

- Board Meeting Commences**
- 4:00** **1. Call to Order**
- 2. Prayer**
- 4:15** **3. Approval of Minutes for February Meeting**
- 4:20** **4. Presidents One Page Report**
- 4:30** **5. Questions on reports and committees:**
- a. Development**
- b. Financials**
- c. Nominating**
- d. Flash Report**
- 5:00** **6. New/Old Business**
- a. Leadership Summit**
- 7. Closing Prayer**

Calendar

| | |
|---|---------------------------|
| Grand Central Development Grand Opening | April 22 10:00 |
| Regional Special Olympics | April 29, 2017 |
| <i>Breakfast with Champions</i> | <i>May 4, 2017</i> |
| Board Meeting | May 18, 2017 |
| Leadership Mont. Co Graduation! | May 25, 2017 |
| Let's Unwind Wednesday | June 14, 2017 |
| Board Meeting | June 15, 2017 |

- Follow up discussion - Need to free up time for Sheila to be out in the community fostering relationships with current and potential donors – same for MG – timeline and budget to launch – question should we hire someone to conduct feasibility study – is it worth the money?

2016 Financials – MG Tindall

- Gary concerned with the amount of time MG and Sheila are spending each month getting reports together – needs to be outsourced to accountant
- Need of finance committee
- MG discussed the hiring of Better Bookkeepers – reconciliation and other acct. services – Gary suggested they handle the end of the month reporting
- Chris Osborne motioned for approval – Patrick Flaherty seconded the motion – *financials approved*

2017 Budget – MG Tindall

- Numbers based on donors over the last year – retained some of the new donors from the flood
- We have added a spring event that will bring in additional funds
- Sheila is applying to 13 new foundations for grants
- \$150,000 higher budget than last year's
- Gary would like to see Sheila's timeline and strategy for 2017
- Gary motion to approve budget with footnote that the Capital Campaign budget and funding be a separate account from current operating account – move funds already received for Capital Campaign into the new account – Mike Maher seconded the motion – *budget approved*

Upcoming Events – MG Tindall

- Improv Night – The Woodlands High School – Mar. 24th – collecting donations during intermission with “A Minute to Give It” game
- Golf Classic for Kids – Mar. 26th - raised \$100,000 – need teams
- Breakfast with Champions – May 4th - \$200 per ticket – additional purchase of tournament tickets at breakfast for \$200 per ticket with 100% of proceeds going to the ranch

Committee Reports – MG Tindall

- Nominations Committee- update provided by Chris Osborne
- Came up with a lot of names – top 4 – David Jones, Estelle McLaughlin, Steve Barry and Amanda Trapp
- Discussed the need of new members to have experience in the areas we are lacking, i.e. – real estate attorney, accountant, builder, etc.

6:20pm – Closing Prayer – Patrick Flaherty

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1. Development

- a. *Breakfast with Champions – please invite guests to join you!*
- b. Grand Central Jamboree this weekend! (see attached)
- c. Audit will be presented in July
- d. We are focused on a successful Gala!

2. Staff/Board

- a. Nel has agreed to take the position of Board treasurer
- b. Staff Dialogue for 2016 are completed and salary adjustments went into effect March 1
- c. Board head shots for our website – look for the invitation from Michelle
- d. 2017 Global Leadership Summit August 10-11
- e. LMC Graduation on May 25

3. Programs

- a. Area Olympics is April 29th at the Lonestar Cowboy Church. 9 Kids are going!
- b. Working on current EAL program as well as growth potential and addition of families and corporate sessions

4. Property:

- a. Trailer training – phase 1 complete. New 5 horses is in use by limited people
- b. Safety manual draft will be presented to Property Committee by end of month

5. Inspiration 2020

- a. Glen Loch is listed with Cypressbrook for \$899,900. Listed at 59K vs. 50K per acre (\$750K)
- b. Update on Property discussions with Johnson Development

Monthly Development Update

Board Update - April 17, 2017

2016 vs. 2017 Year-To-Date

January 1st through April 17th

2017 - \$ 91,020

2016 - \$ 95,868

January 1st through April 17th

- 5%

2017 Year-To-Date vs. Annual Budget

January 1 - April 17th

YTD - \$ 91,020

GOAL - \$ 1,010,887

January 1st through April 17th

9.2%

Analysis by Fund

2017 (January 1 - April 17th)

| | | |
|----------------------|-------|-----------|
| Unrestricted | (83) | \$ 56,518 |
| Capitol (Restricted) | (1) | \$ 40,000 |
| Horse | (14) | \$ 2,552 |
| Scholarship | (4) | \$ 950 |

2016 (January 1 - April 17th)

| | | |
|----------------------|-------|-----------|
| Unrestricted | (82) | \$ 90,073 |
| Capitol (Restricted) | (0) | \$ 0 |
| Horse | (13) | \$ 2,935 |
| Scholarship | (7) | \$ 2,860 |

Upcoming Events

May 4th

Breakfast with Champions

Sponsored by InSperity Invitational

8:00 am

1830 S Millbend Dr, The Woodlands, TX

Tournament Course

Potential Blessing: \$50,000

June 29th

Elaine Turner Summer Sale

5pm - 8pm

Market Street

Potential Blessing: \$2,000

2nd Quarter

Change for Charity

April - June

Market Street

Potential Blessing: \$5,000

*All numbers represented exclude Capitol Campaign, In-Kind, Program Fees and Feed donations.

2017 Community Events

TWHS Improv Night
 March 24th
 (\$2,415.00 RECEIVED in April)

Johnson Development Jamboree
 April 22nd / 10am - 5pm
 Grand Central Park

Coffee for a Cause
 Classic Car Show
 May 7th and June 4th / 7am
 Market Street

Community Share Night
 June 9th / 7pm
 CWMP - Matildia Symphony

Let's Unwind - Celler 24
 June 14th / 6pm - 8pm
 6700 Woodlands Parkway

Let's Unwind - La Trattoria
 July 12th / 6pm - 8pm
 4223 Research Forest Drive

Let's Unwind - GenuWine
 August 16th / 6pm - 8pm
 6503 FM 1488, Magnolia

Foundation Connections

Assistance League of Mont. County
 Jaunita Love, President
 Fun After Five - Conroe Chamber Event
 February 16th

Wells Fargo
 Tia Fuentes, Community Affairs
 Ranch Tour
 March 20th

Junior League of The Woodlands
 Bobbi Jo Miller, President
 Committee Presentation
 April 18th

Arena Foundation
 Coral Augustine, Executive Assistant
 Foundation Update
 April 18th

Speaking Engagements

Rotary The Woodlands
 Randy Johnson, Speaker Program Chairman
 Speaker/Presenter
 March 2nd

Tours Year-To-Date

Individuals Tours | | / Touring Visitors 27

| | # of Tours | # of People | | # of Tours | # of People | | # of Tours | # of People |
|----------|------------|-------------|--------|------------|-------------|-----------|------------|-------------|
| January | 1 | 1 | May | | | September | | |
| February | 6 | 21 | June | | | October | | |
| March | 2 | 2 | July | | | November | | |
| April | 2 | 3 | August | no lessons | | December | | |

2017 Grants Completed

| | | |
|--------------------------------------|------------------------------------|--------------------|
| Equus Foundation | Application Equine Welfare Network | Complete |
| Independent Bank | Webinar | Complete |
| Independent Bank | Letter of Inquiry | Complete - Denied |
| United Way of Greater Houston | 2016 Deadline | Complete - Pending |
| Junior League of The Woodlands, Inc. | Grant | Complete - Pending |
| UW of Greater Houston | Mandatory Mtg. | Complete |
| United Way of Greater Houston | Community Bldg. Grant | Complete - Pending |

2017 Grants In Progress

| | |
|-------------------------|-----------------|
| The Cockrell Foundation | Open Submission |
| Johanna A. Favrot Fund | Open Submission |
| Strake Foundaiton | April |

2017 To Be Submitted

| | |
|--|-----------|
| Roger Clemens Foundation | May |
| Equus Foundation | May |
| PATH International | May |
| George and Mary Josephine Hamman Foundation | May |
| Albert & Ethel Herzstein Charitable Foundation | June |
| Harry S & Isabel C Cameron Foundation | June |
| Lillian H. and C.W. Duncan Foundation | June |
| Woodforest Charitable Foundation | July |
| The Cullen Foundation | July |
| The Newfield Foundation | August |
| Union Pacific Foundation | August |
| Spindletop Charities | August |
| Montgomery County Community Foundation Inc. | August |
| Assistance League of Montgomery County | August |
| Entergy | September |
| Wells Fargo Foundation | October |
| The Lyons Foundation | November |
| Ray C. Fish Foundation | November |

Social Media



PANTHER CREEK INSPIRATION RANCH

Income and Expense Budget vs. Actual - Monthly, and Year to Date

Through the month of March 2017

| March Monthly Totals | | | Account Description | Year to Date | | | 2017 | 2017 | Description |
|---------------------------------|--------------------|-------------------|--------------------------------|---------------------|---------------------|-------------------|---------------------|-------|-------------|
| Actual | Budget | Variance | | Actual | Budget | Variance | Budget Tot. | Proj. | |
| INCOME | | | | | | | | | |
| \$ 3,898 | \$ 8,800 | \$ (4,902) | Fundraising | \$ 23,839 | \$ 26,620 | \$ (2,781) | \$ 194,170 | | |
| \$ 3,126 | \$ 6,430 | \$ (3,304) | Foundations/Trust Grants | \$ 56,378 | \$ 52,681 | \$ 3,697 | \$ 200,000 | | |
| \$ 5,663 | \$ 5,500 | \$ 163 | Program Fees | \$ 13,353 | \$ 14,000 | \$ (647) | \$ 61,500 | | |
| \$ 430 | \$ - | \$ 430 | Special Events Income | \$ 9,971 | \$ 9,117 | \$ 854 | \$ 600,717 | | |
| \$ 601 | \$ - | \$ 601 | Other Income | \$ 2,031 | \$ - | \$ 2,031 | \$ 16,000 | | |
| \$ 13,718 | \$ 20,730 | \$ (7,012) | Total Income | \$ 105,572 | \$ 102,418 | \$ 3,154 | \$ 1,072,387 | | |
| EXPENSES | | | | | | | | | |
| \$ 51,427 | \$ 54,114 | \$ (2,687) | Staff and Volunteer Exp. | \$ 164,958 | \$ 164,137 | \$ 821 | \$ 690,169 | | |
| \$ 2,160 | \$ 2,100 | \$ 60 | Fund Raising /Special Events | \$ 5,997 | \$ 7,310 | \$ (1,313) | \$ 109,160 | | |
| \$ 7,742 | \$ 6,770 | \$ 972 | Horse Expenses | \$ 25,452 | \$ 21,995 | \$ 3,457 | \$ 87,630 | | |
| \$ 4,550 | \$ 12,305 | \$ (7,755) | Property Facilities and Maint. | \$ 20,542 | \$ 25,965 | \$ (5,423) | \$ 89,210 | | |
| \$ 3,000 | \$ 3,000 | \$ - | Professional Fees | \$ 7,725 | \$ 9,000 | \$ (1,275) | \$ 39,700 | | |
| \$ 36 | \$ - | \$ 36 | Programs and Shows | \$ 536 | \$ 2,000 | \$ (1,464) | \$ 10,700 | | |
| \$ 68,915 | \$ 78,289 | \$ (9,374) | Subtotal Expenses | \$ 225,210 | \$ 230,407 | \$ (5,197) | \$ 1,026,569 | | |
| Net Operating Income | | | | \$ (119,638) | \$ (127,989) | \$ 8,351 | \$ 45,818 | | |
| Other Expenses (Capital) | | | | | | | | | |
| \$ 217 | \$ - | | Interest Expense | \$ 703 | \$ 762 | \$ (59) | | | |
| \$ 883 | \$ 26,100 | \$ (25,217) | Fixed Asset Purchase | \$ 2,595 | \$ 2,538 | \$ 57 | \$ 35,548 | | |
| \$ 26,437 | \$ - | \$ 26,437 | Equipment | \$ 28,937 | \$ 27,500 | \$ 1,437 | \$ 10,152 | | New trailer |
| \$ 27,320 | \$ 26,100 | \$ 1,220 | Total Other Expenses | \$ 32,235 | \$ 30,800 | \$ 1,435 | \$ 45,700 | | |
| TOTAL BUDGET | | | | | | | \$ 1,072,269 | | |
| \$ (82,517) | \$ (83,659) | \$ 1,142 | NET INCOME | \$ (151,873) | \$ (158,789) | \$ 6,916 | \$ 118 | | |

CAPITAL CAMPAIGN

Income \$ 64,163

Expenses \$ 10,620

TOTAL \$ 53,543

Accounts/Pledge Receivables \$ 10,000

NET CAMPAIGN INCOME \$ 63,543

CURRENT ASSETS

Bank Accounts 3/31/17 3/31/16
\$ 388,653 \$473,418

Accounts/Pledge/Grants Receivable \$ 123,700 \$182,411

Other Current Assets \$ 17,554 \$ 5,848

Total Current Assets \$ 529,907 \$661,677

- Spending Freeze
- Bookkeeper is conducting an audit
- Should this be sold?

Panther Creek Inspiration Ranch

BALANCE SHEET

As of March 31, 2017

| | TOTAL |
|---|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| 1010 Woodforest Bank Checking | 110,866.09 |
| 1010.1 Admin Fund | 0.00 |
| Total 1010 Woodforest Bank Checking | 110,866.09 |
| 1012 PayPal | 0.00 |
| 1013 Merchant Services Woodforest | 0.00 |
| 1014 Reserve Account | 275,376.26 |
| 1015 Petty Cash | 318.10 |
| 1016 Merchant Account BlackBaud | 1,198.62 |
| 1071 MorganStanley | 0.00 |
| Total Bank Accounts | \$387,759.07 |
| Accounts Receivable | |
| 1110 Accounts Receivable | 2,350.00 |
| 1140 Pledges Receivable | 90,096.91 |
| 1150 Grants Receivable | 31,253.00 |
| 1200 Allowance for Doubtful Accounts | 0.00 |
| Total Accounts Receivable | \$123,699.91 |
| Other Current Assets | |
| 1410 Undeposited Funds | 1,360.00 |
| 1420 Employee Advances | 0.00 |
| 1450 Prepaid Expenses | -16.18 |
| 1460 Reimbursable Transactions | 0.00 |
| 1470 Fidelity - 2647 | 6,523.20 |
| Deposit in Transit | 0.00 |
| Total Other Current Assets | \$7,867.02 |
| Total Current Assets | \$519,326.00 |
| Fixed Assets | |
| 1620 Land | |
| 1621 Purchase | 248,839.33 |
| Total 1620 Land | 248,839.33 |
| 1630 Site Improvements | |
| 1631 Original Cost | 6,307.69 |
| 1631 Original Cost | 100,771.25 |
| 1632 Depreciation | -23,543.00 |
| Total 1630 Site Improvements | 83,535.94 |
| 1640 Furniture, Fixtures & Equipment | |
| 1641 Original Cost | 30,996.04 |
| 1642 Depreciaton | -20,511.57 |
| Total 1640 Furniture, Fixtures & Equipment | 10,484.47 |
| 1650 Buildings | |
| 1651 Original Cost | 322,407.50 |
| 1652 Depreciation | -29,626.67 |

| | TOTAL |
|---|-----------------------|
| 1653 Work in Progress | 53,396.72 |
| Total 1650 Buildings | 346,177.55 |
| 1660 Vehicles | |
| 1661 Original Cost | 20,900.00 |
| 1662 Depreciation | -10,471.00 |
| Total 1660 Vehicles | 10,429.00 |
| 1670 Gas | 0.00 |
| 1680 Equip-Stock, Tractors, Trailers | |
| 1681 Original Cost | 55,646.60 |
| 1682 Depreciation | -26,491.77 |
| Total 1680 Equip-Stock, Tractors, Trailers | 29,154.83 |
| 1690 Horse Purchases | |
| 1691 Original Cost | 12,800.00 |
| 1692 Depreciation | -4,386.00 |
| Total 1690 Horse Purchases | 8,414.00 |
| 1840 Capital Purchase-Property | 0.00 |
| 1845 Improvement | 143,999.47 |
| 1846 Depreciation | -10,839.00 |
| Total 1840 Capital Purchase-Property | 133,160.47 |
| Total Fixed Assets | \$870,195.59 |
| Other Assets | |
| 2009 Due to/from PCI Ranch | 0.00 |
| Total Other Assets | \$0.00 |
| TOTAL ASSETS | \$1,389,521.59 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| 2010 Accounts Payable | 800.00 |
| Total Accounts Payable | \$800.00 |
| Other Current Liabilities | |
| 2015 403(b) Employee Contribution | 0.00 |
| 2020 Direct Deposit Payable | 0.00 |
| 2110 Direct Deposit Liabilities | 0.00 |
| 2120 Health Insurance Liability | 799.00 |
| 2150 Accrued Expenses-other | 0.00 |
| 2350 Unearned/Deferrred Rev-other | 88,595.00 |
| 2400 Payroll Liabilities-Federal | 0.00 |
| 2401 IRS Penalties and Interest Liab | 0.00 |
| Total 2400 Payroll Liabilities-Federal | 0.00 |
| 2410 SUTA Payable | 0.00 |
| 2420 Accrued Payroll | 0.00 |
| Total Other Current Liabilities | \$89,394.00 |
| Total Current Liabilities | \$90,194.00 |
| Long-Term Liabilities | |
| 2500 Long Term Liabilities | |
| 2510 2009 Massey Fergusson 1520L | 0.00 |
| 2520 Land Note | 91,998.46 |

| | TOTAL |
|---|-----------------------|
| Total 2500 Long Term Liabilities | 91,998.46 |
| Total Long-Term Liabilities | \$91,998.46 |
| Total Liabilities | \$182,192.46 |
| Equity | |
| 3001 Opening Balance Equity | 0.00 |
| 3010 Unrestrict (Retained Earnings) | 1,384,069.87 |
| Net Income | -176,740.74 |
| Total Equity | \$1,207,329.13 |
| TOTAL LIABILITIES AND EQUITY | \$1,389,521.59 |

Flash Report



| Date | Jan - Feb | March | April | May | June | July | Aug/Sept | Oct | Nov/Dec | NOTES |
|-------------------------------|-----------|-----------|----------|----------|----------|----------|----------|----------|----------|--------------|
| TR Clients Starting # | 65 | 64 | | | | | | | | |
| Off Schedule | -1 | 0 | | | | | | | | |
| New Clients | 0 | 0 | | | | | | | | |
| TOTAL RIDERS | 64 | 64 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| EFL other | 4 | 3 | | | | | | | | |
| EFL Client - MCYS (ave/wk.) | 15 | 15 | | | | | | | | |
| GRAND TOTAL | 83 | 82 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | | | | | | | | | | TOTAL |
| Volunteers Trained | 17 | 11 | | | | | | | | 28 |
| Volunteer Connected | 8 | 9 | | | | | | | | 17 |
| % Connected | 53% | 81% | | | | | | | | |
| Volunteer Hours | 1,178 | 1,240 | | | | | | | | 2,418 |
| Volunteer Value @ 24.66/hr. | \$29,049 | \$30,578 | | | | | | | | 59,627 |
| | | | | | | | | | | |
| Scheduled evaluations | 0 | 2 | | | | | | | | |
| # on Wait List | 21 | 24 | | | | | | | | |
| Scholarship | 25 | 25 | | | | | | | | |
| | | | | | | | | | | |
| Days closed due to Evacuation | 4 | 1 | | | | | | | | |
| Horses | 15 | 15 | | | | | | | | |

Time on List

| WAIT LIST DEMOGRAPHICS | | 1Year + | 6-11MTH | 0-6 MTH |
|------------------------|--------------|--------------|---------------|---------------|
| Autism | 6 | | 2 | 4 |
| ADHD | 4 | | 2 | 2 |
| Anxiety & Depression | 2 | 1 | | 1 |
| Blind | 2 | | 2 | |
| Developmental Delay+ | 2 | | 2 | |
| CP | 2 | | 1 | 1 |
| Other | 6 | | 4 | 2 |
| | 24 | | | |
| 12 Females/12 Males | Age 4-7 = 11 | Age 8-12 = 8 | Age 13-18 = 3 | Age 1 -39 = 2 |