

February 16, 2017

4:00 – 6:20 pm

Meeting Place: Newfield Conference Room

4 Waterway Ct.
Spring, TX 77380

Attendance: BOARD MEMBERS – Denny McGuire, Mike Maher, Patrick Flaherty, Jimmie Dotson, Gary Packer, Nel Somarriba, Holly Gruy, Nancy Kosh, Chris Osborne PHONE IN – Peggy Boyce, Bob Marlow STAFF – MG Tindall, Tommy Middleton, Michelle Bellaire, Kathy Tabor GUESTS – Ronnie Hagerty

4:06pm Call to Order/Opening Prayer – Denny McGuire

Minutes from November and January Board Retreat

- Motion to approve Minutes by Mike Maher, second by Gary Packer, *minutes approved*

Inspiration 2020 Update – MG Tindall

- Counter offer of \$1.8 million made - owners will get an appraisal of the property to find out its true worth
- Linda Howard reached out to owner's realtor to come and tour Inspiration Ranch property to see what we are all about
- We have had three conversations about possible donated property for future sites – one is a short term lease (we will not do) – one is at Hwy 1488 and the other is on Hwy 242
- We have not listed the Glen Loch location yet – looking for a commercial realtor
- Sheila, MG and Kathy working on first draft of Capital Campaign budget

Capital Campaign – Ronnie Hagerty – United Way Asst. VP of Community Relations

- Ronnie presented a slide show on how to properly prepare for a Capital Campaign and what to expect
- Highlighted Board of Directors Responsibilities – including 100% donor participations, accountability (Care, Loyalty, Obedience)
- Set strategic direction – What is our Mission? – Display this prominently on all materials used in the campaign – sets us apart from other organizations
 - Ronnie noted that our mission does not clearly define what we do (people vs people with disability or challenge)
- Keep a binder with all case study material for quick reference
- Marathon not a race
- Database is very important for analyzing current and potential donors
- Conduct a feasibility study – 30-40 people interviewed
- Case for Support – story of us
- Create a calendar for milestones
- Discussed cautions
- Follow up discussion - Need to free up time for Sheila to be out in the community fostering relationships with current and potential donors – same for MG – timeline and

budget to launch – question should we hire someone to conduct feasibility study – is it worth the money?

2016 Financials – MG Tindall

- Gary concerned with the amount of time MG and Sheila are spending each month getting reports together – needs to be outsourced to accountant
- Need of finance committee
- MG discussed the hiring of Better Bookkeepers – reconciliation and other acct. services – Gary suggested they handle the end of the month reporting
- Chris Osborne motioned for approval – Patrick Flaherty seconded the motion – financials approved

2017 Budget – MG Tindall

- Numbers based on donors over the last year – retained some of the new donors from the flood
- We have added a spring event that will bring in additional funds
- Sheila is applying to 13 new foundations for grants
- \$150,000 higher budget than last year's
- Gary would like to see Sheila's timeline and strategy for 2017
- Gary motion to approve budget with footnote that the Capital Campaign budget and funding be a separate account from current operating account – move funds already received for Capital Campaign into the new account – Mike Maher seconded the motion – budget approved

Upcoming Events – MG Tindall

- Improv Night – The Woodlands High School – Mar. 24th – collecting donations during intermission with “A Minute to Give It” game
- Golf Classic for Kids – Mar. 26th - raised \$100,000 – need teams
- Breakfast with Champions – May 4th - \$200 per ticket – additional purchase of tournament tickets at breakfast for \$200 per ticket with 100% of proceeds going to the ranch

Committee Reports – MG Tindall

- Nominations Committee- update provided by Chris Osborne
- Came up with a lot of names – top 4 – David Jones, Estelle McLaughlin, Steve Barry and Amanda Trapp
- Discussed the need of new members to have experience in the areas we are lacking, i.e. – real estate attorney, accountant, builder, etc.

6:20pm – Closing Prayer – Patrick Flaherty

Minutes respectively written and distributed by Michelle Bellaire, Administrative Assistant, email: michelle@inspirationranch.org

Board Approval _____
