

MISSION: Partnering Horses to people to transform lives and help them reach their highest ability

Agenda Item

- | | | |
|-------------|---|------------|
| 4:00 | Call to Order | Gary |
| 4:05 | Prayer | |
| 4:05 | Approval of Minutes for March (<i>signature required</i>) | Gary |
| 4:15 | Reports Discussion | |
| | a. Financial – 1 st Quarter Report | Nel |
| | b. Development | Sheila |
| | c. Dashboard/Operations | MG |
| | d. Nominating | Governance |
| | e. Follow Up Items | MG |
| | a. Dinner/Reception for Waste Connection Leadership | |
| | b. Committee Goals | |
| 5:15 | Mission/Vision Discussion | |
| 5:45 | New/Old Business | |
| | a. Woodforest Signature Card - <i>need 3 signatures</i> | |
| | b. Thank you notes - <i>please take, add your personal notes and mail</i> | |
| 5:50 | Closing Prayer | |

Calendar

Breakfast with Champions	May 3, 8:00am
Insperty Volunteer Slots (If you signed up)	May 4 – 6 (various times)
May Board Meeting	May 24, 4:00
Let's Unwind: Cellar 24	June 20, 6:00
June Board Meeting	June 28 4:00
Let's Unwind: Private Party	June 30, 6:30
Let's Unwind: Butler House	July 18, 6:00
July Board Meeting	July 26, 4:00

VISION: To provide a Christ centered oasis for children and adults with special challenges seeking excellence in equine activities & therapies while we inspire similar ministries to grow the arena of hope

March 22, 2018

4:00 – 6:15 pm

Meeting Place: Newfield Conference Room
4 Waterway Ct.
Spring, TX 77380

Attendance: BOARD MEMBERS – Jimmie Dotson, Todd Bryant, Patrick Flaherty, Trent Johnson, Denny McGuire, Gary Packer, STAFF – MG Tindall, Sheila Greaver, Tommy Middleton, Krista Carroll, Michelle Bellaire ON PHONE: Michelle Little, Nel Somarriba

Absent: Connie Goers, Nancy Kosh, Joey Vest, Mike Maher, Chris Osborne,

4:03 pm Call to Order – Gary Packer

4:5 Prayer – Jimmie Dotson

4:08 PM Approval of February Board Meeting Minutes: Denny McGuire – motion, Trent Johnson – second – approved

- Trent Johnson - change notation of approval of August minutes to January Retreat minutes in wording
- Gary followed up on the seven evaluations from the waitlist wanting to know how many started. We started four. The other three are waiting on us for staffing and horse availability.

4:21 pm Committee Meetings – Break into groups – One Hour

5:21 pm Committee Meetings – Presentation by Chairman to Board

1. Internal Affairs Committee – Jimmie Dotson

- Discussed occurrence reporting – need to streamline the process – would like the spreadsheet to have some sort of numbering system so that a board member can select a number that would correspond with the occurrence report to eliminate searching for a specific one
- Tommy to create a flowchart listing the types of occurrences that can be reported
- Safety manual reviewed by a volunteer for wordsmithing – Tommy will make the corrections and present to the board at next meeting for a final review and approval

2. External Affairs Committee – Patrick Flaherty

- Discussed new description for this committee and what the responsibilities and activities covered are – will work on edits before next board meeting and present final description next meeting
- Anadarko gala sponsorship of \$10,000 was received
- Simmons grant was denied – written for \$30,000 budgeted \$16,500 of that
- Equus grant budgeted for \$5000 – guidelines have changed – cannot submit a grant – the selection of the grant recipient is at their discretion
- What are we going to do to mitigate the loss of these funds and replace these funds?
- Sheila to start going after individual donors to mitigate the deficit – focus less on grants
- Concern that we have to dip into reserves
- Financials needs to include forecast of deficit reserve
- Fundraising possibilities include horse sponsorships, client sponsorships and Tiny Town sponsorship in the near future

- Michelle Little stated that we will have this problem every year as most of our big events are in the fourth quarter

3. Governance Committee – Gary Packer

- Participants agreed to bring two people in for a tour or to lunch to promote the ranch
- Brainstorming new Mission and Vision – will bring to the next meeting some edits on ideas
- New Orientation Package and New Board Package – edits made – MG/Michelle to clean up and present at the next meeting

5:44 pm EFP Program Presentation – MG Tindall

- Ready to start program now as opposed to July – need is great
- Anne is an LPC and is willing to forgo her salary for two months because she is so passionate about getting this program started
- Angel Reach CEO spoke with MG regarding the challenge they have with their clients opening up – We can help with that through the use of the horse being non-judgmental
- We are being pursued through calls, waitlist clients, Redeemed Ministries
- Staffing discussed – need new volunteer coordinator to replace Anne
- Budget discussed – Phase 1 and Phase 2 over two-year period, income generated through client fees, donors and grants, and expenses over the two phases
- Only addition to starting now as opposed to July is 2-month salary and supplies (\$10,000)
- Pros and Cons discussed – focus on budget and volatility with numbers – starting early and not hitting income required to cover expenses is a concern
- Funding – Sheila to focus on individuals and corporations – less on grants
- Trent stated that this could be a good donor opportunity to kickstart this program through individuals who have dealt with some sort of trauma (suicide, death, etc.)
- Denny McGuire - motion – MG to move forward with the program and analysis and donor opportunities to fund this program. Set a time line for a six-month detailed lookback at how the program is going with the clients and with revenue generation – Gary Packer – second – approved

6:15 pm Closing Prayer – Todd Bryant

Minutes respectively written and distributed by Michelle Bellaire, Executive Assistant, email: michelle@inspirationranch.org

Board Approval _____

PANTHER CREEK INSPIRATION RANCH
Mar-18

	P&L Budget vs MARCH Actual ----->				P&L Budget vs Actual YTD ----->				2018 Budget	Previous Year Comparison ----->			
	MAR 18 Actual	MAR Budget	Budget Variance \$	Budget Variance %	JAN-MAR ACTUAL 2018	JAN-MAR Budget	Budget Variance \$	Budget Variance %	YEAR 2018 Budget	JAN-MAR 2018	JAN-MAR 2017	Variance \$	Variance %
INCOME/EXPENSE													
Fundraising/Donations	4,074	9,312	(5,238)	44%	31,874	56,840	(24,966)	56%	200,957	31,874	23,839	8,036	34%
Special Events Income	12,016	5,000	7,016	240%	13,414	5,000	8,414	268%	618,250	13,414	9,971	3,444	35%
Foundations	6,598	13,098	(6,500)	50%	59,794	66,294	(6,500)	90%	261,882	59,794	47,000	12,794	27%
Program Fees	7,360	7,700	(340)	96%	12,540	19,100	(6,560)	66%	74,400	12,540	10,515	2,025	19%
Other Revenue	26	0	26		27	0	27		3,000	27	118	(91)	-77%
Total Income	30,074	35,110	(5,036)	86%	117,649	147,234	(29,585)	80%	1,158,489	117,649	91,442	26,207	29%
Special Events	2,537	1,800	737	141%	2,537	5,800	(3,263)	44%	89,300	2,537	3,225	(688)	-21%
Salary/Benefits	58,906	60,260	(1,354)	98%	178,060	180,680	(2,620)	99%	774,170	178,060	164,022	14,038	9%
Office Expense	7,699	5,495	2,204	140%	20,726	19,635	1,091	106%	97,615	20,726	15,896	4,830	30%
Travel, Meals & Ent	218	970	(752)	22%	2,157	3,210	(1,053)	67%	10,370	2,157	2,144	13	1%
Horse Expense	7,695	6,345	1,350	121%	20,030	19,765	265	101%	76,920	20,030	23,757	(3,727)	-16%
Learning supplies	58	520	(462)	11%	318	2,110	(1,792)	15%	15,040	318	2,230	(1,912)	-86%
Property & Facility Maint	2,012	3,410	(1,398)	59%	10,006	15,065	(5,059)	66%	72,855	10,006	16,595	(6,589)	-40%
Fixed Asset Purchase					0		0			0		0	
Total Expense	79,126	78,800	326	100%	233,833	246,265	(12,432)	95%	1,136,270	233,833	227,869	5,964	3%
Gain on Sale of Stock					3,901					3,901			
Interest Expense	190	215	(25)	89%	619	645	(26)	96%	2,525	619	703	(84)	-12%
Other Expenses (income)					(85)		(85)			(85)	10,340	(10,425)	-101%
Total Other Expenses					534	645	(111)	83%	(2,525)	534	11,043	(10,509)	-95%
Net other Income	(190)	(215)	25	88%	3,367	(645)	4,012	-522%		3,367		3,367	
Net Income**	(49,241)	(43,905)	(5,336)	112%	(112,817)	(99,676)	(13,141)	113%	19,694	(112,817)	(147,470)	34,653	-23%

BALANCE SHEET	<u>12/31/17</u>	<u>03/31/18</u>	<u>01/31/18</u>	<u>02/28/18</u>	<u>03/31/18</u>	<u>04/30/18</u>	<u>5/31/18</u>	<u>6/30/18</u>	<u>7/31/18</u>	<u>8/31/18</u>	<u>9/30/18</u>	<u>10/31/18</u>
Checking Accounts	\$76,131	\$16,219	\$85,222	\$44,843	\$16,219							
Reserve Account	\$250,419	\$225,419	\$250,419	\$250,419	\$225,419							
Cash	\$326,550	\$241,638	\$335,641	\$295,262	\$241,638							
Accounts/Pledge/Grants Receivable	\$71,205	\$73,400	\$70,360	\$72,435	\$73,400							
Deposits in Transit	\$31,327	\$1,234		\$1,833	\$1,234							
Other Current Assets	\$101	\$88	\$6,086	\$73	\$88							
Total Current Assets	\$429,183	\$316,360	\$412,087	\$369,603	\$316,360							
CASH Projection from Budget		\$247,347	\$334,356	\$292,137	\$247,347	\$218,912	\$170,408	\$247,028	\$204,056	\$178,874	\$159,938	\$312,021
Variance from Budget		\$5,709	-\$1,285	-\$3,125	\$5,709							

Observation(s):

Per YTD budget, income is 20% short
Per YTD budget expenses are 5% lower than expected
Cash flow projections right on with the consideration of the \$5,000 due from Texans - Foundations
We will dip into reserves approx \$35,000 in the month of April
Concern: We budgeted for income from Spring event but have been informed Insuperity will hold funds until later this year
We are working on a May campaign to target H.E.A.R.T. to make up some of the difference
Call to action: Breakfast with Champions!

March 2018 Development Report

Board of Directors Meeting - April 26, 2018

Foundation/Grants

Budget:	\$ 261,882	23%
Funded:	\$ 59,794	

Special Events Income

Breakfast with Champions **6% / \$25,000**
 May 3, 2018
 Insperity Invitational

Denim & Diamonds Gala **4.5% / \$450,000**
 September 29, 2018
 10th Annual Gala / Marriott

Christmas in The Woods **3% / \$30,000**
 November 30, 2018
 Turek House / Grogan's Point

3rd Party Events 1% / \$113,250

WPS Cars & Coffee	March 3rd
Vineyard Vines	March 22nd
WCI - Golf Classic for Kids	March 25th & 26th

Individual Gift Programs

Adopt a Horse

GOAL: Q1 / 3 Adoptions
ACTUAL / 5 Adoptions

GOAL: Q2 / 2 Adoptions

GOAL: Q3 / 2 Adoptions

GOAL: Q4 / 3 Adoptions

Sponsor a Rider

GOAL: Q1 / 2 Sponsors
ACTUAL / 2 Sponsors

GOAL: Q2 / 2 Sponsors

GOAL: Q3 / 1 Sponsors

GOAL: Q4 / 2 Sponsors

Visibility & Image

ClubCorp Golf Tournament

Selected as ClubCorp Charity Tournament Partner
 at TWCC Palmer Course for 2019 & 2020
 Fundraising Opportunity: \$160,000 - \$200,000

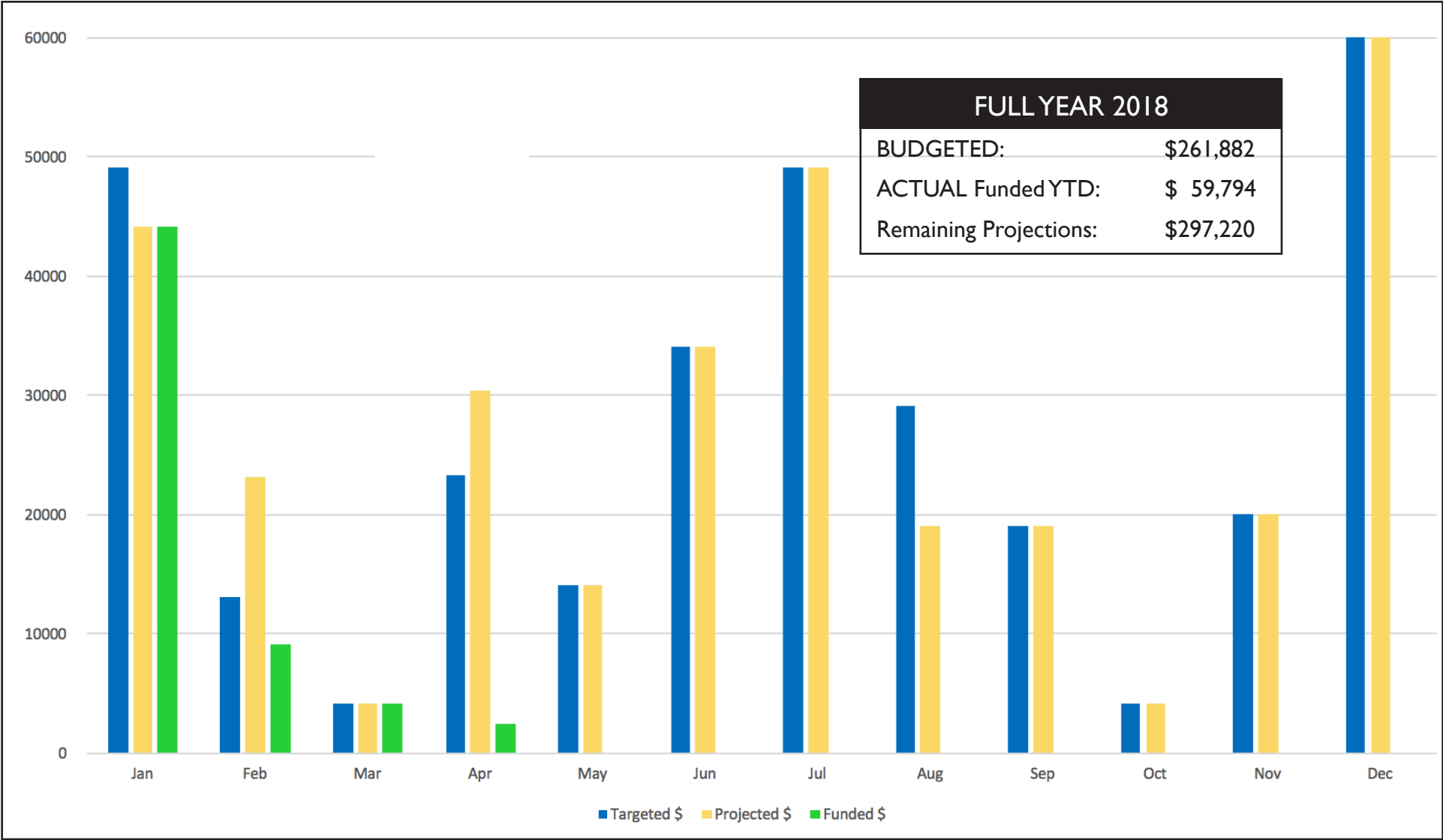
Fundraising Campaign

Seeking **MATCHING DONOR** for \$10,000
 In support of Online Fundraising Campaign
 May 5th - 13th
 Fundraising Opportunity: \$20,000

Ranch Tours

2018 Month	# of Tours	# of People
January	2	2
February	3	16
March	5	9
April		
May		
June		
July		
August		
September		
October		
November		
December		

2018 Foundation/Grants - Targeted vs. Projected vs. Funded



* Please see appendix for the detailed 2018 Foundations/Grants spreadsheet.

GRANT UPDATES

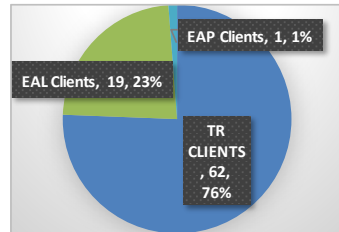
March 2018 Budget:

PENDING FUNDING: \$2,500 (Parelli Foundation funding shifting to Oct or Nov / pending Parelli Course)
DELAYED FUNDING: \$5,000 (Houston Texans/BHP Community Quarterback Award). Moved funding to April after W-9 Correction.

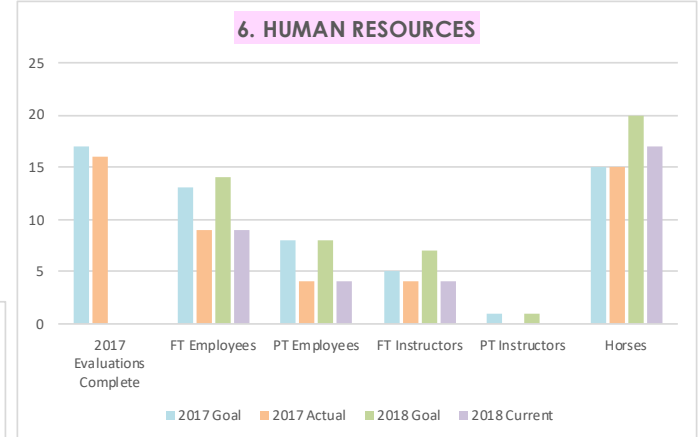
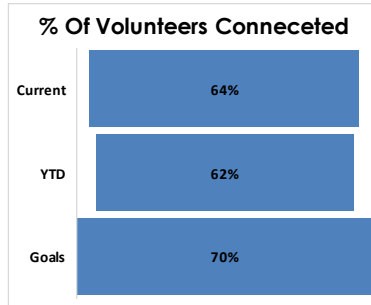
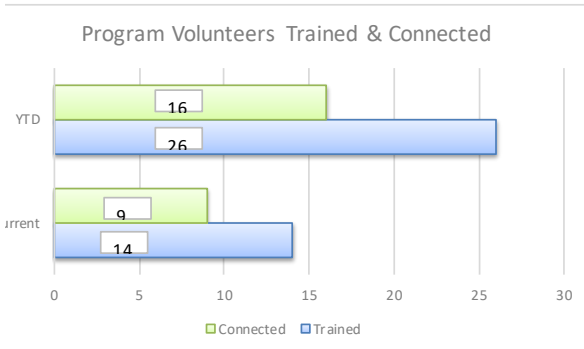
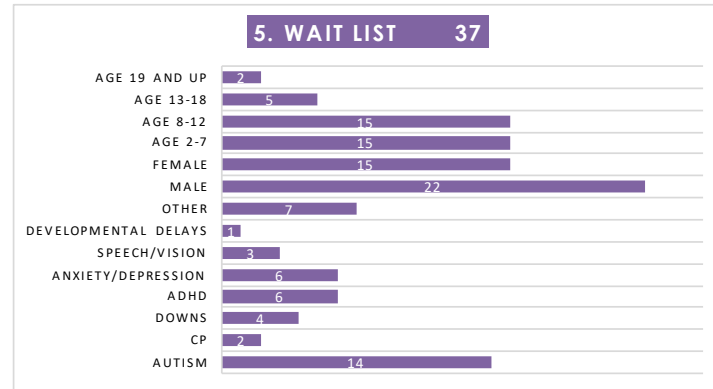
*SOURCED || New grant options in search of replacement funding. Narrowing down search now with LOI, Acceptance and Relationships.

INSPIRATION RANCH DASHBOARD

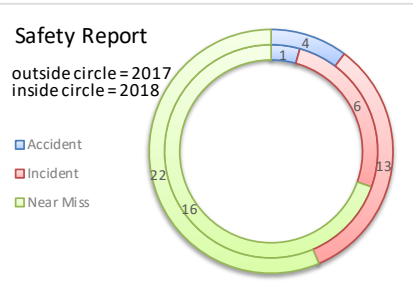
1. PROGRAM & IMPACT	CURRENT	2018-19 TARGET
TR Clients	62	90 - 125
EAL Clients	19	30
EAP Clients	1	32
GRAND TOTAL	81	120 - 155
Scholarships	21	n/a
Shows Attended	2	4
Days Closed (weather)	1	7YTD



2. VOLUNTEERS	CURRENT	YTD	TARGET
Volunteer Hours	413	2498	
Value @ 24.69/hr.	\$10,197	\$61,676	
Volunteers Engaged	170	175	175



3. SAFETY Current	
Emergency Drills YTD	1
Safety Trainings	4
Accident	1
Incident	6
Near Miss	16



4. BOARD OF DIRECTORS	CURRENT	YTD	TARGET	2017
Attendance at Meetings	62%	73%	75%	61%
Attendance at Events	1%	1%	75%	28%
# of Members	13	n/a	19 - 21	12
Giving	n/a	92%	100%	84%
CEO Performance 2017				none

Panther Creek Inspiration Ranch Board of Directors Rotation

(Updated January 2018)

Board Member	Date Seat Taken	Start Date of First Full 3 Year Term	Re-Election	Last Year of Eligible Service By Term Limit	Candidates/Prospect
Mike Maher	January 31, 2012	January 31, 2012	Jan-15	2018	Estel McLaughlin - Woodforest Foundation (DM)
Connie Goers	April 11, 2013	April 11, 2013	Apr-16	2019	Elijah White - ExxonMobil (MG)
Denny McGuire	February 6, 2013	February 6, 2013	Feb-16	2019	Amanda Trapp - Stibbs (Legal) (MG)
Chris Osborne	June 1, 2013	July 1, 2013	Jul-16	2019	Jay Knighton (Legal) (GP)
Gary Packer	August 1, 2013	August 1, 2013	Sep-16	2019	Virgil Yoakum - Grand Central Park (MG)
Todd Bryant	May 1, 2014	May 20, 2014	May-16	2020	Robert Marling (DM) advisory??
Martin Evans	January 17, 2015	January 17, 2015	Jan-18	2021	Robin Anderson - Inspiration Ranch Volunteer (MG)
Nel Somarriba	December 1, 2015	December 1, 2015	Dec-18	2021	George Lindall/Kristie Merrimar (six months out) (SG)
Jimmie Dotson	March 1, 2016	March 15, 2016	Mar-19	2022	Gene Darnell - CFO Dean & Draper (CO)
Patrick Flaherty	February 13, 2016	February 13, 2016	Feb-19	2022	Roger Taylor - Wealth advisors (JD) see Jenny Taylor below
Nancy Kosh	February 13, 2016	February 13, 2016	Mar-19	2022	Michael Richards (DM)
Joey Vest	February 13, 2016	February 13, 2016	Feb-19	2022	Tom Cox (Construction) (NK)
Trent Johnson	January 20, 2018	February 1, 2018	Feb-21	2024	Edgar Sanches 713-702-4174 (PF)
Michelle Little	January 20, 2018	February 1, 2018	Feb-21	2024	Rick Hartley (6 months out - Houston) (MM)
ADVISORY BOARD					
Jonathan Homeyer	December 1, 2016			2019	Jenny Taylor General Manager, Market Street
Jim Hunt	February 1, 2017			2020	Mindy Harmon, Photographer Past JL Board Member/Very Philanthropic
Bob Marlowe	December 1, 2016			2019	Natalie Saikowski Goertz-Co-Owner, Mr. Rooter Plumbing/Philanthropic
Marty McGuire	December 1, 2016			2019	Melissa Earl Young- Corporate Incentives 713-299-1195
Richard Wright	January 1, 2017			2020	Mitzi Burkenshaw (Human Resources)
Bob Zincke	December 1, 2016			2019	Steve Sukin (TB)
					John Nguyen
					John Bleyl - Bleyl Engeneering - Todd has invited for a tour

Current Member
Moved to Advisory
Nominated to Advisory

7. Follow Up Items		Due Date	Status
a.	Annual Commitment and Involvement form for Board	Feb - Mar 18	In Progress
b.	Dinner hosted by board for Waste Connections Leadership	Apr-18	
c.	Each committee to rethink what their goals are and turn in to MG	Apr-18	
GOVERNANCE			
d.	New Orientation Packet	May-18	In Review
e.	Governance committee to look deeper at board assessment		
f.	Work on wording for mission statement (3 ideas to Gary by 3/31/18)	May-18	In progress
g.	Follow up with potential new board members from retreat list	Mar-18	In progress
INTERNAL AFFAIRS			
h.	EFP Follow up Report for 2018 (staff to report a 6 month follow)	Oct-18	
i.	Threat Assessment Committee to oversee occurrence reports/Safety Manual updates	Mar-18	In Progress
j.	Update Bylaws	May-18	In Progress
EXTERNAL AFFAIRS			
k.	Education/flyers to encourage families to raise funds	Mar-18	In Progress
l.	Follow up to confirm when \$5,000 will come in from Texans		In Progress
STAFF			
m.	Confirm Leaseback has language that protects us from early eviction		On hold
n.	Budget for Foxcroft		On hold
o.	Renumber occurrence spreadsheet to reflect numbers to reference occurrence (Tommy to create flow)		In Progress
p.	Safety Manual is under review from editor		
q.	Crisis Communications Team to deliver Tool Kit	May-18	

APPENDIX

Panther Creek Inspiration Ranch

04/10/18

Profit & Loss - Accrual

Accrual Basis

January through March 2018

	Jan 18	Feb 18	Mar 18	TOTAL
Ordinary Income/Expense				
Income				
4100 · Donations				
4112 · Donations-Individual (non event)	2,761.14	1,370.00	0.00	4,131.14
4114 · Major Individual Gifts (over \$5)	0.00	10,000.00	0.00	10,000.00
4116 · Pledges	2,000.00	450.00	2,250.00	4,700.00
4118 · Horse Sponsorship	1,470.00	4,006.00	784.00	6,260.00
4122 · Corporate Contributions	2,027.40	3,051.00	494.74	5,573.14
4124 · Recurring Gifts	340.00	325.00	495.00	1,160.00
4142 · Sponsorships				
4144 · Client Sponsorship	0.00	0.00	50.00	50.00
Total 4142 · Sponsorships	<u>0.00</u>	<u>0.00</u>	<u>50.00</u>	<u>50.00</u>
Total 4100 · Donations	<u>8,598.54</u>	<u>19,202.00</u>	<u>4,073.74</u>	<u>31,874.28</u>
4200 · Special Events Income				
4210 · Denim & Diamonds	0.00	0.00	10,000.00	10,000.00
4240 · 3rd Party Events	0.00	198.00	2,016.22	2,214.22
4260 · Christmas In The Woods	900.00	300.00	0.00	1,200.00
Total 4200 · Special Events Income	<u>900.00</u>	<u>498.00</u>	<u>12,016.22</u>	<u>13,414.22</u>
4300 · Foundation/Trust Grants	<u>44,098.00</u>	<u>9,098.00</u>	<u>6,598.00</u>	<u>59,794.00</u>
4400 · Program Fees	<u>800.00</u>	<u>4,380.00</u>	<u>7,360.00</u>	<u>12,540.00</u>
4500 · Other Income				
4510 · Dividends & Interest-Securities	0.02	0.18	26.48	26.68
Total 4500 · Other Income	<u>0.02</u>	<u>0.18</u>	<u>26.48</u>	<u>26.68</u>
Total Income	<u>54,396.56</u>	<u>33,178.18</u>	<u>30,074.44</u>	<u>117,649.18</u>
Gross Profit	<u>54,396.56</u>	<u>33,178.18</u>	<u>30,074.44</u>	<u>117,649.18</u>
Expense				
5200 · Special Events Expense				
5240 · 3rd Party Events	0.00	0.00	2,502.71	2,502.71
5270 · Baskets of Love	0.00	0.00	34.52	34.52
Total 5200 · Special Events Expense	<u>0.00</u>	<u>0.00</u>	<u>2,537.23</u>	<u>2,537.23</u>
6000 · Operating Expense				
6002 · Fraud Expenses	0.00	0.00	0.00	0.00
Total 6000 · Operating Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
6100 · Employee Salary/Benefit				
6102 · Salaries & Wages				
Administrative	3,319.98	4,789.89	4,498.29	12,608.16
Development	2,892.25	3,699.46	2,682.93	9,274.64
Holiday	4,362.21	0.00	0.00	4,362.21
Program (Other)	2,662.38	3,899.47	3,272.91	9,834.76
Program (TR)	33,287.00	39,662.51	38,817.14	111,766.65
Sick/Personal	951.19	188.24	0.00	1,139.43
Vacation	5,732.07	625.71	3,159.47	9,517.25
Total 6102 · Salaries & Wages	<u>53,207.08</u>	<u>52,865.28</u>	<u>52,430.74</u>	<u>158,503.10</u>
6106 · Payroll Tax Expense	3,965.50	3,939.35	3,906.10	11,810.95
6108 · Employee Health Insurance	2,572.85	2,603.59	2,569.43	7,745.87
Total 6100 · Employee Salary/Benefit	<u>59,745.43</u>	<u>59,408.22</u>	<u>58,906.27</u>	<u>178,059.92</u>
6200 · Office Expense				
6205 · Bank & Credit Card Fees	192.09	64.79	126.51	383.39
6210 · Computer, Software, Equipment	322.61	285.61	626.95	1,235.17
6215 · Contract Labor	721.25	297.50	892.50	1,911.25

Panther Creek Inspiration Ranch
Profit & Loss - Accrual
 January through March 2018

	Jan 18	Feb 18	Mar 18	TOTAL
6220 · Development				
6222 · Website & Donor Database	0.00	866.03	866.03	1,732.06
6224 · Advertising & Marketing	2.84	532.46	0.00	535.30
Total 6220 · Development	2.84	1,398.49	866.03	2,267.36
6225 · Dues & Subscriptions	144.00	0.00	99.00	243.00
6230 · Gifts Given	302.79	15.00	55.00	372.79
6235 · Janitorial Services & Supplies	200.00	167.00	246.40	613.40
6240 · Office Supplies	209.69	449.10	420.44	1,079.23
6245 · Postage & Mailing	100.00	0.00	0.00	100.00
6250 · Professional Fees				
6251 · Accounting Fees	634.00	0.00	1,328.00	1,962.00
6250 · Professional Fees - Other	2,000.00	2,000.00	2,000.00	6,000.00
Total 6250 · Professional Fees	2,634.00	2,000.00	3,328.00	7,962.00
6255 · Staff Development	235.36	264.48	141.18	641.02
6260 · Volunteer Expense	1,068.15	435.56	0.00	1,503.71
6265 · Workers Comp. Insurance	0.00	1,516.50	896.89	2,413.39
Total 6200 · Office Expense	6,132.78	6,894.03	7,698.90	20,725.71
6300 · Travel, Meals & Entertainment				
6332 · Board Meals	248.01	726.36	0.00	974.37
6336 · Staff Meals	0.00	207.67	124.05	331.72
6338 · Volunteer Meals	44.29	45.54	0.00	89.83
6340 · Parking & Tolls	40.00	0.00	93.64	133.64
6346 · Lodging	0.00	627.12	0.00	627.12
Total 6300 · Travel, Meals & Entertainment	332.30	1,606.69	217.69	2,156.68
6400 · Horse Expense				
6404 · Feed				
6406 · Senior Feed	226.00	361.60	316.40	904.00
6408 · Stanley Pellets	67.80	83.79	0.00	151.59
6410 · Hay	2,252.50	2,088.00	2,183.70	6,524.20
6404 · Feed - Other	0.00	0.00	110.97	110.97
Total 6404 · Feed	2,546.30	2,533.39	2,611.07	7,690.76
6412 · Delivery Fee	25.00	50.00	0.00	75.00
6418 · Veterinarian	1,740.00	670.00	676.00	3,086.00
6419 · Medicine	133.95	79.99	133.95	347.89
6422 · Horse Supplies	0.00	140.25	912.13	1,052.38
6424 · Supplements	2,290.72	2,119.64	3,361.86	7,772.22
6428 · Cat	0.00	5.69	0.00	5.69
Total 6400 · Horse Expense	6,735.97	5,598.96	7,695.01	20,029.94
6500 · Learning Supplies				
6560 · Shows	0.00	216.20	21.00	237.20
6565 · Tack Supplies	9.91	13.90	0.00	23.81
6570 · Program Supplies	9.00	0.00	0.00	9.00
6575 · MCYS	10.71	0.00	18.57	29.28
6585 · Redeemed Ministries	0.00	0.00	18.70	18.70
Total 6500 · Learning Supplies	29.62	230.10	58.27	317.99
6600 · Property, Facilities & Maintena				
6610 · Vehicles & Large Equipment				
6612 · Fuel	168.17	353.87	253.57	775.61
6614 · Preventative Maintenance	0.00	49.75	0.00	49.75
6616 · Repairs	1,844.84	1,525.19	0.00	3,370.03
6618 · Vehicle Registration	219.00	306.75	0.00	525.75
Total 6610 · Vehicles & Large Equipment	2,232.01	2,235.56	253.57	4,721.14

Panther Creek Inspiration Ranch
Profit & Loss - Accrual
 January through March 2018

	Jan 18	Feb 18	Mar 18	TOTAL
6620 · Insurance				
6622 · General Liability	0.00	0.00	350.00	350.00
6624 · Commercial Auto	0.00	22.00	0.00	22.00
Total 6620 · Insurance	0.00	22.00	350.00	372.00
6630 · Repairs & improvement				
6632 · Tools & General Supplies	204.86	261.67	336.83	803.36
6634 · Project Materials	543.86	11.94	0.00	555.80
Total 6630 · Repairs & improvement	748.72	273.61	336.83	1,359.16
6640 · Utilities				
6642 · Electric	407.49	425.86	417.72	1,251.07
6643 · Internet	96.22	96.41	96.41	289.04
6644 · Security	209.70	0.00	0.00	209.70
6645 · Telephone	559.33	255.36	176.43	991.12
6646 · Water/Sewer	90.67	70.47	70.47	231.61
Total 6640 · Utilities	1,363.41	848.10	761.03	2,972.54
6650 · Safety				
6652 · Materials & Equipment	0.00	0.00	155.94	155.94
Total 6650 · Safety	0.00	0.00	155.94	155.94
6660 · Rental expense	135.00	135.00	155.00	425.00
Total 6600 · Property, Facilities & Maintena	4,479.14	3,514.27	2,012.37	10,005.78
Total Expense	77,455.24	77,252.27	79,125.74	233,833.25
Net Ordinary Income	-23,058.68	-44,074.09	-49,051.30	-116,184.07
Other Income/Expense				
Other Income				
8302 · Gain on Sale of Stock	0.00	3,900.65	0.00	3,900.65
Total Other Income	0.00	3,900.65	0.00	3,900.65
Other Expense				
8200 · Interest Expense	215.57	213.13	190.30	619.00
8300 · Unrealized Gain/Loss	-4,024.49	4,024.49	0.00	0.00
9991 · Prior Year's Adjustments	0.00	-85.45	0.00	-85.45
Total Other Expense	-3,808.92	4,152.17	190.30	533.55
Net Other Income	3,808.92	-251.52	-190.30	3,367.10
Net Income	-19,249.76	-44,325.61	-49,241.60	-112,816.97

Panther Creek Inspiration Ranch
Profit & Loss - Cash
 January through March 2018

	Jan 18	Feb 18	Mar 18	TOTAL
Ordinary Income/Expense				
Income				
4100 · Donations				
4112 · Donations-Individual (non event)	2,761.14	1,370.00	0.00	4,131.14
4114 · Major Individual Gifts (over \$5	0.00	10,000.00	0.00	10,000.00
4116 · Pledges	2,000.00	450.00	2,250.00	4,700.00
4118 · Horse Sponsorship	1,470.00	4,006.00	784.00	6,260.00
4122 · Corporate Contributions	2,027.40	3,051.00	494.74	5,573.14
4124 · Recurring Gifts	340.00	325.00	495.00	1,160.00
4142 · Sponsorships				
4144 · Client Sponsorship	0.00	0.00	50.00	50.00
Total 4142 · Sponsorships	<u>0.00</u>	<u>0.00</u>	<u>50.00</u>	<u>50.00</u>
Total 4100 · Donations	<u>8,598.54</u>	<u>19,202.00</u>	<u>4,073.74</u>	<u>31,874.28</u>
4200 · Special Events Income				
4210 · Denim & Diamonds	0.00	0.00	10,000.00	10,000.00
4240 · 3rd Party Events	0.00	198.00	2,016.22	2,214.22
4260 · Christmas In The Woods	900.00	300.00	0.00	1,200.00
Total 4200 · Special Events Income	<u>900.00</u>	<u>498.00</u>	<u>12,016.22</u>	<u>13,414.22</u>
4300 · Foundation/Trust Grants	44,098.00	9,098.00	6,598.00	59,794.00
4400 · Program Fees	2,373.33	3,726.66	4,191.67	10,291.66
4500 · Other Income				
4510 · Dividends & Interest-Securities	0.02	0.18	26.48	26.68
Total 4500 · Other Income	<u>0.02</u>	<u>0.18</u>	<u>26.48</u>	<u>26.68</u>
Total Income	<u>55,969.89</u>	<u>32,524.84</u>	<u>26,906.11</u>	<u>115,400.84</u>
Gross Profit	55,969.89	32,524.84	26,906.11	115,400.84
Expense				
5200 · Special Events Expense				
5240 · 3rd Party Events	0.00	0.00	2,502.71	2,502.71
5270 · Baskets of Love	0.00	0.00	34.52	34.52
Total 5200 · Special Events Expense	<u>0.00</u>	<u>0.00</u>	<u>2,537.23</u>	<u>2,537.23</u>
6000 · Operating Expense				
6002 · Fraud Expenses	0.00	0.00	0.00	0.00
Total 6000 · Operating Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
6100 · Employee Salary/Benefit				
6102 · Salaries & Wages				
Administrative	3,319.98	4,789.89	4,498.29	12,608.16
Development	2,892.25	3,699.46	2,682.93	9,274.64
Holiday	4,362.21	0.00	0.00	4,362.21
Program (Other)	2,662.38	3,899.47	3,272.91	9,834.76
Program (TR)	33,287.00	39,662.51	38,817.14	111,766.65
Sick/Personal	951.19	188.24	0.00	1,139.43
Vacation	5,732.07	625.71	3,159.47	9,517.25
Total 6102 · Salaries & Wages	<u>53,207.08</u>	<u>52,865.28</u>	<u>52,430.74</u>	<u>158,503.10</u>
6106 · Payroll Tax Expense	3,965.50	3,939.35	3,906.10	11,810.95
6108 · Employee Health Insurance	2,572.85	2,603.59	2,569.43	7,745.87
Total 6100 · Employee Salary/Benefit	<u>59,745.43</u>	<u>59,408.22</u>	<u>58,906.27</u>	<u>178,059.92</u>
6200 · Office Expense				
6205 · Bank & Credit Card Fees	192.09	64.79	126.51	383.39
6210 · Computer, Software, Equipment	322.61	285.61	626.95	1,235.17
6215 · Contract Labor	721.25	297.50	892.50	1,911.25
6220 · Development				
6222 · Website & Donor Database	0.00	866.03	866.03	1,732.06
6224 · Advertising & Marketing	2.84	532.46	0.00	535.30
Total 6220 · Development	<u>2.84</u>	<u>1,398.49</u>	<u>866.03</u>	<u>2,267.36</u>
6225 · Dues & Subscriptions	144.00	0.00	99.00	243.00
6230 · Gifts Given	302.79	15.00	55.00	372.79
6235 · Janitorial Services & Supplies	200.00	167.00	246.40	613.40
6240 · Office Supplies	209.69	449.10	420.44	1,079.23
6245 · Postage & Mailing	100.00	0.00	0.00	100.00

Panther Creek Inspiration Ranch
Profit & Loss - Cash
 January through March 2018

	Jan 18	Feb 18	Mar 18	TOTAL
6250 · Professional Fees				
6251 · Accounting Fees	634.00	0.00	1,328.00	1,962.00
6250 · Professional Fees - Other	2,000.00	2,000.00	2,000.00	6,000.00
Total 6250 · Professional Fees	2,634.00	2,000.00	3,328.00	7,962.00
6255 · Staff Development	235.36	264.48	141.18	641.02
6260 · Volunteer Expense	1,068.15	435.56	0.00	1,503.71
6265 · Workers Comp. Insurance	0.00	1,516.50	896.89	2,413.39
Total 6200 · Office Expense	6,132.78	6,894.03	7,698.90	20,725.71
6300 · Travel, Meals & Entertainment				
6332 · Board Meals	248.01	726.36	0.00	974.37
6336 · Staff Meals	0.00	207.67	124.05	331.72
6338 · Volunteer Meals	44.29	45.54	0.00	89.83
6340 · Parking & Tolls	40.00	0.00	93.64	133.64
6346 · Lodging	0.00	627.12	0.00	627.12
Total 6300 · Travel, Meals & Entertainment	332.30	1,606.69	217.69	2,156.68
6400 · Horse Expense				
6404 · Feed				
6406 · Senior Feed	226.00	361.60	316.40	904.00
6408 · Stanley Pellets	67.80	83.79	0.00	151.59
6410 · Hay	2,252.50	2,088.00	2,183.70	6,524.20
6404 · Feed - Other	0.00	0.00	110.97	110.97
Total 6404 · Feed	2,546.30	2,533.39	2,611.07	7,690.76
6412 · Delivery Fee	25.00	50.00	0.00	75.00
6418 · Veterinarian	1,740.00	670.00	676.00	3,086.00
6419 · Medicine	133.95	79.99	133.95	347.89
6422 · Horse Supplies	0.00	140.25	912.13	1,052.38
6424 · Supplements	2,290.72	2,119.64	3,361.86	7,772.22
6428 · Cat	0.00	5.69	0.00	5.69
Total 6400 · Horse Expense	6,735.97	5,598.96	7,695.01	20,029.94
6500 · Learning Supplies				
6560 · Shows	0.00	216.20	21.00	237.20
6565 · Tack Supplies	9.91	13.90	0.00	23.81
6570 · Program Supplies	9.00	0.00	0.00	9.00
6575 · MCYS	10.71	0.00	18.57	29.28
6585 · Redeemed Ministries	0.00	0.00	18.70	18.70
Total 6500 · Learning Supplies	29.62	230.10	58.27	317.99
6600 · Property, Facilities & Maintena				
6610 · Vehicles & Large Equipment				
6612 · Fuel	168.17	353.87	253.57	775.61
6614 · Preventative Maintenance	0.00	49.75	0.00	49.75
6616 · Repairs	1,844.84	1,525.19	0.00	3,370.03
6618 · Vehicle Registration	219.00	306.75	0.00	525.75
Total 6610 · Vehicles & Large Equipment	2,232.01	2,235.56	253.57	4,721.14
6620 · Insurance				
6622 · General Liability	0.00	0.00	350.00	350.00
6624 · Commercial Auto	0.00	22.00	0.00	22.00
Total 6620 · Insurance	0.00	22.00	350.00	372.00
6630 · Repairs & improvement				
6632 · Tools & General Supplies	204.86	261.67	336.83	803.36
6634 · Project Materials	543.86	11.94	0.00	555.80
Total 6630 · Repairs & improvement	748.72	273.61	336.83	1,359.16
6640 · Utilities				
6642 · Electric	407.49	425.86	417.72	1,251.07
6643 · Internet	96.22	96.41	96.41	289.04
6644 · Security	209.70	0.00	0.00	209.70
6645 · Telephone	559.33	255.36	176.43	991.12
6646 · Water/Sewer	90.67	70.47	70.47	231.61
Total 6640 · Utilities	1,363.41	848.10	761.03	2,972.54

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Cash Basis

Panther Creek Inspiration Ranch
Profit & Loss - Cash
 January through March 2018

	Jan 18	Feb 18	Mar 18	TOTAL
6650 · Safety				
6652 · Materials & Equipment	0.00	0.00	155.94	155.94
Total 6650 · Safety	0.00	0.00	155.94	155.94
6660 · Rental expense	135.00	135.00	155.00	425.00
Total 6600 · Property, Facilities & Maintena	4,479.14	3,514.27	2,012.37	10,005.78
Total Expense	77,455.24	77,252.27	79,125.74	233,833.25
Net Ordinary Income	-21,485.35	-44,727.43	-52,219.63	-118,432.41
Other Income/Expense				
Other Income				
8302 · Gain on Sale of Stock	0.00	3,900.65	0.00	3,900.65
Total Other Income	0.00	3,900.65	0.00	3,900.65
Other Expense				
8200 · Interest Expense	215.57	213.13	190.30	619.00
8300 · Unrealized Gain/Loss	-4,024.49	4,024.49	0.00	0.00
9991 · Prior Year's Adjustments	0.00	-85.45	0.00	-85.45
Total Other Expense	-3,808.92	4,152.17	190.30	533.55
Net Other Income	3,808.92	-251.52	-190.30	3,367.10
Net Income	-17,676.43	-44,978.95	-52,409.93	-115,065.31

Panther Creek Inspiration Ranch

04/10/18

Balance Sheet - Accrual

Accrual Basis

As of March 31, 2018

	<u>Mar 31, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
1010 · Woodforest Bank Checking	16,219.21
1014 · Reserve Account	225,418.86
1015 · Petty Cash	61.52
Total Checking/Savings	<u>241,699.59</u>
Accounts Receivable	
1100 · Accounts Receivable	4,525.00
1110 · Pledges Receivable	65,750.00
1140 · Grants Receivable	3,125.00
Total Accounts Receivable	<u>73,400.00</u>
Other Current Assets	
1410 · Deposit in Transit	1,234.00
1440 · Fidelity - 2647	
1445 · Fidelity Money Market	26.66
Total 1440 · Fidelity - 2647	<u>26.66</u>
Total Other Current Assets	<u>1,260.66</u>
Total Current Assets	<u>316,360.25</u>
Fixed Assets	
1500 · Land	
1501 · Land Cost	248,839.33
Total 1500 · Land	<u>248,839.33</u>
1505 · Site Improvements	
1506 · Original Cost	132,730.95
1510 · Depreciation	-32,611.00
1505 · Site Improvements - Other	6,307.69
Total 1505 · Site Improvements	<u>106,427.64</u>
1515 · Furniture, Fixtures & Equipment	
1516 · Original Cost	44,869.44
1520 · Depreciaton	-25,336.57
Total 1515 · Furniture, Fixtures & Equipment	<u>19,532.87</u>
1525 · Buildings	
1526 · Original Cost	322,407.50
1535 · Depreciation	-37,887.67
Total 1525 · Buildings	<u>284,519.83</u>
1550 · Vehicles	
1551 · Original Cost	30,486.00
1555 · Depreciation	-16,241.00
Total 1550 · Vehicles	<u>14,245.00</u>
1570 · Equip-Stock, Tractors, Trailers	
1571 · Original Cost	137,667.12
1575 · Depreciation	-40,813.77
Total 1570 · Equip-Stock, Tractors, Trailers	<u>96,853.35</u>
1580 · Horse Purchases	
1581 · Original Cost	15,000.00
1585 · Depreciation	-5,217.00
Total 1580 · Horse Purchases	<u>9,783.00</u>

Panther Creek Inspiration Ranch

04/10/18

Balance Sheet - Accrual

Accrual Basis

As of March 31, 2018

	<u>Mar 31, 18</u>
1590 · Capital Purchase-Property	
1591 · Improvements	144,999.47
1595 · Depreciation	-15,542.00
Total 1590 · Capital Purchase-Property	<u>129,457.47</u>
Total Fixed Assets	909,658.49
Other Assets	
1702 · Donations - In Kind	640.00
Total Other Assets	<u>640.00</u>
TOTAL ASSETS	<u><u>1,226,658.74</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
2010 · Credit Card	3,015.28
Total Credit Cards	<u>3,015.28</u>
Other Current Liabilities	
2100 · Payroll Liabilities	
2120 · 403(b) Employee Contribution	5,035.01
2130 · United Way Employee Donations	250.00
2135 · HSA EE Individual	400.00
Total 2100 · Payroll Liabilities	<u>5,685.01</u>
2220 · Unearned/Deferrred Rev-other	65,750.00
Total Other Current Liabilities	<u>71,435.01</u>
Total Current Liabilities	74,450.29
Long Term Liabilities	
2400 · Long Term Liabilities	
2410 · Land Note	75,438.54
Total 2400 · Long Term Liabilities	<u>75,438.54</u>
Total Long Term Liabilities	<u>75,438.54</u>
Total Liabilities	149,888.83
Equity	
3999 · Retained Earnings	1,189,586.88
Net Income	-112,816.97
Total Equity	<u>1,076,769.91</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,226,658.74</u></u>

Panther Creek Inspiration Ranch
Balance Sheet - Cash
 As of March 31, 2018

	Mar 31, 18
ASSETS	
Current Assets	
Checking/Savings	
1010 · Woodforest Bank Checking	16,219.21
1014 · Reserve Account	225,418.86
1015 · Petty Cash	61.52
Total Checking/Savings	241,699.59
Accounts Receivable	
1100 · Accounts Receivable	969.53
1110 · Pledges Receivable	65,548.00
Total Accounts Receivable	66,517.53
Other Current Assets	
1410 · Deposit in Transit	1,234.00
1440 · Fidelity - 2647	
1445 · Fidelity Money Market	26.66
Total 1440 · Fidelity - 2647	26.66
Total Other Current Assets	1,260.66
Total Current Assets	309,477.78
Fixed Assets	
1500 · Land	
1501 · Land Cost	248,839.33
Total 1500 · Land	248,839.33
1505 · Site Improvements	
1506 · Original Cost	132,730.95
1510 · Depreciation	-32,611.00
1505 · Site Improvements - Other	6,307.69
Total 1505 · Site Improvements	106,427.64
1515 · Furniture, Fixtures & Equipment	
1516 · Original Cost	44,869.44
1520 · Depreciaiton	-25,336.57
Total 1515 · Furniture, Fixtures & Equipment	19,532.87
1525 · Buildings	
1526 · Original Cost	322,407.50
1535 · Depreciation	-37,887.67
Total 1525 · Buildings	284,519.83
1550 · Vehicles	
1551 · Original Cost	30,486.00
1555 · Depreciation	-16,241.00
Total 1550 · Vehicles	14,245.00
1570 · Equip-Stock, Tractors, Trailers	
1571 · Original Cost	137,667.12
1575 · Depreciation	-40,813.77
Total 1570 · Equip-Stock, Tractors, Trailers	96,853.35
1580 · Horse Purchases	
1581 · Original Cost	15,000.00
1585 · Depreciation	-5,217.00
Total 1580 · Horse Purchases	9,783.00

Panther Creek Inspiration Ranch
Balance Sheet - Cash
As of March 31, 2018

	<u>Mar 31, 18</u>
1590 · Capital Purchase-Property	
1591 · Improvements	144,999.47
1595 · Depreciation	-15,542.00
Total 1590 · Capital Purchase-Property	<u>129,457.47</u>
Total Fixed Assets	909,658.49
Other Assets	
1702 · Donations - In Kind	640.00
Total Other Assets	<u>640.00</u>
TOTAL ASSETS	<u>1,219,776.27</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
2010 · Credit Card	3,015.28
Total Credit Cards	<u>3,015.28</u>
Other Current Liabilities	
2100 · Payroll Liabilities	
2120 · 403(b) Employee Contribution	5,035.01
2130 · United Way Employee Donations	250.00
2135 · HSA EE Individual	400.00
Total 2100 · Payroll Liabilities	<u>5,685.01</u>
2220 · Unearned/Deferrred Rev-other	65,750.00
Total Other Current Liabilities	<u>71,435.01</u>
Total Current Liabilities	74,450.29
Long Term Liabilities	
2400 · Long Term Liabilities	
2410 · Land Note	75,438.54
Total 2400 · Long Term Liabilities	<u>75,438.54</u>
Total Long Term Liabilities	<u>75,438.54</u>
Total Liabilities	149,888.83
Equity	
3999 · Retained Earnings	1,184,952.75
Net Income	-115,065.31
Total Equity	<u>1,069,887.44</u>
TOTAL LIABILITIES & EQUITY	<u>1,219,776.27</u>

Possible Replacement Grants Sourced - Who Do You Know?

MacDonald-Petersen Fund

Erik G. Petersen, President
William T. Miller, Sec.
Kathirene Zoe Peterson White, Director
Roderick Nicholas Peterson, Director

Diana MacDonald Moore, VP
Kristin Marie Clarke, Director

David Weekley Family Foundation

David M. Weekley, President
Robin Weekley Bruce, VP

Bonnie S. Weekley, Sec.

The Enrico & Sandra di Portanova Charitable Foundation

Lewis M. Linn, President
Esther M. Perrine, Sec.

Jennifer Hovas, Director

The Robert & Jane Cizik Foundation

Robert Cizik, Director
Paula J. Cizik, Director

Jane Morin Cizik, Director

The Stanford & Joan Alexander Foundation

Joan Alexander, CEO/President
Andrew Alexander, Director
Amy Alexander, Director

Stanford Alexander, Chairman
Kevin Alexander, Sec. & Tres.

The Elkins Foundaiton

Elise E. Joseph, President
Leslie Sasser, VP

Virginia Elkins, VP
Larry Medford, Sec.

The Tapeats Fund

Margaret Worden, Executive Director, Secretary
Robert Graham, Pres. & Tres.
Laurel Graham, Exec VP
Whitney Mixon, Trus.

David Graham, Trus.
Spencer Graham, Trus.

Wayne Duddleston Foundation

Daren Duddleston, President
Jerri Moore, 2nd VP
Kathy Young, Sec.
Jim Moore, Dir.

Charles McMahan, 1st VP
David Kantorczyk, Dir.
Robert Paddock, Tres.
William Randall, Dir.

The Ray C. Fish Foundation

Catherine Kaldis, President
Christopher Daniel, Ass. Sec.

James Daniel, JR., VP
Robert Cruikshank, Treas.

The Robert and Janice McNair Foundation

Cynthia Canevaro, Exec. Dir.
Daniel McNair, Trus.
Robert McNair, Trus.
Melissa McNair Reichert, Trus.

Janice McNair, Trus.
Robert McNair, Jr., Trus.
Ruth McNair Smith, Trus.

The George Foundation

Theresa Kopnicky, Grant Assoc.
Roger Adamson, CEO
John Null, VC
Pat McDonald, Trus.
Don Wenzel, Trus.

Bill Jameson, Chairman
Sandra Thompson, CFO
Tom McNutt, Sec.

If you know a Board/Trustee member at one of these foundations we're seeking to write a grant to, please email or call Sheila Greaver immediately. Your connection/influence could prove to be helpful to our funding!

2018 Foundation/Grants

Writer	Month	Year	Foundations	\$- Targeted Income	\$-Actual Request	\$-Updated Expected Funding	%-Risk collection rate	\$-Projected Funding	Submitted /Ask Date	Est. Month to Fund	LOI Rec'd	2018 Committed	2018 Actual Funded	Capital	Budget Alignment	Deadline	History
SG	JANUARY		Holthouse Foundation for Kids	LOI					2/22/18						TBD		NEW
SG	JANUARY		Parelli Foundation	\$3,000	\$2,000	\$2,000	65.0%	\$1,300	1/31/18	2018 Apr		\$2,500.00			Perelli Instructor Farrah & Isabel 4day/4people	31-Jan	NEW
SG	JANUARY		Strike / Campaign for Change	\$9,000	\$19,073	\$19,073	75.0%	\$14,305	1/31/18	2018 Feb		\$ 5,000.00			Camp/Client Party/Easter/Christmas	OPEN	NEW
SG	JANUARY		Cut N Shoot Charities	\$6,216	\$8,316	\$8,316	60.0%	\$4,990	2/1/18	2018 Apr			\$2,500		Sponsor a Rider	15-Feb	NEW
	JANUARY	2017 Grant	Houston Texans/BHP Community Quarterback Award	\$5,000	\$0	\$0	100%	\$0		2018 Jan	2017 Nov				Simon Volunteer		NEW
	JANUARY	2017 Grant	Houston Texans/BHP Community Quarterback Award	\$0	\$5,000	\$5,000	100%	\$5,000		2018 Apr	2017 Nov	\$5,000			Simon Volunteer		NEW
	JANUARY	2017 Grant	The Newfield Foundation	\$40,000	\$40,000	\$40,000	100%	\$40,000		2018 Jan			\$ 40,000.00		LPC Salary		5+ Years
	JANUARY	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 Jan			\$ 4,098.00		General Operating		4 Years
BF	FEBRUARY		Junior League of The Woodlands (CAF - Com Assis Fund)	\$10,000	\$10,000	\$10,000	70%	\$7,000	3/12/18	2018 May		\$10,000			Summer Camps	15-Mar	2 Years
	FEBRUARY		Equus Foundation-	\$ 5,000.00		\$ 5,000.00	0.5	0		9/1/18					Horse Care / Arena Divider	3/31/17	1 Year
JD	FEBRUARY		EAAT Participant Fund	\$0	\$1,000	\$1,000	60%	\$600		2018 Apr					Tuition Assistance		
	FEBRUARY	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 Feb			\$4,098		General Operating		4 Years
BF	MARCH		Woodforest Charitable Foundation	\$30,000	\$36,884	\$30,000	85%	\$25,500	3/29/18	2018 Jun					HEART Program Assist.	31-Mar	NEW
BF	MARCH		Union Pacific Foundation (Local Needs)	\$8,500	\$8,500	\$8,500	55%	\$4,675		2018 Nov					Vehicle & Trailer Safety	1-Apr	NEW
	MARCH	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 Mar			\$4,098		General Operating		4 Years
	MARCH		UWGH - Community Bldg- Grant	\$10,000		\$0	65%	\$0		2018 Aug					Rider Competitions	10-Apr	1 Year
BF	APRIL		Simmons Foundation	\$20,000		\$20,000	55%	\$16,500	3/20/18	2018 Jul					HEART - 25% Gap-MCVS	13-Apr	NEW
	APRIL	11.17 Conv.	Assistance League of Montgomery County	\$10,000	\$10,000	\$10,000	75%	\$7,500		2018 Apr		\$10,000			WL Scholarship	NO APP	4 Years
	APRIL	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 Apr		\$4,098			General Operating		4 Years
	MAY	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 May		\$4,098			General Operating		4 Years
BF	MAY		George & Josephine Hamman Foundation	\$15,000	\$15,000	\$15,000	95%	\$14,250		2018 Aug					WL Scholarship + CC	15-Jun	5+ Years
BF	MAY		Halliburton Foundation	\$10,000	\$10,000	\$10,000	55%	\$5,500		2018 Sep					TR Benefits Education / Horse Masters Class	13-Jun	NEW
MC	MAY		Roger Clemens Foundation	\$15,000	\$15,000	\$15,000	65%	\$9,750		2018 Jul					WL Scholarship	OPEN/Jan	1 Year
	JUNE	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 Jun		\$4,098			General Operating		4 Years
BF	JUNE		Herzstein Foundation	\$7,500	\$7,500	\$7,500	95%	\$7,125		2018 Nov					WL Scholarship	July	3 Years
BF	JUNE		Cameron Foundation	\$10,000	\$10,000	\$10,000	85%	\$8,500		2018 Dec					WL Scholarship	OPEN	3 Years
BF	JUNE		The Hillcrest Foundation	\$5,000	\$5,000	\$5,000	95%	\$4,750		2018 Dec					WL Scholarship		4 Years
	JULY	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 Jul		\$4,098			General Operating		4 Years
BF	JULY		Wells Fargo Foundation (Joint Application with Capital)	\$20,000	\$20,000	\$20,000	95%	\$19,000		2018 Dec					TA Scholarship	30-Sep	3 Years
BF	JULY		Wells Fargo Foundation				60%	\$0		2018 Dec			\$ 20,000.00		Capital Campaign	30-Sep	3 Years
	AUGUST	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 Aug	2017 Aug	\$4,098			General Operating		4 Years
BF	AUGUST		The Newfield Foundation	\$40,000	\$40,000	\$40,000	95%	\$38,000		2019 Jan					Schible Trail @ Foxcroft	31-Aug	5 Years
MC	AUGUST		Montgomery County Community Foundation Inc.	\$6,000	\$6,000	\$6,000	80%	\$4,800		2018 Dec					New Horse + Tack for New Horse	15-Sep	2 Years
BF	AUGUST		Spindletop Charities	\$10,000	\$10,000	\$10,000	60%	\$6,000		2018 Dec					TA Scholarship	OPEN	1 Year
	SEPTEMBER	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 Sep		\$4,098			General Operating		4 Years
	OCTOBER	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 Oct		\$4,098			General Operating		4 Years
SG	OCTOBER		Houston Texans/BHP Community Quarterback Award	\$5,000		\$5,000	60%	\$3,000		2018 Dec					Volunteer	1-Nov	1 Year
BF	OCTOBER		Strake Foundation	\$0	TBD	\$0	50%	\$0							TBD	NO APP	
	NOVEMBER	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 Nov		\$4,098			General Operating		4 Years
	DECEMBER	2017 Grant	The Greater Houston United Way	\$4,098	\$4,098	\$4,098	100%	\$4,098		2018 Dec		\$4,098			General Operating		4 Years

TOTAL 2018 GRANTS	Total Targeted	Actual Request	Expected Funding	Risk Projected	Committed	Actual Funded	Capital
	\$359,392	\$85,773	\$361,565	\$59,220	\$64,382	\$59,794	\$20,000.00
	Avg Grant			Avg Risk		Total Projected	
	\$18,915			83%		\$59,794	