

MISSION: Providing hope and improving the lives of those with physical, mental, and emotional challenges through Equine Assisted Activities and Therapies

LOCATION: Waste Connections

2 Waterway Square, Pl, Ste 110 4:00pm

The Woodlands, TX 77380

877-668-4493 / 666 158 310

Inspiration Ranch Board Meeting Agenda

Thursday, March 28, 2019

- 4:00 Call to Order / Welcome** GP 5 Minutes
- 4:05 Prayer**
- 4:10 Vote on Minutes for February Minutes/ signature required** GP 5 Minutes
- 4:15 Education Series/ Equine Assisted Mental Health - Anne and Michelle** 30 Minutes
- 4:45 Reports / Questions**
- a. External Committee
 - a. February Financial Nel 10 Minutes
 - b. Development Report Sheila 10 Minutes
 - b. Governance Denny 10 Minutes
 - a. Nominating / Discussion on any updates
 - c. Internal Committee Connie 10 Minutes
 - a. Bylaws and Legal Documents: Name Change, Resolution process, Attorney recommendations
- 5:25 Updates** MG 20 Minutes
- a. Operations Report: Capital Campaign Update, New Hires
 - b. Current State (Glen Loch and Wright Road)
- 5:45 New/Old Business** MG 5 Minutes
- a. Thank you notes - *please take, add your personal notes and mail*
 - b. Calendar of Events, Board Contact Sheet (note email changes), Board Update and Contract
 - c. Head shots – Eric, Justus, Patrick, Edgar, Jeff, Jenny, Brooke
- 5:50 Prayer/Open Floor/Adjournment**

Calendar

Open House at new location	April 7, 11:00am – 4:00pm
Baskets of Love	April 14, 2019
April Board Meeting	April 25, 4:00pm – 6:00pm
Area Special Olympics (Loan Star Cowboy Church)	April 27, 2019
Breakfast With Champions	May 1, 2019
Derby Party	May 4, 2019
May Board Meeting	May 23, 2019
Let's Unwind (Cellar 24)	June 12, 2019 – 6:00pm
June Board Meeting	June 27, 2019

VISION: To provide a Christ centered oasis for children and adults with special challenges seeking excellence in Equine Assisted Activities & Therapies while we inspire similar ministries to grow the arena of hope

February 28, 2019

4:00pm-6:00pm

Meeting Place: Waste Connections

Attendance: BOARD MEMBERS: Eric Allum, Denny McGuire, Justus Corley, Brooke Westall, Nel Somarriba, Jenny Taylor, Jeffrey Shilt, Mike Maher PHONE IN: Gary Packer, Jimmie Dotson ADVISORY BOARD By Phone: Bob Marlowe, Bob Zincke STAFF: MG Tindall, Sheila Greaver, Kali Moxley, Kathy Tabor ABSENT – Connie Goers, Patrick Flaherty, Chris Osborne, Michelle Little,

4:00pm Call to Order – Mike Maher

4:05pm Opening Prayer – Denny McGuire

4:08 – Introduction of new Board members

4:18pm Approval of January Board Retreat Minutes

A. Motion for approval – Justus, second Eric – approved by all

4:19pm Financials

A. January financials presented by Nel

1. Suggestion from Board Retreat to reallocate some of the 2018 expenses that were related to the Capital Campaign has been completed
2. Increase in 2019 expensed due to 3 new hires, new horses, and additional property expenses. MG would like to look at the budget again once we have had an opportunity to be at the property for a few months and have a better understanding of our expenses.
3. Three accounts have been established at the bank – The General Operating stayed the same and the Reserve and Capital have been moved to interest bearing accounts.
4. Mike brought up concerns about indicating the \$700,000 from the sale of the property as part of the income for the Capital Campaign. MG stated that we did use this money for the down payment. The decision was made to not include that as income collected for the Capital Campaign. This will be pulled back into Reserve as we raise the funds.
5. Motion for approval of 2019 Operating and Capital Campaign Budgets – Denny, second Gary – approved by all

4:26pm Development

1. Sheila informed the board that we have joined the Tomball Chamber of Commerce and we will be joining the Magnolia Chamber
2. We are reaching out to neighbors and businesses in our new area to get connected before we move
3. Jimmie asked for Board business cards once the name change is complete

4:45pm Governance – Denny passed to MG

- A. Addition of 4 new Board members
- B. Todd Bryant has resigned due to lack of time
- C. Nancy Kosh has also resigned from the Advisory Board due to a busy schedule
- D. New Mission and Vision statement was approved

- a. Mission: Providing hope and improving the lives of those with physical, mental, and emotional challenges through Equine Assisted Activities and Therapies
 - b. Vision: To provide a Christ Centered oasis for children and adults with special challenges seeking excellence in Equine Assisted Activities & Therapies while we inspire similar ministries to grow the arena of hope
- E. Motion for approval of new Mission and Vision – Justus, second Jenny – approved by all

4:50pm Internal Committee - MG

- A. Discussion to change the name from Panther Creek Inspiration Ranch to Inspiration Ranch
- B. Connie and MG are working with attorney on both the name change and the Bylaws
- C. Mike noted that if we change our Bylaws that Woodforest must approve
- D. Review of Dashboard
- E. Mike asked for the following items to include comparisons from prior year – Program & Impact, Volunteers, and Safety
- F. MG noted an error on the Dashboard – Safety Trainings and Drills should be at 0
- G. 1 accident in January was a panic attack of a client
- H. The board asked for an explanation of the 90-day trial period of a horse and what that looks like
- I. Decision was made to hold off on Board Assessment until our new members have had some time to acclimate
- J. Mike asked for name plates
- K. Exploring the addition of a parent to the board – possible one-year commitment

5:25pm New/Old Business

- A. New staff interviews are going well – we hope to make an offer this week for 2 positions
- B. Instructor in training will most likely be added in May
- C. 13 riders went to Top Hands
- D. Closing of White Bridge happened on February 14!
- E. Mustang CAT donated the equipment needed for the land leveling and the road additions
- F. Perfect Light is doing a \$125,000 installation of lights for \$79,000
- G. Culvert work is currently underway for the roads
- H. Challenges:
 - a. Fire department may require that we build a second road to the 3-bedroom house.
 - b. We may also need to take the road around the full length of the arena.
 - c. We have run into some challenges with the name change and an existing Inspiration Ranch in California
- I. Justus would like for Woodforest to do a work day. MG will connect him with Amanda
- J. We will be honoring Arena Energy and the Penders at this year's gala
- K. We have bids on for this years audit. It is significantly higher than in years past. MG presented 3 different option. Mike made a motion that MG be given the power to choose who she wants to work with for the audit. Gary second.
- L. Open House is scheduled for April 7th, 11:00 – 4:00 – Please plan to join us
- M. Kentucky Derby party scheduled for May 4th. This will be a kick off and introduction to donors who may want to be involved through the Capital Campaign.

5:47pm Prayer/Adjournment – Kathy Tabor

Minutes respectively written and distributed by Kali Moxley, Events and Marketing Director, email kali@inspirationranch.org

Board Approval By Secretary or Chair: _____

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Board Approval By Secretary or Chair: _____

**INSPIRATION RANCH
Feb-19**

P&L Budget vs Actual- Month Accrual ----->

P&L Budget vs Actual -YTD Accrual ----->

P&L Prev Year Comp - Accrual ----->

Profit and Loss	Feb Actual	Feb Budget	\$ Variance	% Variance	YTD ACTUAL	YTD Budget	\$ Variance	% Variance	Jan - Feb 2019	Jan - Feb 2018	\$ Variance	% Variance	2019 Budget
Donations	5,212	25,088	(19,876)		27,450	47,326	(19,876)		27,450	27,801	(351)		272,006
Special Events Income	2,107	0	2,107		6,107	4,000	2,107		6,107	1,398	4,709		674,000
Foundations	8,612	3,530	5,082		52,152	47,070	5,082		52,152	53,196	(1,044)		225,720
Program Fees	8,125	4,400	3,725		10,325	6,600	3,725		10,325	9,800	525		74,700
Other Income	123	0	123		124	0	124		124	0	124		0
Total Income	24,179	33,018	(8,839)	-27%	96,158	104,996	(8,838)	-8%	96,158	92,195	3,963	4%	1,246,426
Special Events	671	1,950	1,279		671	1,950	1,279		671	0	(671)		110,575
Salary/Benefits	51,226	50,110	(1,116)		104,004	102,889	(1,115)		104,004	119,154	15,150		786,084
Office Expense	6,064	8,216	2,152		10,482	12,635	2,153		10,482	13,027	2,545		106,591
Travel, Meals & Ent	532	150	(382)		2,296	1,915	(381)		2,296	1,939	(357)		15,829
Horse Expense	4,881	6,725	1,844		9,751	11,594	1,843		9,751	12,335	2,584		85,475
Learning supplies	1,415	700	(715)		2,019	1,304	(715)		2,019	260	(1,759)		11,174
Prop & Facility Maint	6,043	7,375	1,332		15,794	17,126	1,332		15,794	7,993	(7,801)		85,965
Total Expense	70,832	75,226	4,394	6%	145,017	149,413	4,396	3%	145,017	154,708	9,691	6%	1,201,693
Net Ordinary Income	(46,653)	(42,208)	4,445	11%	(48,859)	(44,417)	(4,442)		(48,859)	(62,513)			
Total Other Income	500,000	500,000	-	0%	500,000	500,000	0		500,000	3,900			
Total Other Expense	20,132	40,011	(210)		49,624	69,503	19,879		49,624	343			-2,525
Net Other Income	479,868	459,989	19,879		450,376	430,497	19,879		450,376	3,557	446,819		419,672
Net Income/(Loss)	433,215	417,781	15,434	-4%	401,517	386,080	15,437	-4%	401,517	(58,956)	460,473	781%	464,405

Observation(s):

*Financials are still including the Capital Campaign's numbers. We are working to setup QB in conjunction with the new Capital Campaign bank account.

*Overall, YTD financials show lower actual numbers than budgeted income and expenses.

1. Tours

1. Mindy Harmon and Ginger Sloop
2. George and Christi Lindahl

2. Events

1. Waste Connections Golf Tournament
2. Open House – April 7, 2019
3. Race for Awareness – April 13, 2019
4. Breakfast With Champions – May 1, 2019 – Nancy Lopez

3. Grants

1. Farish Foundation was submitted today for capital
2. Woodforest will go out next week for operating
3. Grant and Communication Manager starts April 21

4. Community Engagement

1. Tomball Chamber
2. Introduction to neighbors
3. Attended event for ARA
4. Scheduling private tours for foundations and key donors
5. Preperation for Open House



OPEN HOUSE

YOU ARE CORDIALLY INVITED TO JOIN US ON

Sunday, April 7th

11am-4pm

THE NEW HOME OF INSPIRATION RANCH

33029 WRIGHT ROAD

MAGNOLIA, TX 77355

Please join us at Inspiration Ranch's new 40-acre ranch for a community open house! You will see first hand how this beautiful property and existing structures will allow our vital Therapeutic Riding and Counseling programs to expand. We invite you to learn about the dreams we hold for our children, families, and clients. Come celebrate the future of Inspiration Ranch.



BREAKFAST WITH Champions

Thursday, May 2nd

8:00 - 9:30am

Insperty Invitational
Champions Club

Enjoy Breakfast with Champions
at the Insperty Invitational.

Learn about Inspiration Ranch
and meet some of our
Special Champions.

Q&A with World Golf
Hall of Fame Member and
LPGA Professional, Nancy Lopez.



Nancy Lopez

World Golf Hall of Fame Member
and LPGA Professional

tickets

Reserve your \$100 ticket for
Breakfast with Champions by visiting:
www.InspertyInvitational.com

 **Insperty**
INVITATIONAL
presented by UnitedHealthcare

 **Inspiration
Ranch**



1. Staff/Board/Volunteers

1. Adding a parent and/or volunteer
2. Admin and Grant writer – Hired! Debbie Shannon started last week and Ashley Hamlin will start on April 21
3. New Instructor to start in May or June – We will begin providing Hippotherapy

2. Programs

1. Anne, Michelle, and I did a team building and leadership development for the Montgomery County Food Bank

4. Inspiration 2020

1. Name change is official
2. John and I are moved and loving our new home!!
 1. Updates are under way (Thank you Patrick!!)
3. A lot of interest in work days
4. Glen Loch arena deconstruction is complete
5. Property is at WB almost every day moving items and hosting work days
6. Arena piers are being designed for install
7. Culvert work is done, road way, parking and lighting is 75% complete
 1. Working on iron gate, concrete, and signs for front and naming
8. Sterling:
 1. Completed interviews and wealth screenings and they are working on gifts and prospect pipeline to \$4M and beyond!
 2. Meeting with Sheila and I next week to discuss strategy for our asks
 3. Submitted our first Grant to the Farish Foundation
 4. Created a FAQ and Naming Opportunities sheet for the April open house
 5. They are working on a Foundation Screening list for the board
 6. Will deliver final report to the board in May
9. Submitted Property Tax Exemption
10. 2 Key tours this week: Mindy Harmon/Ginger Sloop and George and Christy Lindahl
11. Challenges:
 1. Fire Permits for every building (10) and additional road to the 3BR

5. Other

1. United Way Year End report/Grant submitted
2. We are honoring Arena Energy and Richard and Anna Pender at the gala
3. May 4th Derby Party is cancelled – Habitat 800-person event
4. Working to get Quick B
5. Annual Audit & 990 has begun - Briggs & Veselka Co.