

**MISSION:** Partnering Horses to people to transform lives and help them reach their highest ability

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### Agenda Item

- |             |   |         |
|-------------|---|---------|
| <b>4:00</b> | <b>Call to Order</b>  | Gary    |
| <b>4:00</b> | <b>Prayer</b>   |         |
| <b>4:05</b> | <b>Approval of Minutes for February</b> ( <i>signature required</i> )     | Gary    |
| <b>4:10</b> | <b>New Committee Meeting Discussion</b>                                   | Gary    |
| <b>4:15</b> | <b>Committee Meetings:</b>  |         |
|             | <b>1. Internal Affairs Committee:</b>                                     | Connie  |
|             | a. Dashboard & 2018 Targets   |         |
|             | b. Bylaws – <i>edits and approval</i>                                     |         |
|             | <b>2. External Affairs Committee:</b>                                     | Patrick |
|             | a. Development – <i>forecast vs. 2018 target</i>                          |         |
|             | b. Financials - <i>current financials</i>                                 |         |
|             | <b>3. Governance Committee</b>  | Gary    |
|             | a. Nominations Discussion - <i>recommendations</i>                        |         |
|             | b. Mission/Vision brainstorming   |         |
|             | c. New Orientation Packet – <i>edits and approval</i>                     |         |
|             | d. Board Agreement – <i>edits and approval</i>                            |         |
| <b>5:15</b> | <b>Board Discussion/Recommendations from Committee Chairs</b>             |         |
|             | a. Internal Affairs   | Connie  |
|             | b. External Affairs   | Patrick |
|             | c. Governance   | Gary    |
|             | d. Operations Report - <i>President/CEO One Pager</i>                     | MG      |
|             | e. Follow Up Items  | MG      |
| <b>5:30</b> | <b>Presentation of EFP Program</b>  | MG      |
| <b>6:00</b> | <b>New/Old Business</b>   |         |
|             | a. Woodforest Signature Card - <i>need 3 signatures</i>                   |         |
|             | b. Thank you notes - <i>please take, add your personal notes and mail</i> |         |
| <b>6:00</b> | <b>Closing Prayer</b>   |         |

### Calendar

Waste Connections Golf Classic for Kids	March 25/26
Area Special Olympics (Lone Star Cowboy Church)	April 14 - all day
April Board Meeting	April 26, 4:00pm
Breakfast with Champions	May 3, 8:00am

**February 22, 2018**

4:00 – 6:20 pm

**Meeting Place:** Newfield Conference Room  
4 Waterway Ct.  
Spring, TX 77380

**Attendance:** BOARD MEMBERS – Jimmy Dotson, Connie Goers, Trent Johnson, Michelle Little, Mike Maher, Denny McGuire, Chris Osborne, Gary Packer, STAFF – MG Tindall, Sheila Greaver, Michelle Bellaire ON PHONE: Patrick Flaherty, Bob Zincke, CONSULTANT – Kathy Tabor

Absent: Todd Bryant, Martin Evans, Nancy Kosh, Nel Somarriba, Joey Vest

### **4:05 pm Call to Order – Gary Packer**

#### **Introduction of New Board Members**

- Gary introduced and welcomed Michelle Little and Trent Johnson – discussed the orientation process, was it a smooth process, any changes they would recommend would be greatly appreciated
- Board Buddy – Connie for Michelle and Denny for Trent – help answer questions, guidance, etc.

### **4:06 Prayer – Jimmie Dotson**

**4:08 PM Approval of August Meeting Minutes: Jimmie Dotson – motion, Connie Goers – second – approved**

### **4:10 PM Property Update –MG Tindall**

- Glen Loch sale has had some challenges – Mutual of Omaha wants buyer's board to guarantee the loan
- Buyers going to look into loan from Lonestar Bank (Recommended by Woodforest)
- Gary asked if the financing of the down payment by Inspiration Ranch would make a difference in their loan requirements
- Linda Howard spoke with Mike Seder (Foxcroft Realtor) – told him we are ready to offer when we sell Glen Loch – Foxcroft is off the market but the sellers is still interested in an offer from Inspiration Ranch when the time comes
- Moving forward at Glen Loch – discussed the continuance of workdays and starting the Mental Health program

### **4:27 pm – Board Discussion on Reports**

#### **Development – Sheila Greaver**

- Update to report – First \$10,000 sponsorship commitment for the gala was received from Anadarko today
- Modern Woodmen – possible \$10,000 each for Denim and Diamonds and Christmas in the Woods

- Breakfast with the Champions – sponsorship and save the date flyers were distributed to the board – Date is incorrect and will be corrected to May 3<sup>rd</sup> from the 4<sup>th</sup> and the ticket amount will be changed from \$100 to \$150
- Our website has more info and PGA site will have more later – all payments will need to go through the PGA – asking for volunteers for Fri/Sat/Sun – can be only one day or all three days– will have sign up at a later date
- Adopt a horse and rider are going well – ahead on horse sponsorship goal per quarter
- TD Industries – hold for Foxcroft or use a Glen Loch – they are a plumbing and electrical company
- STRIKE LLC – grant came in at \$5000 – asked for \$19,000 – our first year so they are starting low – will ask again next year
- Upcoming grants discussed – if any board member knows of someone on the Board of Trustees for Junior League of the Woodlands or Woodforest Foundation – they are encouraged to reach out to them to promote the ranch for the grant. Please let Sheila know if you are sending a letter so she can attach it to the grant as well
- Waste Connection Poker Players needed - \$500 for VIP party and game
- Thank you notes distributed to Board to send out to donors and staff – personal touch as the note will come directly from a board member

### **Financials – MG Tindall**

- United Way funding is now showing on the monthly reports
- Program fees differ on accrual and cash reports – Accrual shows the amount of fees that have been charged and the cash report shows only the fees that have been collected
- Texans Volunteer grant awarded last year has not been received yet so that is now included in this year's numbers. We assumed it would pay in Jan, but had not been funded yet
- Gary asked about the – (\$4024) in expenses – that is Unrealized Gain/Loss – journal entry to reflect the cost basis of Microsoft stock that was transferred to the ranch to pay for a horse sponsorship. This stock has been sold and transferred to Woodforest Bank so should show in income on next financial report

### **Dashboard – MG Tindall**

- New Occurrence Report was discussed – now have three categories standardized by OSHA - Incident, Accident, Near Miss
- These will be discussed by leadership team and given to Connie to add to the safety spreadsheet – they will have a final close out after a discussion with MG, Tommy and Connie – Connie would like to send to a board member every other month or quarterly for a final board sign off and close out
- Volunteers discussed – vetting through background checks and application – should any concern arise MG will interview the volunteer for a final vetting
- TR numbers down – typical for this time of year – we are having evaluations with waitlist clients and will be adding approximately 7 to lessons in March
- Instructors – down one full time instructor – Laura is actively looking for a new full-time instructor to replace Jen - part time instructor would like to be added later this year
- Crisis Communication Kit is being put together – guidelines on dealing with a potential crisis situation at the ranch (who to contact, who to talk to, etc.) – Trent offered his safety expert to help with tips and general advice when we are ready

### **Nominating – Denny McGuire and Chris Osborne**

- List of potential board members was discussed and noted as a high, medium, low desire to have on the board as well as a name of the best person to contact

- Need to fill certain skill sets the board is lacking with potential members, and their connections to potential donors
- Specific needs discussed were construction, mental health and legal
- Was the contract too intimidating? – Feedback was that it was not, but it will be rewritten to reflect a “friendlier” version

#### **Operations Report – MG Tindall**

- Full time instructor needed to replace Jen
- Board Portal is now on the website – contains documents, audits, etc. Portal is located at the bottom of the home page of our website. Password is Board2018
- Amy was praised for her work on starting up the Horse Masters program – going great with riders and volunteers working together to groom, pick stalls, tack etc., learning how to work hard and what it requires to care for a horse
- Safety manual rolled out – Tommy had a power point and hands on demonstration of important aspects of the manual with the staff
- Crisis communication kit is being developed
- Top Hands – 6 riders competed – importance of the rewards the riders are receiving from participating in events like these – friendship, performing in front of a crowd, showing off their skills and the pride in that – leads to their mental well being
- Mental Health Program – discussed – would like to start as soon as possible – great demand for a program like this with the happenings in society lately – Gary asked for a business plan at the next meeting

#### **Vision/Mission Statements – Gary Packer/MG Tindall**

- Time to revamp our vision and mission statements
- Staff discussed and came up with some options
- Gary asked MG to send those to the board to look over for ideas
- Board to provide feedback and ideas on the rewording of these

#### **6:12 pm – New/Old Business**

- “Are Donors Tapped Out?” – MG presented numbers showing that giving is up 4.5% in 2018
- “Who Do You Know” – categories – Who do you have Access to/ Their Giving Capacity/Belief in our organization
- Calendar of Upcoming Events – Board to fill out and return form indicating events that they will be able to attend – commitment to 1 or 2 would be great
- Board Packet – MG sent out – some bylaws need to be updated – Connie offered to help with this
- Orientation – Did new members find it was beneficial? – Let MG or Gary know of any concerns or changes they would like to see – Michelle liked the one on one process instead of a group meeting – Trent shared with Sheila the ease of the onboarding process

#### **6:20 pm – Closing Prayer – Sheila Greaver**

*Minutes respectively written and distributed by Michelle Bellaire, Executive Assistant, email: michelle@inspirationranch.org*

**Board Approval** \_\_\_\_\_

# Inspiration Ranch

## Board & Committee Structure Recommendation

### Board Meeting Schedules & Expectations

- Maintain 2 hour agenda for each meeting and ensure we keep to our schedule
- Maintain formal office setting for the majority of the meetings to avoid distractions; Consider offsite location for fall strategy session or on an ad hoc basis
- Ensure meeting agenda incorporates continuing education a minimum of once per quarter
- Review quarterly financial and organizational/committee performance relative to objectives timely and without exception
- Executive Committee composed of committee chairman, board officers, and chief executive to approve agenda in advance of board meeting, board materials distributed by the weekend prior to the meeting, committee reports reviewed in the meeting by the committee chair
- Schedule committee meetings to generally coincide with planned board meetings; Ad hoc committee meetings to be added at the discretion of the members
- Five to six times per year, the suggested meeting schedule allows for board meetings to include 1 hour of a break-out committee meeting followed by 1 hour of of board business ; Timing to be adhered to since visitors will be joining for the committee sessions
- Board members (excluding Advisory Board) to attend at least 7 of 10 (75%) of our scheduled meetings and attempt to attend one additional event per quarter with priority given to the Gala and filling a table; advise CEO/Chairman in advance if unable to attend meetings and follow-up to remain current
- Advisory members to participate in meetings when able and priority given to attendance at the Gala and filling a table – “phone in” is acceptable
- Management to maintain attendance at all Inspiration Ranch events

Month	Board Activities / Meeting Agenda	**Additional Event
January	Board Retreat, review 4Q (YE) Financials, Board & Committee performance discussion, Approve Budget	
February	Annual review of committees, goals and objectives	
March*	Educational Series	Waste Connections Golf Tournament Baskets of Love (Easter at the Ranch)
April	Review 1Q Financials, Board & Committee performance discussion, Annual Audit	Breakfast with Champions,
May*	Educational Series	Volunteer Celebration Let's Unwind
June	Conduct Mid-Year Survey (every other year - next one in 2019)	Let's Unwind
July *	Mid-Year Survey Review, review 2Q Financials, Board & Committee performance discussion	Let's Unwind
August	Educational Series	Let's Unwind
September	<b>No Meeting</b>	VIP Event Gala Fundraiser
October*	Education Series, Gala Review, review 3Q Financials, Board & Committee performance discussion	
November	Strategy Session – 3 Hour offsite	
December	<b>No Meeting</b>	Christmas Party Christmas In The Woods

\* Committees formally meet for 45 min to 1 hour at the beginning of the Board Meeting,

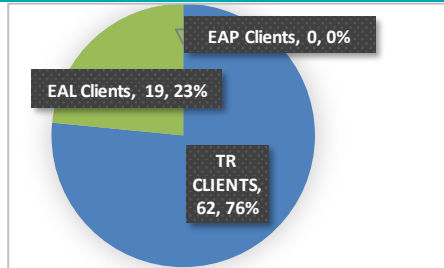
\*\* Encouraged Board Member participation

Committee	Members	Chair	Activities
Internal Affairs	Jimmie D, Connie G, Trent J, Joey V, Laura D (S), Krista C (S), Tommy M (S), Brooke W (V)	Connie	Previously Staffing, Property, and Programs committees
External Affairs	Nel S, Mike M, Michelle L, Nancy K, Patrick F, Sheila G (S)	Patrick	Previously Sustainability (Fundraising & Budgeting), Marketing, Public Relations
Governance	Gary P, Denny M, Chris O, Todd B, MG T (CEO)	Gary P	
Advisory	Jim H, Bob M, Bob Z, Richard W, Jonathan H, Marty M, Martin E	Bob M	
Executive	Committee Chairs, Board Officers, CEO	Gary P	Serve as resource for ongoing operations between board meetings and to develop meeting agendas; not decision making
Prayer	All board members by request	Jimmie	
Board Officers	Gary P (Chairman), Connie G (Vice Chairman), Mike Maher (Secretary), Nel S (Treasurer)		

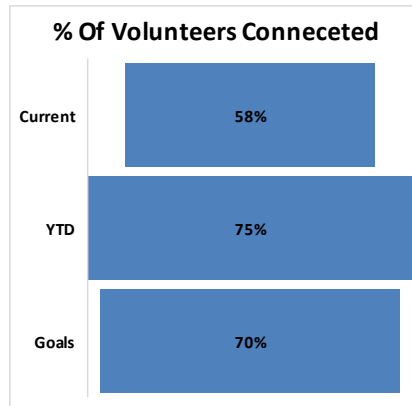
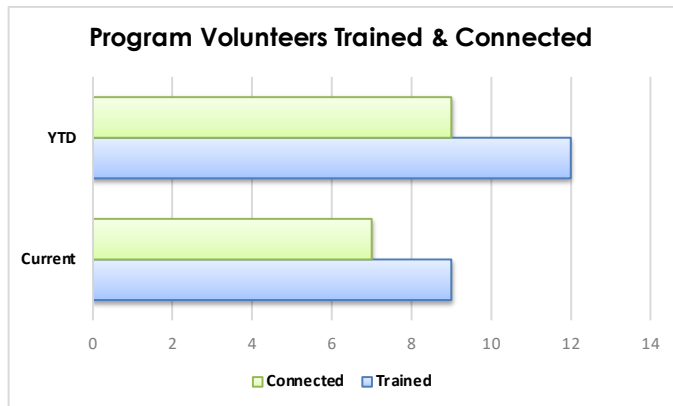
(S) – Staff, (V) - Volunteer

# INSPIRATION RANCH DASHBOARD

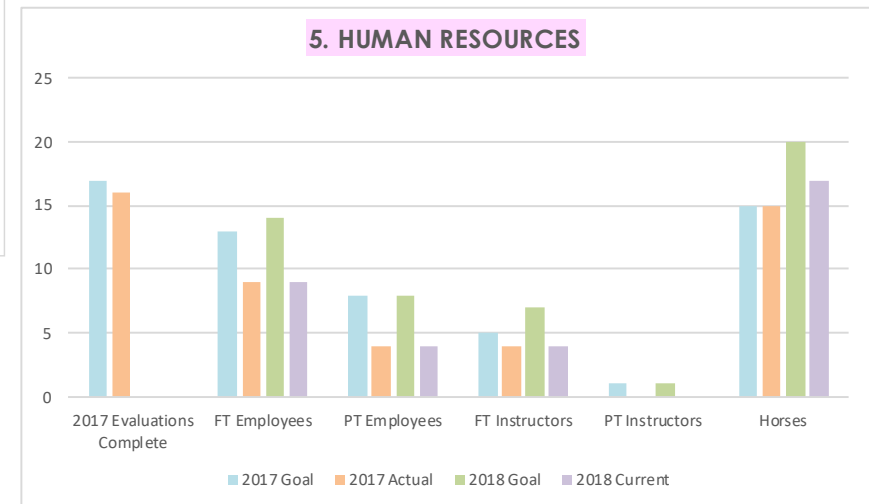
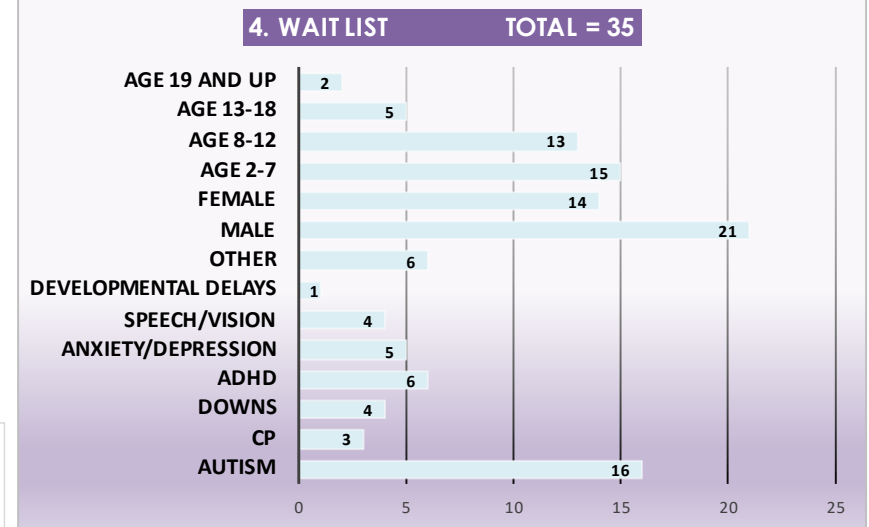
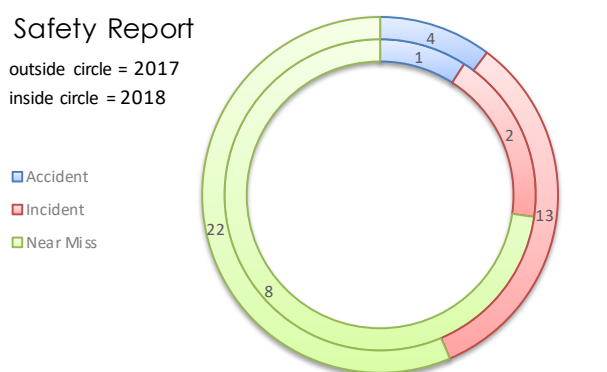
1. PROGRAM & IMPACT	CURRENT	2018-19 TARGET
TR Clients	62	90 - 125
EAL Clients	19	30
GRAND TOTAL	81	120 - 155
Scholarships	21	n/a
Shows Attended	1	4
Days Closed (weather)	2.5	6YTD



2. VOLUNTEERS	CURRENT	YTD	TARGET
Volunteer Hours		458	
Value @ 24.66/hr.		\$11,294	
Volunteers Engaged		170	175



3. SAFETY Current	
Emergency Drills YTD	0
Safety Trainings	2
Accident	1
Incident	0
Near Miss	7



6. BOARD OF DIRECTORS	CURRENT	YTD	TARGET	2017
Attendance at Meetings	64%	78%	75%	61%
Attendance at Events	n/a	n/a	75%	28%
# of Members	13	n/a	19 - 21	12
Giving	n/a	76%	100%	84%
CEO Performance 2017				none



# January 2018 Development Report

Board of Directors Meeting - March 22, 2018

## Foundation/Grants

Budget:	\$261,882	20%
Funded:	\$ 53,196	

## Special Events Income

<b>Breakfast with Champions</b>	<b>0% / \$25,000</b>
May 3, 2018	
Insperty Invitational	

<b>Denim &amp; Diamonds Gala</b>	<b>0% / \$450,000</b>
September 29, 2018	
10th Annual Gala / Marriott	

<b>Christmas in The Woods</b>	<b>3% / \$30,000</b>
November 30, 2018	
Turek House / Grogan's Point	

<b>3rd Party Events</b>	<b>&lt;1% / \$113,250</b>
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WCI - Golf Classic for Kids	March 25th & 26th
TWHS Improv Night	April 13th

## Individual Gift Programs

### Adopt a Horse

GOAL: Q1 / 3 Adoptions  
**ACTUAL: 5 Adoptions QTD**

GOAL: Q2 / 2 Adoptions

GOAL: Q3 / 2 Adoptions

GOAL: Q4 / 3 Adoptions

### Sponsor a Rider

GOAL: Q1 / 2 Sponsors  
**ACTUAL: 1 Sponsors QTD**

GOAL: Q2 / 2 Sponsors

GOAL: Q3 / 1 Sponsors

GOAL: Q4 / 2 Sponsors

## February Visibility

### Lone Star Internet Radio

On the Saturday morning show "Grit & Grace"  
 Listen to Live Interview on Ranch Blog.

### Golf Tournaments

Submitted Application for Fall 2018  
 Halliburton Charity Golf Tournament  
 Submitted Application & chooses as "Top 5" for Club-Corp Charity Tournament at Palmer for 2019 & 2020

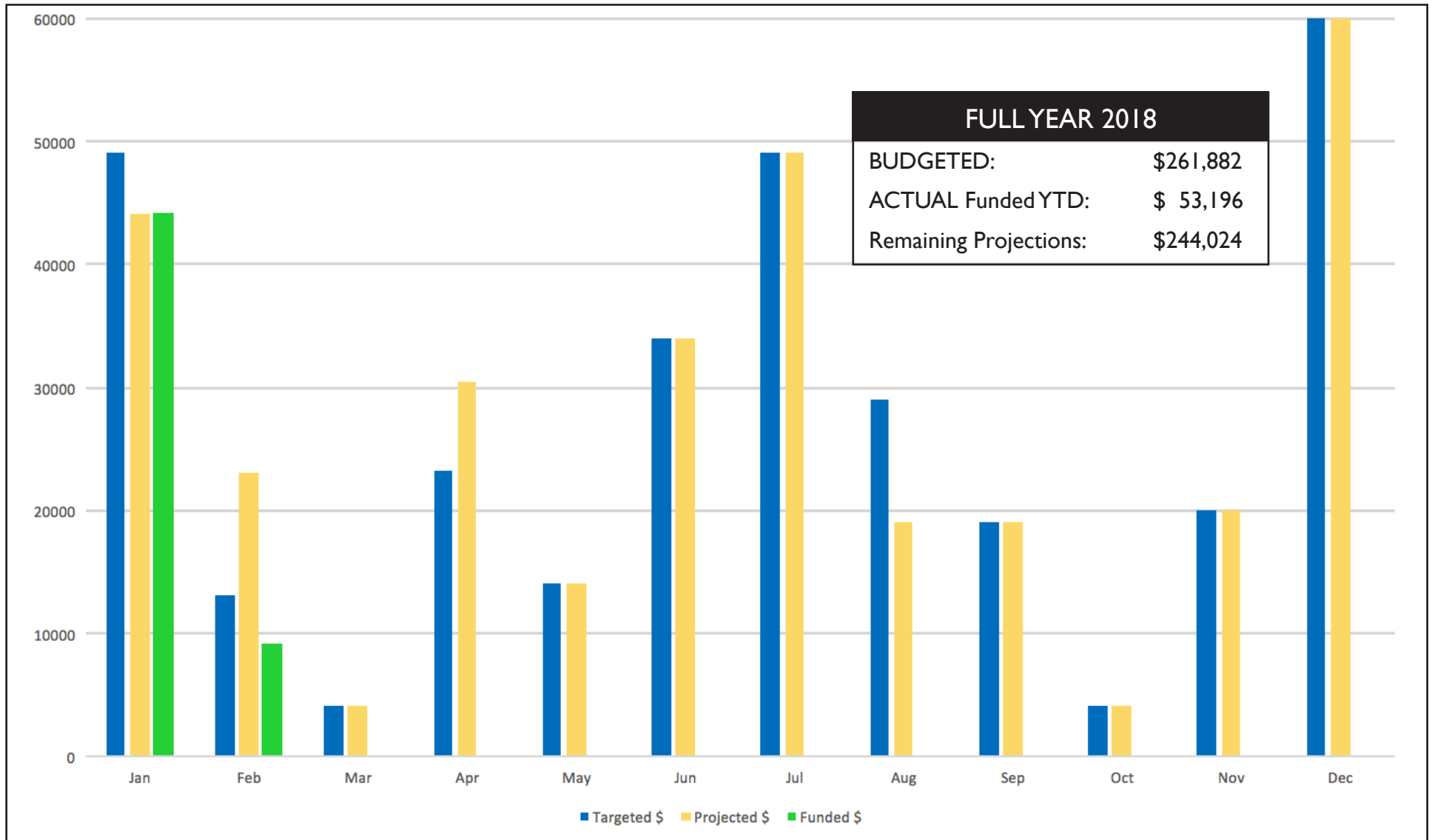
### Woodforest Foundation Tour

Estelle McLaughlin, Amy Hegemeyer & Charlie Marling

### Ranch Tours

2018 Month	# of Tours	# of People
January	2	2
February	3	16
March		
April		
May		
June		
July		
August		
September		
October		
November		
December		

# 2018 Foundation/Grants - Targeted vs. Projected vs. Funded



\* Please see appendix for the detailed 2018 Foundations/Grants spreadsheet.

## GRANT UPDATES

### February 2018 Budget:

**FUNDED:** \$5,000 (Strike, LLC \$5,000)

**PENDING FUNDING:** \$2,500 (Parelli Foundation)

**PUSHED FUNDING:** \$5,000 (Houston Texans/BHP Community Quarterback Award). Moved funding to April.

\*EQUUS Foundation changed grant funding abilities in 2018: Eligible to receive between \$500 - \$5,000, but not able to write grant. Seeking replacement grant.

# Upcoming 2018 Foundation/Grants - Who Do You Know?

## April

### Simmons Foundation

Grant Summary: H.E.A.R.T. Program

Request: \$30,000

Grant Submission Date: April 13th

Houston Foundation

### BOARD/TRUSTEES

#### OFFICERS

John Durie, Chair

Bob Henricksen, Vice Chair

Amanda J. Cloud, Secretary

#### DIRECTORS

Amanda Cloud, Director

John Durie, Director

Bob Henricksen, Director

Gay A. Roane, Director

## June

### Hamman Foundation

Grant Summary: Without Limits

Request: \$15,000

Grant Submission Date: June 15th

Houston Foundation

### BOARD/TRUSTEES

Henry R. Hamman, President

Charles D. Milby, Jr., Treasurer

Anne L. Hamman, Secretary

Mary Milby, Trustee

Russell R. Hamman, Trustee

D. Troy Derouen, Executive Director

If you know a Board/Trustee member at one of these upcoming foundations we're submitting a grant to, please email or call Sheila Greaver immediately. Your connection/influence could prove to be helpful to our funding!

*\* Bold names indicate the individual has toured Inspiration Ranch.*

**PANTHER CREEK INSPIRATION RANCH**  
**Feb-18**

	Feb ----->	Actual vs Budget ----->			Actual vs Previous Year ----->				P&L Budget vs Actual YTD ----->				2018 Budget
	FEB 2018 Actual	FEB Budget	Budget Variance \$	Budget Variance %	ACTUAL 2018	Jan - Feb 2017	Variance \$	Variance %	ACTUAL 2018	JAN - FEB Budget	Budget Variance \$	Budget Variance %	YEAR 2018 Budget
<b>INCOME/EXPENSE</b>													
Donations	19,202	42,773	(23,571)	45%	27,801	19,941	7,860	39%	27,801	47,528	(19,727)	58%	200,957
Special Events Income	498	0	498	100%	1,398	9,541	(8,143)	-85%	1,398	0	1,398	100%	618,250
Foundations/Grants	9,098	4,098	5,000	222%	53,196	47,000	6,196	13%	53,196	53,196	0	100%	261,882
Program Fees	4,380	6,400	(2,020)	68%	5,180	4,220	960	23%	5,180	11,400	(6,220)	45%	74,400
Gain on Sale of Stock	86	0	86	100%	86	0	86	100%	86	0	86	100%	3,000
<b>Total Income</b>	<b>33,264</b>	<b>53,271</b>	<b>(20,007)</b>	<b>62%</b>	<b>87,661</b>	<b>80,702</b>	<b>(47,438)</b>	<b>9%</b>	<b>87,661</b>	<b>112,124</b>	<b>(24,463)</b>	<b>78%</b>	<b>1,158,489</b>
Special Events	0	4,000	(4,000)	0%	0	1,349	(1,349)	100%	0	4,000	(4,000)	0%	89,300
Salary/Benefits	59,408	60,260	(852)	99%	119,154	112,061	7,093	6%	119,154	120,420	(1,266)	99%	774,170
Office Expense	6,894	8,495	(1,601)	81%	13,027	10,479	2,548	24%	13,027	14,140	(1,113)	92%	97,615
Travel, Meals & Ent	1,607	1,220	387	132%	1,939	2,123	(184)	-9%	1,939	2,240	(301)	87%	10,370
Horse Expense	5,599	7,075	(1,476)	79%	12,335	16,952	(4,617)	-27%	12,335	13,420	(1,085)	92%	76,920
Learning supplies	230	1,570	(1,340)	15%	260	1,258	(998)	-79%	260	1,590	(1,330)	16%	15,040
Property & Facility Maint	3,514	2,770	744	127%	7,993	13,619	(5,626)	-41%	7,993	11,655	(3,662)	69%	72,857
Fixed Asset Purchase													
<b>Total Expense</b>	<b>77,252</b>	<b>85,390</b>	<b>(8,138)</b>	<b>90%</b>	<b>154,708</b>	<b>157,841</b>	<b>(3,133)</b>	<b>-2%</b>	<b>154,708</b>	<b>167,465</b>	<b>(12,757)</b>	<b>92%</b>	<b>1,136,272</b>
<b>Net Ordinary Income</b>	<b>(43,988)</b>	<b>(32,119)</b>	<b>(11,869)</b>	<b>137%</b>	<b>(67,047)</b>	<b>(77,139)</b>	<b>10,092</b>	<b>13%</b>	<b>(67,047)</b>	<b>(55,341)</b>	<b>(11,706)</b>	<b>121%</b>	<b>22,217</b>
Gain on Sale of Stock	3,901	0	3,901	100%	3,901	0	3,901	100%	3,901	0	3,901	100%	
Interest Expense	(213)	215	2	-99%	429	487	(58)	-12%	429	430	(1)	100%	2,525
Other Expenses	(4,024)	0	(4,024)	100%	0	6,510	(6,510)	100%	0	0	0	0%	2,525
<b>Net Other (Income)/Expenses</b>	<b>(336)</b>	<b>(215)</b>	<b>(121)</b>	<b>156%</b>	<b>3,472</b>	<b>6,997</b>	<b>(3,525)</b>	<b>-50%</b>	<b>3,472</b>	<b>(430)</b>	<b>3,902</b>	<b>-807%</b>	<b>5,050</b>
						0	0	0%	0	0	0	0%	(2,525)
<b>Net Income/(Loss)</b>	<b>(44,324)</b>	<b>(32,334)</b>	<b>(11,990)</b>	<b>137%</b>	<b>(63,575)</b>	<b>(84,136)</b>	<b>20,561</b>	<b>24%</b>	<b>(63,575)</b>	<b>(55,771)</b>	<b>(7,804)</b>	<b>114%</b>	<b>19,692</b>

<b>BALANCE SHEET</b>	<u>12/31/17</u>	<u>2/31/2018</u>
Bank Accounts	\$326,651	\$295,335
Accts/Pledge/Grants Receivable	\$71,205	\$72,435
Deposits in Transit	\$31,327	\$1,833
<b>Total Current Assets</b>	<b>\$429,183</b>	<b>\$369,603</b>

**Observation(s) for Feb 2018:**

Actual income is short due to \$25K in pledge that will come in later in the year  
 Foundation/Grants is the timing of Texans Grant for \$5,000 expected in Jan  
 Total Expense is 10% better than anticipated  
 Compared to previous year, income is up 10%, and expenses are about the same. Net Income/(Loss) is 24% better

# Panther Creek Inspiration Ranch Board of Directors Rotation

(Updated Januaray 2018)

Board Member	Date Seat Taken	Start Date of First Full 3 Year Term	Re-Election	Last Year of Eligible Service By Term Limit	Candidates/Prospect
Mike Maher	January 31, 2012	January 31, 2012	Jan-15	2018	Estel McLaughlin - WFNB
Connie Goers	April 11, 2013	April 11, 2013	Apr-16	2019	<b>Elijah White - ExxonMobil</b>
Denny McGuire	February 6, 2013	February 6, 2013	Feb-16	2019	<b>Amanda Trapp - Stibbs (Legal)</b>
Chris Osborne	June 1, 2013	July 1, 2013	Jul-16	2019	Jay Knighton (Legal)
Gary Packer	August 1, 2013	August 1, 2013	Sep-16	2019	<b>Virgil Yoakum - Grand Central Park</b>
Todd Bryant	May 1, 2014	May 20, 2014	May-16	2020	Marty Garza - construction - may be moving to San Antonio??
Martin Evans	January 17, 2015	January 17, 2015	Jan-18	2021	Robin Anderson - Inspiration Ranch Volunteer
Nel Somarriba	December 1, 2015	December 1, 2015	Dec-18	2021	George Lindall/Kristie Merimar (six months out)
Jimmie Dotson	March 1, 2016	March 15, 2016	Mar-19	2022	Gene Darnell - CFO Dean & Draper
Patrick Flaherty	February 13, 2016	February 13, 2016	Feb-19	2022	Roger Taylor - Wealth advisors
Nancy Kosh	February 13, 2016	February 13, 2016	Mar-19	2022	Edgar Sanchez - GUNITE
Joey Vest	February 13, 2016	February 13, 2016	Feb-19	2022	Tom Cox (Nancy K recommendation - Construction)
Trent Johnson	January 20, 2018	February 1, 2018	Feb-21	2024	Edgar Sanches (Patrick's suggestions) 713-702-4174
Michelle Little	January 20, 2018	February 1, 2018	Feb-21	2024	Rick Hartley (Mike Maher suggestion - Houston)
<b>ADVISORY BOARD</b>					
Jonathan Homeyer	December 1, 2016			2019	Jenny Taylor General Manager, Market Street
Jim Hunt	February 1, 2017			2020	<b>Mindy Harmon, Photographer Past JL Board Member/Very Philanthropic</b>
Bob Marlowe	December 1, 2016			2019	<b>Natalie Saikowski Goertz-Co-Owner, Mr. Rooter Plumbing/Philanthropic</b>
Marty McGuire	December 1, 2016			2019	<b>Melissa Earl Young- Corporate Incentives 713-299-1195</b>
Richard Wright	January 1, 2017			2020	
Bob Zincke	December 1, 2016			2019	

Current Member
Moved to Advisory
Nominated to Advisory

# Vision & Mission Statements

## ■ **Mission**

- Partnering horses with people to transform lives and help them reach their highest ability

## ■ **Vision**

- To provide a Christ centered oasis for children and adults with special challenges seeking excellence in equine activities & therapies while we inspire similar ministries to grow the arena of hope

# APPENDIX

# 2018 Foundation/Grants

Month	Year	Foundations	\$- Targeted Income	\$-Actual Request	\$-Updated Expected Funding	%-Risk collection rate	\$-Projected Funding	Submitted /Ask Date	Est. Month to Fund	LOI Rec'd	2018 Committed	2018 Actual Funded	Capital	Budget Alignment	Deadline	History
JANUARY		Holthouse Foundation for Kids	LOI					2/22/18						TBD		NEW
JANUARY		Parelli Foundation	\$3,000	\$2,000	\$2,000	65.0%	\$1,300	1/31/18	2018 Apr		\$2,500.00			Perelli Instructor Farrah & Isabel 4day/4people	31-Jan	NEW
JANUARY		Strike / Campaign for Change	\$9,000	\$19,073	\$19,073	75.0%	\$14,305	1/31/18	2018 Feb			\$ 5,000.00		Camp/Client Party/Easter/Christmas	OPEN	NEW
JANUARY		Cut N Shoot Charities	\$6,216	\$8,316	\$8,316	60.0%	\$4,990	2/1/18	2018 Apr					Sponsor a Rider	15-Feb	NEW
JANUARY	2017 Grant	Houston Texans/BHP Community Quarterback Award	\$0		\$0	100%	\$0		2018 Jan					Simon Volunteer		NEW
JANUARY	2017 Grant	Houston Texans/BHP Community Quarterback Award	\$0		\$5,000	100%	\$5,000		2018 Apr		2017 Nov	\$5,000		Simon Volunteer		NEW
JANUARY	2017 Grant	The Newfield Foundation	\$40,000		\$40,000	100%	\$40,000		2018 Jan					LPC Salary		5+ Years
JANUARY	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 Jan			\$ 4,098.00		General Operating		4 Years
FEBRUARY		Junior League of The Woodlands (CAF - Com Assis Fund)	\$10,000		\$10,000	70%	\$7,000	3/12/18	2018 May					Summer Camps	15-Mar	2 Years
FEBRUARY		Equus-Foundation-	\$-5,000.00		\$-5,000.00	0.5	0		9/1/18					Horse Care / Arena Divider	3/31/17	1 Year
FEBRUARY		EAAAT Participant Fund	\$0	\$1,000	\$1,000	60%	\$600		2018 Apr					Tuition Assistance		
FEBRUARY	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 Feb			\$4,098		General Operating		4 Years
MARCH		Woodforest Charitable Foundation	\$30,000		\$30,000	85%	\$25,500		2018 Jun					HEART Program Assist.	31-Mar	NEW
MARCH		Union Pacific Foundation (Local Needs)	\$8,500		\$8,500	55%	\$4,675		2018 Nov					Vehicle & Trailer Safety	1-Apr	NEW
MARCH	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 Mar		\$4,098			General Operating		4 Years
MARCH		UWGH-Community Bldg-Grant	\$10,000		\$0	65%	\$0		2018-Aug					Rider-Competitions	10-Apr	1 Year
APRIL		Simmons Foundation	\$30,000		\$30,000	55%	\$16,500		2018 Jul					HEART - 25% Gap MCYS	13-Apr	NEW
APRIL	11.17 Conv.	Assistance League of Montgomery County	\$10,000		\$10,000	75%	\$7,500		2018 Apr		\$10,000			WL Scholarship	NO APP	4 Years
APRIL	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 Apr		\$4,098			General Operating		4 Years
MAY	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 May		\$4,098			General Operating		4 Years
MAY		George & Josephine Hamman Foundation	\$15,000		\$15,000	95%	\$14,250		2018 Aug					WL Scholarship + CC	15-Jun	5+ Years
MARCH		Halliburton Foundation	\$10,000		\$10,000	55%	\$5,500		2018 Sep					TR - Classroom Benefit	13-Jun	NEW
MAY		Roger Clemens Foundation	\$15,000		\$15,000	65%	\$9,750		2018 Jul					WL Scholarship	OPEN/Jun	1 Year
JUNE	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 Jun		\$4,098			General Operating		4 Years
JUNE		Herzstein Foundation	\$7,500		\$7,500	95%	\$7,125		2018 Nov					TA Scholarship	July	3 Years
JUNE		Cameron Foundation	\$10,000		\$10,000	85%	\$8,500		2018 Dec					TA Scholarship	OPEN	3 Years
JUNE		The Hillcrest Foundation	\$5,000		\$5,000	95%	\$4,750		2018 Dec					TBA		4 Years
JULY	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 Jul		\$4,098			General Operating		4 Years
JULY		Wells Fargo Foundation (Joint Application with Capital)	\$20,000		\$20,000	95%	\$19,000		2018 Dec					TA Scholarship	30-Sep	3 Years
JULY		Wells Fargo Foundation				60%	\$0		2018 Dec				\$ 20,000.00	Capital Campaign	30-Sep	3 Years
AUGUST	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 Aug		2017 Aug	\$4,098		General Operating		4 Years
AUGUST		The Newfield Foundation	\$40,000		\$40,000	95%	\$38,000		2019 Jan					Schible Trail @ Foxcroft	31-Aug	5 Years
AUGUST		Montgomery County Community Foundation Inc.	\$6,000		\$6,000	80%	\$4,800		2018 Dec					New Horse + Tack for New Horse	15-Sep	2 Years
AUGUST		Spindletop Charities	\$10,000		\$10,000	60%	\$6,000		2018 Dec					TA Scholarship	OPEN	1 Year
SEPTEMBER	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 Sep		\$4,098			General Operating		4 Years
OCTOBER	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 Oct		\$4,098			General Operating		4 Years
OCTOBER		Houston Texans/BHP Community Quarterback Award	\$5,000		\$5,000	60%	\$3,000		2018 Dec					Volunteer	1-Nov	1 Year
OCTOBER		Strake Foundation	\$0	TBD	\$0	50%	\$0							TBD	NO APP	
NOVEMBER	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 Nov		\$4,098			General Operating		4 Years
DECEMBER	2017 Grant	The Greater Houston United Way	\$4,098		\$4,098	100%	\$4,098		2018 Dec		\$4,098			General Operating		4 Years

<b>TOTAL 2018 GRANTS</b>	Total Targeted	Actual Request	Expected Funding	Risk Projected		Committed	Actual Funded	Capital	
	\$359,392	\$30,389	\$361,565	\$297,220		\$58,480	\$53,196	\$20,000.00	
	Avg Grant \$18,915		Avg Risk 83%	Avg Risk Projected \$15,643		Total Projected \$53,196			