Recd | \$149,847 | \$103,970 | \$105,379 |
| Other Current Assets | \$17,267 | \$17,953 | \$17,123 |
| Total Current Assets | \$718,419 | \$396,690 | \$468,233 |

Observation:
** Very promising June, profitable! It exceeded projections for the month and YTD budgets.

Other detailed FYI:

- I. In the month on June and YTD, Fundraising/Donations show a short fall mostly due to a \$10k pledge pending to be received in July. Same on the Foundations/Grants line item, but the Marketing Committee is working towards a 27 grants goal for year 2017.
- ii. Please note that there are some expenses that are higher than the same period in 2016, but within buget for 2017, such as:
 - a. Salaries and wages, due to 2 new part time employees and additionally 2 part time that were converted to full time.
 - b. Office Expense
- iii. Please note there are some other expenses slightly higher than the same period in 2016, and slightly higher than budget in 2017, such as:
 - a. Horse feed/supplements

2017 3rd Party Events

VillaSport Wine & Art
September 30th / 8pm - 11pm
VillaSport Athletic Club

Vineyard Vines
October 4th / 5pm - 8pm
Market Street

Kendra Scott
November 2nd / 6pm - 8pm
Market Street

Christmas in The Woods
December (Date TBD)
EDIT Design Showroom
61 Carlton Woods Drive
The Woodlands, TX 77382

Big Community Connections

Texas Children's Hospital
June 23rd
Dr. Jeffery S. Shilt, MD, Chief Surgical Officer
Collaboration / PT Dept. & Lab Tour

Big Truck Rentals
July 19
Jeanie Dubinski, Owner/President
*Waste Connections Major Supporter

Media / Publications

Lone Star Community Radio
June 15th - Aired LIVE / Future PSA's

Estate Living in Grogan's Point
June Issue - Interior Article

Behind The Gates at Calton Woods
July Issue - Cover & Interior Article

Professional Development

AFP - Ask the Exeperts
June 9th
- Transparency in Today's Donor World
- Grant Writing
- Creating a Niche for Young Prof. Donors

Speaking Engagements

Greater Houston Pachyderm Club
July 18th
Tony's in Houston

Tours Year-To-Date

Individuals Tours 28 / Touring Visitors 64

| | # of Tours | # of People | | # of Tours | # of People | | # of Tours | # of People |
|----------|------------|-------------|--------|------------|-------------|-----------|------------|-------------|
| January | 1 | 1 | May | 8 | 14 | September | | |
| February | 6 | 21 | June | 6 | 14 | October | | |
| March | 2 | 2 | July | 3 | 9 | November | | |
| April | 2 | 3 | August | no lessons | | December | | |

Grants Completed & Submitted

| | | |
|--------------------------------------|-----------------------------------|---------------------------------|
| Equus Foundation | Submersible Aeration Pond Pump | \$ 5,000 - Pending / NEW |
| Independent Bank | Letter of Inquiry | Letter Denied / NEW |
| United Way of Greater Houston | Unrestricted Funding for 2 Years | \$53,000 - Pending |
| Junior League of The Woodlands, Inc. | 5 Horse Trailer | \$10,000 - Denied |
| United Way of Greater Houston | Mobility Lift | AWARDED - \$10,000 / NEW |
| Herzstein Charitable Foundation | Without Limits Scholarship | \$ 7,500 - Pending |
| Roger Clemens Foundation | Without Limits Scholarship | FUNDED - \$14,040 / NEW |
| Hamman Foundation | Without Limits Scholarship | AWARDED - \$10,000 |

Grants In Progress

| | | |
|----------------------------------|-----------------|------------------------|
| The Cockrell Foundation | Open Submission | ASK: \$15,000 / NEW |
| Johanna A. Favrot Fund | Open Submission | ASK: \$10,000 / NEW |
| Strake Foundaiton | Open Submission | ASK: \$20,000*** / NEW |
| Woodforest Charitable Foundation | July | GIFT: \$ 5,000 |

To Be Submitted

| | | |
|---|--|----------------------------|
| The Cullen Foundation | *Recommend to HOLD for Capital | |
| Lillian H. and C.W. Duncan Foundation | *Dissolving Foundation /Not accepting new grants | |
| Harry S & Isabel C Cameron Foundation | August | ASK: \$10,000 |
| The Newfield Foundation | August | ASK: \$40,000 / NEW |
| Union Pacific Foundation | August | ASK: \$ 5,000 / NEW |
| Spindletop Charities | August | ASK: \$ 8,000 / Denied 16' |
| Montgomery County Community Foundation Inc. | August | ASK: \$ 5,000 / Denied 16' |
| Assistance League of Montgomery County | August | ASK: \$10,000 |
| Entergy | September | ASK: \$ 2,500 |
| Simmons Foundation | October | ASK: \$25,000 / NEW |
| Wells Fargo Foundation | October | ASK: \$40,000 |
| The Lyons Foundation | November | ASK: \$ 8,000 / NEW |
| Ray C. Fish Foundation | November | ASK: \$10,000 / NEW |

NEW! Grant Writing & Research Team

Grant Writers

Melinda Guntrie / Paid
 Brittany Fondren / Paid
 Dibbon Rowe / Vol.
 Mary Conell / Vol.

Researchers

Carol Millenchamp / Houston Foundations
 Tracy Millenchamp / Houston Corporations
 Amanda Doyle / State & Montgomery Cty Statistics
 Mary Conell / Montgomery County
 Stephanie Price / TBD

Proofers

Jean Dewitt

Denim & Diamond 9th Annual Gala Rooted In Faith

| Sponsor | Contact | Phone | Cell | Email | Sponsorship Level | Total |
|--|--------------------------------|---------------|---------------|-------------------------------------|-------------------------------|-------------|
| Anadarko Petroleum | Martin Evans & Ruth Kirchhofer | (832)636-1000 | | ruth.kirchhofer@anadarko.com | Saddle Up | \$10,000.00 |
| Wright Business Technologies, Inc. | Angela Hextell | (281)260-8001 | | marketing@wrighttechnologies.com | 1/2 page Add | \$500.00 |
| Mouse Management | Craig Bradley | (720)328-9634 | | craig@mousemgt.com | Ranch Hand | \$2,500.00 |
| Basic Energy Services | Doug Rogers | 817-334-4100 | 432-296-3898 | Doug.rogers@basicenergyservices.com | Entertainment Underwriter | \$2,000.00 |
| Martha and Jim Hunt | Martha and Jim Hunt | (713)974-5745 | | titahunt@comcast.net | Saddle Up | \$10,000.00 |
| Diana and Elijah White | Diana and Elijah White | (281)635-5691 | | elijah.white@exxonmobil.com | Gunsmoke | \$5,000.00 |
| Wrights Business Technologies, Inc. and Better Bookkeepers | Jennifer Wright | (281)260-8001 | | jbwright@wrighttechnologies.com | Table | \$1,500.00 |
| Ron and Betty Pugh | Ron and Betty Pugh | (281)364-8178 | | ronpugh46@gmail.com | regret donation | \$1,000.00 |
| Waste Connections, Inc. | Michelle Little | (832)832-2200 | | michellel@wcnx.org | Gunsmoke | \$5,000.00 |
| Strike | Ky Bishop | (713)389-2083 | (832)474-4051 | ky.bishop@strikeusa.com | Ranch Hand | \$2,500.00 |
| Halliburton | Mr. Carl Shaw | | | carl.shaw@halliburton.com | Ranch Hand | \$2,500.00 |
| Woodforest Development | Virgil Yoakum | (936)447-2800 | | amandam@johnsondev.com | Gunsmoke | \$5,000.00 |
| Becki and David Borth | Becki and David Borth | | (832)515-1159 | becki_borth@yahoo.com | Ranch Hand | \$2,500.00 |
| Connie Goers | Connie Goers | (281)210-3123 | | connie@arenaoffshore.com | Ranch Hand | \$2,500.00 |
| Southwestern Energy | Mitzi Burkinshaw | (832)796-7428 | | Mitzi_Burkinshaw@swn.com | Ranch Hand | \$2,500.00 |
| Michele and Ned Naumes | Michele Naumes | (713)516-2320 | | naumes9f@comcast.net | Gunsmoke | \$5,000.00 |
| Huntsman Corporation | Susan Ferguson | (281)719-4728 | | susan_ferguson@huntsman.com | Ranch Hand | \$2,500.00 |
| Modern Woodman Fraternal Financial | Belinda and Michael Farris | (281)298-6867 | (713)253-5736 | Carol.B.Farris@mwarep.org | Undewriting | \$6,000.00 |
| Modern Woodman Fraternal Financial | Belinda and Michael Farris | (281)298-6867 | (713)253-5736 | Carol.B.Farris@mwarep.org | General Store Match-golf cart | \$4,000.00 |
| | | | | | TOTAL | \$72,500.00 |



| Date | Jan - Feb | March | April | May | June | NOTES | |
|-------------------------------|-----------|-----------|-----------|-----------|-----------|----------------|--------------|
| TR Clients Starting # | 65 | 64 | 64 | 65 | 65 | | |
| Off Schedule | -1 | 0 | -1 | -1 | -29 | | |
| New Clients | 0 | 0 | 2 | 1 | 0 | | |
| TOTAL RIDERS | 64 | 64 | 65 | 65 | 36 | summer session | |
| EAL other | 4 | 3 | 3 | 3 | 3 | | |
| EAL Client - MCYS (ave/wk.) | 15 | 15 | 15 | 8 | 10 | | |
| GRAND TOTAL | 83 | 82 | 83 | 76 | 49 | | |
| | | | | | | | TOTAL |
| Volunteers Trained | 17 | 11 | 8 | 20 | 8 | | 64 |
| Volunteer Connected | 8 | 9 | 8 | 13 | 7 | | 45 |
| % Connected | 53% | 81% | 100% | 65% | 88% | | 78% |
| Volunteer Hours | 1,178 | 1,240 | 865 | 1,428 | 887 | | 5,598 |
| Volunteer Value @ 24.66/hr. | \$29,049 | \$30,578 | \$21,331 | \$35,214 | \$21,873 | | 138,045 |
| Scheduled evaluations | 0 | 2 | 2 | 0 | 1 | | |
| # on Wait List | 21 | 24 | 22 | 25 | 30 | | |
| Scholarship | 25 | 25 | 25 | 24 | 17 | | |
| Days closed due to Evacuation | 4 | 1 | 0 | 0 | 0 | | |
| Horses | 15 | 15 | 15 | 15 | 15 | | |

Time on List

| WAIT LIST DEMOGRAPHICS | | 6-11MTH | | |
|------------------------|--------------|--------------|-------------|---------------|
| | | 1Year + | 6-11MTH | 0-6 MTH |
| Autism | 8 | | 2 | 6 |
| ADHD | 4 | | 2 | 2 |
| Anxiety & Depression | 5 | 1 | | 4 |
| Blind | 2 | | 2 | |
| Developmental Delay+ | 2 | | 2 | |
| CP | 3 | | 1 | 2 |
| Other | 6 | | 4 | 2 |
| | 30 | | | |
| 15 Females/15 Males | Age 4-7 = 12 | Age 8-12 = 9 | Age 13-18 = | Age 1 -39 = 2 |

The Elevator Speech opens doors to further conversation

An effective elevator speech peaks interest, and shares in a concise and compelling way the vision of the ministry and its implication.

Addressing four key elements helps listeners to understand the basics of our ministry. Being clean on the ministry basics and then adding a story, illustration or question before or after that, turns an “elevator pitch” into a conversation.

FOUR ELEMENTS:

1. Identity

We are ...

2. Audience you serve

We help ...

3. Solution

Our unique solution or approach ...

4. Transformation

So that ...

1. Development

- a. United Way Grant is completed. We asked for additional funding for staffing and growth. United Way site visit in July 31!
- b. We have a new grant writer who is the daughter of the Fondren Foundation (Brittany) – This is going to set up Sheila to do what she does best!
 - i. 3 researchers (volunteers)
 - ii. 2 writers (volunteer)
 - iii. Brittany Fondren and Melinda Guthrie – contracted

2. Staff/Board

- a. Anne will attend EAGALA to certify as a Profession Licensed Counselor in August
- b. Our intern will certify in August. We want to bring her on part time/possible share with Volunteer Coordinator
- c. PATH Conference in San Antonio – November 8-11

3. Programs

- a. Summer camps are under way – 2nd of 3 weeks
- b. Fall registration is under way – plan to grow
- c. Addition of our intern will allow for the addition of some new clients (gala success)
- d. Cost per client was down for 2016: split for programs
 - i. \$196 for a rider and \$45 per EAL client – this will change as the program grows (cost will actually go down for EAL)
- e. Development of CQI team an ongoing reporting

4. Property

- a. We continue to have high interest in work days
- b. We continue to be challenged in projects that are not permanent to the property!!

5. 2017 Denim & Diamonds Rooted In Faith Gala

- a. \$72,500 in sponsorship, tables and ads
- b. \$15,000 in silent auction items and over \$35,000 in live

6. Inspiration 2020

- a. Working with Virgil for property
- b. Looked at 95 acre property in Magnolia that is a possible donation

WOODFOREST NATIONAL BANK
7 SWITCHBUD SUITE 198C
THE WOODLANDS, TX 77380
1-877-YOUR-WNB

OWNERSHIP OF ACCOUNT - CONSUMER (Select one by placing your initials next to account selected.)
UNIFORM SINGLE-PARTY OR MULTIPLE-PARTY ACCOUNT SELECTION FORM NOTICE: THE TYPE OF ACCOUNT YOU SELECT MAY DETERMINE HOW PROPERTY PASSES ON YOUR DEATH. YOUR WILL MAY NOT CONTROL THE DISPOSITION OF FUNDS HELD IN SOME OF THE FOLLOWING ACCOUNTS.

- ☐ SINGLE-PARTY ACCOUNT WITHOUT "P.O.D." (Payable on Death) DESIGNATION
- ☐ SINGLE-PARTY ACCOUNT WITH "P.O.D." (Payable on Death) DESIGNATION
- ☐ MULTIPLE-PARTY ACCOUNT WITHOUT RIGHT OF SURVIVORSHIP
- ☐ MULTIPLE-PARTY ACCOUNT WITH RIGHT OF SURVIVORSHIP
- ☐ MULTIPLE-PARTY ACCOUNT WITH RIGHT OF SURVIVORSHIP AND "P.O.D." (Payable on Death) DESIGNATION
- ☐ CONVENIENCE ACCOUNT
- ☐ TRUST ACCOUNT (name beneficiaries below)
- ☐ TRUST ACCOUNT SUBJECT TO SEPARATE AGREEMENT
- DATED: _____
- ☐ OTHER _____

NAME OR NAMES OF BENEFICIARIES:

OWNERSHIP OF ACCOUNT - BUSINESS PURPOSE

- ☐ SOLE PROPRIETORSHIP ☐ LIMITED LIABILITY COMPANY
- ☒ CORPORATION: ☐ FOR PROFIT ☒ NOT FOR PROFIT
- ☐ PARTNERSHIP ☒ BNP

BUSINESS: PANTHER CREEK INSPIRATION RANCH
COUNTY & STATE OF ORGANIZATION: MONTGOMERY COUNTY, TEXAS
AUTHORIZATION DATED: 06/20/13

- ☐ NEW ☒ EXISTING
- ☒ CHECKING ☐ SAVINGS
- ☐ MONEY MARKET ☐ CERTIFICATE OF DEPOSIT
- ☐ NOW ☐ _____

ACCOUNT NAME: BUSINESS NON-PROFIT CHECKING

☐ This is a Temporary account agreement.

BACKUP WITHHOLDING CERTIFICATIONS

TIN: 20-5323335

☒ **TAXPAYER I.D. NUMBER** - The Taxpayer Identification Number shown above (TIN) is my correct taxpayer identification number.

☒ **BACKUP WITHHOLDING** - I am not subject to backup withholding either because I have not been notified that I am subject to backup withholding as a result of a failure to report all interest or dividends, or the Internal Revenue Service has notified me that I am no longer subject to backup withholding.

☐ **EXEMPT RECIPIENTS** - I am an exempt recipient under the Internal Revenue Service Regulations.

SIGNATURE: I certify under penalties of perjury the statements checked in this section and that I am a U.S. citizen or other U.S. person (as defined in the instructions).

x Robert C Marlowe 6/19/13
(Date)

Cycle: 031

Branch: 0309

ACCOUNT NUMBER 1309000501

ACCOUNT OWNER(S) NAME & ADDRESS

PANTHER CREEK INSPIRATION RANCH
PO BOX 130001
THE WOODLANDS TX 77393

DATE OPENED 05/04/07 PREPARED BY CHRISTINE GREER - WNB

INITIAL DEPOSIT \$ 300.00

☐ CASH ☒ CHECK ☐ _____

HOME TELEPHONE # 815-546-9094

DRIVER'S LICENSE # _____

E-MAIL _____

EMPLOYER _____

BUSINESS PHONE # 713-302-3640

Name and address of someone who will always know your location: _____

Number of signatures required for withdrawal 1

FACSIMILE SIGNATURE(S) ALLOWED? ☐ YES ☒ NO

[X]

SIGNATURE(S) - The undersigned certifies the accuracy of the information he/she has provided and acknowledges receipt of a completed copy of this form. The undersigned authorizes the financial institution to verify credit and employment history and/or have a credit reporting agency prepare a credit report on the undersigned, as individuals. The undersigned also acknowledges the receipt of a copy and agree to the terms of the following agreement(s) and/or disclosure(s):

- ☒ Terms & Conditions ☐ Truth in Savings ☒ Funds Availability
- ☐ Electronic Fund Transfers ☐ Privacy ☐ Substitute Checks
- ☐ Common Features ☐ _____

(1): [X] Robert C Marlowe
I.D. # 451-31-3297 Other 06/24/62 AS

(2): [X] Robert E Zinke
I.D. # 302-44-7993 Other 01/28/43 AS

(3): [X] Martha G Tindall
I.D. # 462-80-3762 Other 10/06/60 AS

(4): [X] Dennis A McGuire
I.D. # 330-36-8783 Other 07/26/46 AS

☐ The person(s) named below are Convenience Signers only (not owners)

[X]

I.D. # _____ Other _____

[X]

I.D. # _____ Other _____

WOODFOREST NATIONAL BANK
7 SWITCHBUD SUITE 198C
THE WOODLANDS, TX 77380
1-877-YOUR-WNB

OWNERSHIP OF ACCOUNT - CONSUMER (Select one by placing your initials next to account selected.)
UNIFORM SINGLE-PARTY OR MULTIPLE-PARTY ACCOUNT SELECTION FORM NOTICE: THE TYPE OF ACCOUNT YOU SELECT MAY DETERMINE HOW PROPERTY PASSES ON YOUR DEATH. YOUR WILL MAY NOT CONTROL THE DISPOSITION OF FUNDS HELD IN SOME OF THE FOLLOWING ACCOUNTS.

- ☐ SINGLE-PARTY ACCOUNT WITHOUT "P.O.D." (Payable on Death) DESIGNATION
- ☐ SINGLE-PARTY ACCOUNT WITH "P.O.D." (Payable on Death) DESIGNATION
- ☐ MULTIPLE-PARTY ACCOUNT WITHOUT RIGHT OF SURVIVORSHIP
- ☐ MULTIPLE-PARTY ACCOUNT WITH RIGHT OF SURVIVORSHIP
- ☐ MULTIPLE-PARTY ACCOUNT WITH RIGHT OF SURVIVORSHIP AND "P.O.D." (Payable on Death) DESIGNATION
- ☐ CONVENIENCE ACCOUNT
- ☐ TRUST ACCOUNT (name beneficiaries below)
- ☐ TRUST ACCOUNT SUBJECT TO SEPARATE AGREEMENT
- DATED: _____
- ☐ OTHER _____

NAME OR NAMES OF BENEFICIARIES:

OWNERSHIP OF ACCOUNT - BUSINESS PURPOSE

- ☐ SOLE PROPRIETORSHIP ☐ LIMITED LIABILITY COMPANY
- ☒ CORPORATION: ☐ FOR PROFIT ☒ NOT FOR PROFIT
- ☐ PARTNERSHIP ☒ BNP
- BUSINESS: PANTHER CREEK INSPIRATION RANCH
- COUNTY & STATE: MONTGOMERY COUNTY TEXAS
- OF ORGANIZATION: _____
- AUTHORIZATION DATED: 06/20/13

- TYPE OF ACCOUNT**
- ☐ NEW ☒ EXISTING
- ☒ CHECKING ☐ SAVINGS
- ☐ MONEY MARKET ☐ CERTIFICATE OF DEPOSIT
- ☐ NOW ☒ BSC

ACCOUNT NAME: BUSINESS SIMPLE CHECKING

☐ This is a Temporary account agreement.

BACKUP WITHHOLDING CERTIFICATIONS

TIN: 20-5323335

☒ **TAXPAYER I.D. NUMBER** - The Taxpayer Identification Number shown above (TIN) is my correct taxpayer identification number.

☒ **BACKUP WITHHOLDING** - I am not subject to backup withholding either because I have not been notified that I am subject to backup withholding as a result of a failure to report all interest or dividends, or the Internal Revenue Service has notified me that I am no longer subject to backup withholding.

☐ **EXEMPT RECIPIENTS** - I am an exempt recipient under the Internal Revenue Service Regulations.

SIGNATURE: I certify under penalties of perjury the statements checked in this section and that I am a U.S. citizen or other U.S. person (as defined in the instructions).

M. Tindall
(Date)

Signature Card-TX
Bankers Systems™
Wollers Kluwer Financial Services © 1992, 2009

Cycle: 031

Branch: 0309

ACCOUNT NUMBER 1309003083

ACCOUNT OWNER(S) NAME & ADDRESS

PANTHER CREEK INSPIRATION RANCH
PO BOX 130001
THE WOODLANDS TX 77393

DATE OPENED 03/20/12 PREPARED BY CHRISTINE GREER - WNB

INITIAL DEPOSIT \$ 0.01

☒ CASH ☐ CHECK ☐ _____

HOME TELEPHONE # 815-546-9094

DRIVER'S LICENSE # _____

E-MAIL _____

EMPLOYER _____

BUSINESS PHONE # 713-302-3640

Name and address of someone who will always know your location: _____

Number of signatures required for withdrawal 1

FACSIMILE SIGNATURE(S) ALLOWED? ☐ YES ☐ NO

[X]

SIGNATURE(S) - The undersigned certifies the accuracy of the information he/she has provided and acknowledges receipt of a completed copy of this form. The undersigned authorizes the financial institution to verify credit and employment history and/or have a credit reporting agency prepare a credit report on the undersigned, as individuals. The undersigned also acknowledges the receipt of a copy and agree to the terms of the following agreement(s) and/or disclosure(s):

- ☒ Terms & Conditions ☐ Truth in Savings ☒ Funds Availability
- ☐ Electronic Fund Transfers ☐ Privacy ☐ Substitute Checks
- ☐ Common Features ☐ _____

(1): [X] *Robert C Marlowe*
ROBERT C MARLOWE
I.D. # 451-31-3897 Other 06/24/62 AS

(2): [X] *Robert E Zinke*
ROBERT E ZINCKE
I.D. # 302-34-1993 Other 01/28/43 AS

(3): [X] *Martha G Tindall*
MARTHA G TINDALL
I.D. # 462-80-2762 Other 10/06/60 AS

(4): [X] *Dennis A McGuire*
DENNIS A MCGUIRE
I.D. # 330-36-8783 Other 07/26/46 AS

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[X]

I.D. # _____ Other _____

[X]

I.D. # _____ Other _____

MPSC-LAZ-TX 10/1/2009

Page 1 of 1

Date Printed: 06/20/2013