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| <b>4:00</b> | <b>Board Meeting Commences</b>  |
| <b>4:05</b> | <b>1. Call to Order</b>   |
| <b>4:10</b> | <b>2. Prayer</b>  |
| <b>4:15</b> | <b>3. Approval of Minutes for August Meeting (signature required)</b> |
| <b>4:45</b> | <b>4. Update on property</b>  |
| <b>5:00</b> | <b>5. Safety Manual</b>   |
| <b>5:10</b> | <b>6. Education Series – New Web Site Released</b>                    |
| <b>5:30</b> | <b>7. Questions on reports and committees:</b>                        |
|             | <b>a. Development</b>   |
|             | <b>b. Gala Update</b>   |
|             | <b>c. Financials</b>  |
|             | <b>d. Dashboard (new Flash Report)</b>                                |
|             | <b>e. Follow Up Items</b>   |
|             | <b>f. Nominating</b>  |
|             | <b>g. Trip to Ukraine and Belarus</b>                                 |
|             | <b>8. New/Old Business</b>  |
|             | <b>a. Conflict of interest signatures</b>                             |
|             | <b>b. Woodforest Signature Card</b>                                   |
|             | <b>c. Head shot at Mindy Harmon?</b>                                  |
|             | <b>d. December Christmas Party / January Board Retreat</b>            |
| <b>5:30</b> | <b>9. Committee Meetings</b>  |
|             | <b>10. Closing Prayer</b>   |

**Calendar**

Board Meeting	Nov 16, 2017	4:00
December Christmas Party	Dec 14/21??	6:00
January Board Retreat	Jan 20, 2018	all day

**August 24, 2017**

4:00 – 6:10 pm

**Meeting Place:** Newfield Conference Room  
4 Waterway Ct.  
Spring, TX 77380

**Attendance:** BOARD MEMBERS – Jimmy Dotson, Patrick Flaherty, Nel Somarriba, Todd Bryant, Chris Osborne, Gary Packer, Connie Goers, Martin Evans, STAFF – MG Tindall, Sheila Greaver, ON PHONE: Bob Marlowe, Kathy Tabor, Bob Zincke GUEST: Virgil Yoakum, Brooke Westall

Absent: Nancy Kosh, Peggy Boyce, Mike Maher, Denny McGuire, Joey Vest

**4:05 pm Call to Order/Opening Prayer** – Gary Packer

**4:06 Prayer** – Jimmie Dotson

**4:08 pm – Approval of July Meeting Minutes: Chris Osborne – motion, Patrick Flaherty – second – approved**

- Request to see the “Follow Up” list for the October board meeting that we are keeping

**4:16 pm – Virgil Yoakum shared the information on the 25+ acres that are being offered to Inspiration Ranch.**

- Background on Larry Johnson and his desire to support the ranch. 560 acres overall that were set up as horse property for the public
- Virgil will meet with Montgomery Trace for the removal/approval of any restrictions that would disrupt our efforts
- Virgil left us with various maps and Montgomery Trace Restrictions
- Discussion on follow up once Virgil left. Very generous offer and wonderful people to work with
- Connie will head up a team to look into the pros and cons of the property as well as going through the restrictions that are currently on the property from Montgomery Trace subdivision
- Patrick will work on a press release (this was put on hold in lieu of the Harvey flooding)

**4:54 pm – Board Self Assessment – Brooke Westall**

- 11 of 13 board members participated
- Some highlights: board are more engaged when we share stories and have education series/speakers
- We will look for more information from Governance on several of the questions (encouraging communications, annual review/expectations of attendance and giving)
- This exercise was a valuable experience and Governance will look into future surveys and annual assessments
- MG will distribute a copy of the survey results to everyone not in attendance

### **5:36 Financials – MG, Nel**

- The question was asked of the need to approve the financials monthly. MG will look to see what the Bylaws, but suggested that we might want to continue this for the purposes of grant applications. The question of “How often does your board review your finances” often comes up or we are asked to present our most recent approved financials. For now we will continue to approve financials monthly.
- The question was also raised of how we can show on the Financial Report what the projections are for the rest of the year. There was some discussion that the column marked YR 2017 Projections is actually our budget, not a projection. Sheila’s report does show any items that were projected but not received. It was agreed that if we feel like there are any significant adjustments that this would be reported during the financial discussions.

### **5:46 pm – Questions and vote on reports and committees:**

#### **a. Development - Sheila**

- See attached report
- Board members were encouraged to purchase tables for the gala asap
- Discussion on the fact that the financial YTD was removed from this report as it is repetitive to the financial reports presented by Nel. Sheila will continue to keep reporting on any major changes or concerns for year end projections

#### **b. Gala Update – MG**

- Currently have \$101,000 in sponsorship, \$42,000 in admissions
- We have surpassed last year’s sponsorship numbers!

#### **c. Flash Report - MG**

- We are wrapping up summer lessons
- Current Wait list is 35

#### **d. Nominating**

- Michelle Little from Waste Connections has expressed interest in being on our board.

### **5:58 pm – President’s One Page Report**

- Staff has done a great job of preparing for Harvey – now we wait and pray
- Please review Safety Manual draft and be prepared to discuss at October board meeting

### **6:05 pm – New/Old Business**

#### **a. Conflict of interest signatures**

#### **b. Did everyone do their head shot at Mindy Harmon?**

### **6:10 pm – Closing Prayer- Patrick**

*Minutes respectively written and distributed by MG Tindall in lieu of Michelle Bellaire, Executive Assistant, email: michelle@inspirationranch.org*

**Board Approval** \_\_\_\_\_

# Monthly Development Update

Board Update - October 19, 2017

## Save the Dates

- 1** Kendra Scott  
 November 2nd / 6pm - 8pm  
 Market Street
- 2** Christmas in The Woods  
 December 1, 2017  
 EDIT Design Showroom  
 61 Carlton Woods Drive  
 The Woodlands, TX 77382
- 3** TWHS Improv Night  
 April 13, 2018
- 4** Breakfast with Champions  
 May 3, 2018  
 Insperity Invitational
- 5** Denim & Diamonds Gala  
 September 29, 2018  
 10th Annual Gala / Marriott

## Community Connections

- Lone Star College**  
 September 27th  
 English Class to write a \$500 Grant for  
 Inspiration Ranch
- Woodlands Equestrian Ctr.**  
 Houston Spain Festival October 21st

## Visibility

- Halliburton Giving Choices Fair**  
 October 5th  
 10:30 am - 2:30 pm  
 Halliburton Campus
- ExxonMobil**  
 October 17th  
 10:30 am - 2:30 pm  
 ExxonMobil Campus
- TD Industries Fair**  
 October 26th  
 3:00 pm - 4:30 pm  
 TD Industries Campus

## Tours Year-To-Date

Individuals Tours 40 / Touring Visitors 86

	# of Tours	# of People		# of Tours	# of People		# of Tours	# of People
January	1	1	May	8	14	September	6	13
February	6	21	June	6	14	October	6	9
March	2	2	July	3	9	November	1	scheduled
April	2	3	August	no lessons		December		

## Grants Completed & Submitted

Equus Foundation	Submersible Aeration Pond Pump	\$ 5,000 - Pending / NEW
Independent Bank	Letter of Inquiry	Letter Denied / NEW
United Way of Greater Houston	Unrestricted Funding for 2 Years	\$53,000 - Pending
Junior League of The Woodlands, Inc.	5 Horse Trailer	\$10,000 - Denied
United Way of Greater Houston	Mobility Lift	AWARDED - \$10,000 /NEW
Herzstein Charitable Foundation	Without Limits Scholarship	AWARDED \$ 5,000
Roger Clemens Foundation	Without Limits Scholarship	AWARDED - \$14,040/NEW
Hamman Foundation	Without Limits Scholarship	AWARDED - \$10,000
The Cockrell Foundation	Open Submission	\$15,000 - Pending / NEW
Johanna A. Favrot Fund	Open Submission	\$10,000 - Pending / NEW
Entergy	EGALA Certification Fees	\$ 4,500 - Denied
Spindletop Charities	Horse Show Fees	\$10,000 - Pending / NEW
Cameron Foundation	Unrestricted Funds	\$10,000 - Pending / NEW
AL of Montgomery County	Unrestricted	\$10,000 - Pending
Strake Foundaiton	Open Submission	\$20,000 / NEW
Woodforest Charitable Foundation	Unrestricted	\$ 5,000 - Pending
The Newfield Foundation	LPC Salary	\$48,000 - Pending
Montgomery County Community Foundation	PATH Conf. Fees	\$ 5,000 - Pending

## Not A Fit / Changed / Redirected

Simmons Foundation	1st Quarter 2018	ASK: \$25,000 / NEW
Wells Fargo Foundation	Conflict with Gala Ask	ASK: \$40,000
The Lyons Foundation	November	ASK: \$ 8,000 / NEW

## Flood Relief Grants

PATH International	Max Awarded \$2,700	\$1,725 - Awarded
Equus Foundation		\$1,000 - Awarded
Luitpold Animal Health	Personal visit per President	Expressed High Interest to Help

## Grant Goals

<b>Awarded</b>	<b>Denied</b>	<b>Pending</b>	<b>Redirected</b>	<b>Yet to Be Submitted</b>
\$39,040	\$14,500	\$191,000	\$73,000	\$0

## Gift Grants

Via United Way of Montgomery County, Anadarko is providing Inspiration Ranch with 15 laptops!

## FUN FACTS

- Ticket value stayed at \$65
- There were 287 bidders in the room
  - Couples are considered 1 bidder
- 215 bidders participated (up from 151 last year)
  - That is 75%
  - 2 participated from their living rooms and 2 participated from another state!
- Out of the 49 tables, 100% participated in the evening
- 31 of the 49 tables were sponsors
- We had 198 bottles of wine donated – most through our 3 Let's Unwind events
- We added a new event with the Giving Boxes – it brought in over \$10,000
- We had 9 new committee members
- 21 tables had 100% participation: compared to 5 last year
- 15 tables pulled in over \$10,000 compared to 11 last year
 

Table	With Sponsorship	W/O Sponsorship
○ Wells Fargo	\$30,764	\$10,764
○ McGuire's	\$28,499	\$14,199
○ Newfield	\$27,677	\$27,677
○ Jim & Martha Hunt	\$22,345	\$10,523
○ Mouse Management	\$22,145	\$19,645
○ Connie Goers	\$21,523	\$16,523
○ Michelle & Scott Bellaire	\$19,229	\$18,429
○ Modern Woodmen	\$19,210	\$9,210
○ Mindy Harmon	\$15,759	\$15,759
○ Anadarko	\$13,900	\$3,900
○ Wright/Better Bookkeeping	\$13,069	\$10,569
○ Gary & Debbie Packer	\$12,596	\$10,096
○ Jennifer Ellestad	\$12,465	\$12,465
○ Angi Caveney	\$11,225	\$11,225
○ Halliburton	\$10,178	\$7,678
- If we could do that with 5 more tables next year it would be an additional \$100K+
- People are still talking about the event and how much fun and what a great cause it is – well done team!
- Gala brought in \$447,057
 

○ Sponsorship, Ads & Underwriting	\$143,800
○ Paddles Up	\$130,600
○ Silent Auction	\$ 28,990
○ Live Auction	\$ 43,500
○ Admissions	\$ 10,835
○ Gallery Wall	\$ 3,955
○ Donations	\$ 53,170
○ General Store	\$ 15,333
○ Giving Boxes	\$ 10,149
○ Wine Pull	\$ 4,725
- We have a date for next year on the calendar – September 29th – Mark your calendar!
- VIP Party (to be confirmed) Thursday, September 19th
- Let's Unwind Wednesday (To be confirmed) June 13, July 11, August 8

**PANTHER CREEK INSPIRATION RANCH**

**Aug-17**

INCOME/EXPENSE	AUG 2017	AUG	\$ Over	% of	JAN-AUG	JAN-AUG	\$ Over	% of	YR 2017	JAN-AUG	JAN-AUG	\$ Change
	Actual	Budget	Budget	Budget	ACTUAL 2017	Budget	Budget	Budget	Budget	2017	2016	
Fundraising/Donations	3,968	16,150	(12,182)	25%	61,420	113,370	(51,950)	54%	210,170	61,420	271,867	(210,447)
Special Events Income	9,800	60,000	(50,200)	16%	186,997	238,717	(51,720)	78%	608,217	186,997	202,370	(15,372)
Foundations/Trust Grants	10,000	36,563	(26,563)	27%	81,040	131,748	(50,708)	62%	200,000	81,040	90,425	(9,385)
Program Fees	4,300	2,000	2,300	215%	47,180	33,500	13,680	141%	54,000	47,180	23,615	23,565
<b>Total Income</b>	<b>28,068</b>	<b>122,213</b>	<b>(94,145)</b>	<b>23%</b>	<b>376,959</b>	<b>529,835</b>	<b>(152,876)</b>	<b>71%</b>	<b>1,072,387</b>	<b>376,959</b>	<b>588,277</b>	<b>(211,318)</b>
Special Event Exp	2,529	3,000	(471)	84%	11,545	19,800	(8,255)	58%	72,100	11,545	12,928	(1,383)
Salary/Benefits	57,701	56,500	1,201	102%	441,586	435,070	6,516	101%	660,320	441,586	374,764	<b>66,822</b>
Office Expense	5,668	6,949	(1,281)	82%	73,931	70,743	3,188	105%	113,629	73,931	56,148	17,783
Travel, Meals & Ent	841	530	311	159%	5,582	4,240	1,342	132%	6,360	5,582	7,133	(1,551)
Horse Expense	3,788	7,820	(4,032)	48%	60,789	60,765	24	100%	87,630	60,789	52,921	7,868
Learning supplies	180	1,500	(1,320)	12%	4,384	9,000	(4,616)	49%	10,700	4,384	8,634	(4,250)
Property and Facility Maint	10,996	9,740	1,256	113%	47,211	52,770	(5,559)	89%	75,830	47,211	77,179	(29,968)
Fixed Asset Purchase											21,331	(21,331)
<b>Total Expense</b>	<b>81,702</b>	<b>86,039</b>	<b>(4,337)</b>	<b>95%</b>	<b>645,028</b>	<b>652,388</b>	<b>(7,360)</b>	<b>99%</b>	<b>1,026,569</b>	<b>645,028</b>	<b>611,037</b>	<b>33,990</b>
<b>Net Ordinary Income</b>	<b>(53,634)</b>	<b>36,174</b>	<b>(89,808)</b>	<b>-148%</b>	<b>(268,069)</b>	<b>(122,553)</b>	<b>(145,516)</b>	<b>219%</b>		<b>(268,069)</b>	<b>(22,760)</b>	<b>(245,309)</b>
Other Expenses												
Interest Expense	228	254	(26)		1,851	2,032	(181)		3,048	1,851	2,100	(250)
Other		0			15,081	0	15,081		0	15,081	7,267	7,814
<b>Total Other Expenses</b>	<b>483</b>	<b>254</b>	<b>(26)</b>		<b>16,931</b>	<b>2,032</b>	<b>14,899</b>		<b>3,048</b>	<b>16,391</b>	<b>9,367</b>	<b>7,024</b>
Net other Income	(483)	(254)	(229)	190%	(16,931)	(2,032)	(14,899)		(3,048)	(16,312)	(9,367)	(6,945)
<b>Net Income**</b>	<b>(54,117)</b>	<b>35,920</b>	<b>(90,037)</b>	<b>-151%</b>	<b>(285,000)</b>	<b>(124,585)</b>	<b>(160,415)</b>	<b>229%</b>	<b>42,770</b>	<b>(284,380)</b>	<b>(32,127)</b>	<b>(252,253)</b>

BALANCE SHEET	12/31/2016	5/31/2017	6/30/2017	7/31/2017	8/31/2017
Bank Accounts	\$551,305	\$274,767	\$345,731	\$334,800	\$276,039.79
Accounts/Pledge/Grants Rece	\$149,847	\$103,970	\$105,379	\$99,854	\$94,080.50
Other Current Assets	\$17,267	\$17,953	\$17,123	\$28	\$27.73
<b>Total Current Assets</b>	<b>\$718,419</b>	<b>\$396,690</b>	<b>\$468,233</b>	<b>\$434,681</b>	<b>\$370,148.02</b>

## INSPIRATION RANCH DASHBOARD

1. Program and Impact	Current	YR. End Goal
TR Clients	60	75
EAL Clients	19	25
GRAND TOTAL	79	100
Scholarships	20	n/a
Shows Attended	2	4
Days Closed (weather)	20	n/a

2. Volunteers	Current	YTD	Goals
Trained*	11	90	
Connected*	6	51	
% Connected	54%	73%	70%
Volunteer Hours	1976	8426	
Volunteer Value @ 24.66/hr.	\$48,728	\$207,783	
Total Volunteers engaged			140

\*only includes TR volunteers

3. Board of Directors	Target	Current	Last Year
Attendance at Meetings	??	60%	66%
Attendance at Events	??	28%	
# of Members	??	13	21 - 19
Giving	100%	84%	100%
CEO Performance completed			

### 6. Follow Up Items

- Safety Manual delivered
- List of current policies and charters
- EFL Goals for 2018
- Fixed Asset Audit
- PATH Annual Update
- Governance committee to look deeper at board assessment
- Development Status Report

4. Wait List	
Wait List	40
Assessments	2
Scheduled Assessments	2
Autism	15
CP	4
Downs	4
ADHD	6
Anxiety/Depression	7
Speech or Vision	7
Developmental Delays	3
Other	13
Male / Female	24/16
Age 2 - 7	18
Age 8 - 12	12
Age 13 - 18	6
Age 19 and up	4

5. Human Resources	Current	Goal
Performance evaluations completed on time		
Incident Reports		
Near Miss Reports		
Staff numbers FT/PT	6F/6P	9F/12P
Instructors FT/PT	5FT	4F/6P
Horses	15	15

### Due Date

Aug-17	Delivered
Aug-17	Delivered
Dec-17	
Oct-17	delayed
Oct-17	delayed