

- Board Meeting Commences**
- 4:00** **1. Call to Order**
- 2. Prayer**
- 4:10** **3. Approval of Minutes for July Meeting (signature required)**
- 4:15** **4. Update on property**
- 4:30** **5. BOD Self Assessment Survey**
- 5:30** **6. Questions on reports and committees:**
- a. Development**
- b. Gala Update**
- c. Financials**
- d. Flash Report**
- e. Nominating**
- f. Safety Manual – first review**
- g. Presidents One Page Report**
- 5:50** **7. New/Old Business**
- a. Conflict of interest signatures**
- b. Head shot at Mindy Harmon?**
- c. December Christmas Party / January Board Retreat**
- 6:00** **8. Closing Prayer**

Calendar

VIP Reception @ Amerigo's	Sept 14, 2017	6:00
9 th Annual Denim & Diamonds Gala	Sept 23, 2017	5:30
Board Meeting	October 19, 2017	4:00
Board Meeting	Nov 16, 2017	4:00
December Christmas Party	???	
January Board Retreat		

July 20, 2017
4:00 – 6:00 pm

Meeting Place: Newfield Conference Room
4 Waterway Ct.
Spring, TX 77380

Attendance: BOARD MEMBERS –Jimmy Dotson, Patrick Flaherty, Nel Somarriba, Nancy Kosh, Bob Marlowe, Denny McGuire, Todd Bryant STAFF – MG Tindall, Sheila Greaver, Kali Moxley, ON PHONE: Kathy Tabor, Gary Packer, Peggy Boyce

Absent: Martin Evans, Connie Goers, Mike Maher, Chris Osborne, Joey Vest

4:04 pm Call to Order/Opening Prayer – Denny McGuire

4:06 pm – Approval of June Meeting Minutes: Jimmy Dotson – motion, Peggy Boyce – second - approved

- Correction that Jimmy was in attendance. Correction has been made to board minutes.

4:07 pm – Review of Q2 Financials – MG, Nel

- See Nel's report

Financials – MG, Nel

- Waste Connection's \$100,000 was slotted to be received in July income, but was received in June. July will reflect an expected \$100,000
- Difference from 2016 to 2017 is largely due to all of the flood assistance that was received in 2016

Approval of Q2 Financials: Patrick – motion, Jimmy Dotson – second - approved

4:26 pm – Questions and vote on Employee Policy & Procedures

- Very impressed with employee handbook
- Jimmy commented that he read it from the view point of someone who had to sit on the witness stand in many cases and feels like we have done a good job of covering all bases.

Approval of employee handbook – Nel – motion, Denny McGuire –second - approved

5:31 pm – Questions and vote on reports and committees:

a. Development - Sheila

- See Sheila's report
- 4 grants currently in progress, 11 grants scheduled to complete through the end of the year
- 8 completed so far this year, 3 that we have been awarded
- Texas Children's Hospital connections have been made and potential partnership
- New relationship with the development director for American Cancer Association, who is helping us assess our grant strategy

- Developing a team of individuals willing to contribute research, writing, and editing for local and national grants
- Bob Marlowe recommended having grant writing team go through the interactive experience board members do during board retreat/orientation to get a better idea of the therapeutic riding experience
- Kathy emphasized the importance of sharing board member's connections with Sheila, not only for help in getting grants funded, but also the possibilities for future board members

b. Gala Update - MG

- Currently have \$72,500 in sponsorship compared to last year's \$10,000 at this time
- We are hoping to easily surpass last year's sponsorship numbers
- Todd offered to write thank you notes to a few of the sponsors already committed. MG will send addresses to board to send thank you notes out.

c. Flash Report - MG

- We just finished our second week of summer camp
- Our waitlist went from 25 to 30 kids in the last week

d. Nominating

- Bob Marlowe has a potential advisory board member. Ron Lacey has a financial background and works with a church downtown Houston.

4:54 pm - Educational Series: "Your Elevator Speech" - MG

- There were some impressive thoughts on who we are. Everyone is speaking the same language.
- We will put together everyone's statements and create a pocket card that can be easily accessed.
- Gary asked for some statistics to help with their elevator speeches
- Stories are a great way to communicate what we do and the impact we have
 - Example of Charlotte's story

5:13 pm - President's One Page Report

- Include MG's notes
- Gary inquired if we will present additional information about EAL program at this year's gala. MG plans to share more about our EAL program and partnership with MCYS and Redeemed, including a live auction item made by the kids in our EAL program
- Relator has had a lot of interest in our property. She showed our property today for a potential buyer who would like to use it for camps
- Potential for another property donation, but issue with it sitting in the middle of oil well sites

5:40 pm - New/Old Business

- Need a vote for signature cards at Woodforest**
 - Denny, Gary, Nel, and MG as signatures: Patrick - motion, Todd - second
- Conflict of interest signatures (Martin, Joey, Connie)**
- Conversation about honoring David at this year's gala**
- Did everyone do their head shot at Mindy Harmon?**

5:45 pm - Closing Prayer-

Minutes respectively written and distributed by Kali Moxley in lieu of Michelle Bellaire, Administrative Assistant, email: michelle@inspirationranch.org

Board Approval _____

Monthly Development Update

Board Update - August 24, 2017

Save the Dates

- 1** Let's Unwind
 August 23rd
 6pm - 8pm
 GenuWine Tasting Room / FMI488
- 2** VillaSport Wine & Art
 September 30th / 8pm - 11pm
 VillaSport Athletic Club
- 3** Vineyard Vines
 October 4th / 5pm - 8pm
 Market Street
- 4** Kendra Scott
 November 2nd / 6pm - 8pm
 Market Street
- 5** Christmas in The Woods
 December 1, 2017
 EDIT Design Showroom
 61 Carlton Woods Drive

Community Connections

- Texas Children's Hospital Tour**
 August 15
 3rd Ranch Tour Scheduled September with
 Community Relations Director
- Hamman Foundation**
 August 16
 Meeting to say "Thank You" and to provide
 strategic updates.
- Insperity Invitational**
 Planning Date for Breakfast with Champions

Visibility

- HP Gives Day**
 Monday, September 11th
 11:30 am - 1:00 pm
 HP Campus
- ExxonMobil**
 October 3rd
 9:30 am - 5:30 pm
 ExxonMobil Campus

Tours Year-To-Date

Individuals Tours 28 / Touring Visitors 64

	# of Tours	# of People		# of Tours	# of People		# of Tours	# of People
January	1	1	May	8	14	September	6 Scheduled	
February	6	21	June	6	14	October		
March	2	2	July	3	9	November		
April	2	3	August	no lessons		December		

Grants Completed & Submitted

Equus Foundation	Submersible Aeration Pond Pump	\$ 5,000 - Pending / NEW
Independent Bank	Letter of Inquiry	Letter Denied / NEW
United Way of Greater Houston	Unrestricted Funding for 2 Years	\$53,000 - Pending
Junior League of The Woodlands, Inc.	5 Horse Trailer	\$10,000 - Denied
United Way of Greater Houston	Mobility Lift	AWARDED - \$10,000 /NEW
Herzstein Charitable Foundation	Without Limits Scholarship	\$ 7,500 - Pending
Roger Clemens Foundation	Without Limits Scholarship	AWARDED - \$14,040/NEW
Hamman Foundation	Without Limits Scholarship	AWARDED - \$10,000
The Cockrell Foundation	Open Submission	\$15,000 - Pending / NEW
Johanna A. Favrot Fund	Open Submission	\$10,000 - Pending / NEW
Entergy	EGALA Certification Fees	\$ 4,500 - Pending / NEW
Spindletop Charities	Horse Show Fees	\$10,000 - Pending / NEW
Cameron Foundation	Unrestricted Funds	\$10,000 - Pending
AL of Montgomery County	Unrestricted	\$10,000 - Pending

Grants In Progress

Strake Foundaiton	Open Submission	\$20,000 / NEW
Woodforest Charitable Foundation	Unrestricted	GIFT: \$ 5,000
The Newfield Foundation	LPC Salary	ASK: \$48,000
Montgomery County Community Foundation	PATH Conf. Fees	ASK: \$ 5,000

To Be Submitted

Simmons Foundation	October	ASK: \$25,000 / NEW
Wells Fargo Foundation	October	ASK: \$40,000
The Lyons Foundation	November	ASK: \$ 8,000 / NEW

Grant Goals

Awarded	Denied	Pending	Yet to Be Submitted
\$34,040	\$10,000	\$125,000	\$131,000

Denim & Diamond 9th Annual Gala Rooted In Faith						
SPONSOR	CONTACT	PHONE	CELL	EMAIL	SPONSORSHIP LEVEL	TOTAL
Anadarko Petroleum	Martin Evans & Ruth Kirchofer	(832)636-1000		ruth.kirchofer@anadarko.com	Saddle Up	\$10,000.00
Wright Business Technologies, Inc.	Angela Hextell	(281)260-8001		marketing@wrighttechnologies.com	1/2 page Add	\$500.00
Mouse Management	Craig Bradley	(720)328-9634		craig@mousemgt.com	Ranch Hand	\$2,500.00
Basic Energy Services	Doug Rogers	817-334-4100	432-296-3898	Doug.rogers@basicenergyservices.com	Entertainment Underwriter	\$2,000.00
Martha and Jim Hunt	Martha and Jim Hunt	(713)974-5745		titahunt@comcast.net	Saddle Up	\$10,000.00
Diana and Elijah White	Diana and Elijah White	(281)635-5691		elijah.white@exxonmobil.com	Gunsmoke	\$5,000.00
Wrights Business Technologies, Inc.	Jennifer Wright	(281)260-8001		jwright@wrighttechnologies.com	Table	\$1,500.00
Ron and Betty Pugh	Ron and Betty Pugh	(281)364-8178		ronpugh46@gmail.com	regret donation	\$1,000.00
Waste Connections, Inc.	Michelle Little	(832)832-2200		michellel@wcnx.org	Gunsmoke	\$5,000.00
Strike	Ky Bishop	(713)389-2083	(832)474-4051	ky.bishop@strikeusa.com	Ranch Hand	\$2,500.00
Halliburton	Mr. Carl Shaw			carl.shaw@halliburton.com	Ranch Hand	\$2,500.00
Woodforest Development	Virgil Yoakum	(936)447-2800		amandam@johnsondev.com	Gunsmoke	\$5,000.00
Becki and David Borth	Becki and David Borth	(281)210-3123	(832)515-1159	becki_borth@yahoo.com	Ranch Hand	\$2,500.00
Connie Goers	Connie Goers	(281)210-3123		connie@arenaoffshore.com	(2) Ranch Hand	\$5,000.00
Southwestern Energy	Mitzi Burkishaw	(832)796-7428		Mitzi_Burkishaw@swn.com	Ranch Hand	\$2,500.00
Michelle and Ned Naumes	Michelle Naumes	(713)516-2320		naumes9f@comcast.net	Gunsmoke	\$5,000.00
Huntzman Corporation	Susan Ferguson	(281)719-4728		susan_ferguson@huntzman.com	Ranch Hand	\$2,500.00
Modern Woodman Fraternal Financial	Belinda and Michael Farris	(281)298-6867	(713)253-5736	Carol.B.Farris@mwarep.org	Undewriting	\$6,000.00
Modern Woodman Fraternal Financial	Belinda and Michael Farris	(281)298-6867	(713)253-5736	Carol.B.Farris@mwarep.org	General Store Match-golf cart	\$4,000.00
Chevron Phillips Chemical	Bryce Hallowell			hallowdb@cpcchem.com	Gunsmoke	\$5,000.00
Corporate Relocation	Joseph Holboth			jwalker@corpelo.com	regret donation	\$3,000.00
First American Title	David Crawford				Ranch Hand	\$2,500.00
Houston Roll Pipe	Matt and Erin Pickle	(832) 217-4565		epickle05@yahoo.com	Ranch Hand	\$2,500.00
Ty and Lee Tillman	Ty and Lee			lmtillman@verizon.net	regret donation	\$1,000.00
Volkswagen of The Woodlands	Linda and Darryl Wischnewsky	(713) 203-0014		linda@baywaylincoln.com	Ranch Hand	\$2,500.00
Marty and Denny McGuire	Marty and Denny				Saddle Up	\$10,000.00
Mustang CAT	Todd Fisk	(713) 460-2000		tfisk@mustangcat.com	Ranch Hand	\$2,500.00
TOTAL					TOTAL	\$104,000.00

PANTHER CREEK INSPIRATION RANCH

Jul-17

INCOME/EXPENSE	JUL 2017	July	\$ Over	% of	JAN-JUL	JAN-JUL	\$ Over	\$ Over	YR 2017	JAN-JUL	JAN-JUL	
	Actual	Budget	Budget	Budget	ACTUAL 2017	Budget	Budget	Budget	Projection	2016	2017	Variance
Fundraising/Donations	13,160	17,350	(4,190)	76%	57,452	102,220	(44,768)	56%	210,170	268,890	57,452	(211,438)
Special Events Income	21,210	150,000	(128,790)	14%	177,197	178,717	(1,520)	99%	608,217	117,170	177,197	60,028
Foundations/Trust Grants	24,040	13,126	10,914	183%	71,040	95,185	(24,145)	75%	200,000	75,425	71,040	(4,385)
Program Fees	5,015	2,000	3,015	251%	42,880	31,500	11,380	136%	54,000	20,040	42,880	22,840
Total Income	63,429	182,476	(119,047)	35%	348,891	407,622	(58,731)	86%	1,072,387	481,525	348,891	(132,634)
Special Event Exp	2,247	3,000	(753)	75%	9,016	16,800	(7,784)	54%	72,100	10,460	9,016	(1,444)
Salary/Benefits	58,827	56,250	2,577	105%	383,886	378,886	5,000	101%	660,320	325,483	383,886	58,403
Office Expense	14,150	7,949	6,201	178%	68,263	63,794	4,469	107%	113,629	50,737	68,263	17,526
Travel, Meals & Ent	497	430	67	116%	4,741	3,710	1,031	128%	6,360	6,085	4,741	(1,343)
Horse Expense	6,888	8,005	(1,117)	86%	57,001	52,945	4,056	108%	87,630	46,103	57,001	10,898
Learning supplies	934	1,500	(566)	62%	4,204	7,500	(3,296)	56%	10,700	8,269	4,204	(4,065)
Property and Facility Maint	2,179	8,140	(5,961)	27%	36,214	43,030	(6,816)	84%	75,830	63,225	36,214	(27,011)
Fixed Asset Purchase										11,745		(11,745)
Total Expense	85,723	85,274	449	101%	563,326	566,665	(3,339)	99%	1,026,569	522,107	563,326	41,219
Other Expenses												
Interest Expense	223	254	(31)		1,623	1,778	(155)		3,048	1,844	1,623	(221)
Other		0			14,285	0	14,285		0	4,767	14,285	9,518
Total Other Expenses	223	254	(31)		15,908	1,778	14,130		3,048	6,611	15,908	9,297
Net other Income	(222)	(254)	32	87%	(15,828)	(1,778)	(14,050)		(3,048)	(6,611)	(15,828)	(9,217)
Net Income**	(22,516)	96,948	(119,464)	-23%	(230,263)	(160,821)	(69,442)	143%	42,770	(47,193)	(230,263)	(121,962)

BALANCE SHEET	12/31/2016	5/31/2017	6/30/2017	7/31/2017
Bank Accounts	\$551,305	\$274,767	\$345,731	\$334,800
Accounts/Pledge/Grants Recei	\$149,847	\$103,970	\$105,379	\$99,854
Other Current Assets	\$17,267	\$17,953	\$17,123	\$28
Total Current Assets	\$718,419	\$396,690	\$468,233	\$434,681

Observation:

** Actual Net income shows a loss due to Special Event income's over budget for the month of July.

Other FYI:

- i. 2017 YTD income is lower than 2016 due to flood monies. Marketing and committees are working on increasing income. Marketing and other committee are working towards higher income opportunities (grant review and writing and others)
- ii. Please note that there are some expenses that are higher than the same period in 2016, but within budget for 2017, such as:
 - a. Salaries and wages, due to 2 new part time employees and additionally 2 part time that were converted to full time.
 - b. Office Expense
- iii. Please note there are some other expenses slightly higher than the same period in 2016, and slightly higher than budget in 2017, such as:
 - a. Horse feed/supplements

Date	Jan - Feb	March	April	May	June	July	NOTES
TR Clients Starting #	65	64	64	65	65	36	
Off Schedule	-1	0	-1	-1	-29		
New Clients	0	0	2	1	0		
TOTAL RIDERS	64	64	65	65	36	35	25 clients/10 sibs
EAL other	4	3	3	3	3	3	
EAL Client - MCYS (ave/wk.)	15	15	15	8	10	12	
GRAND TOTAL	83	82	83	76	49	50	
TOTAL							
Volunteers Trained	17	11	8	20	8	0	64
Volunteer Connected	8	9	8	13	7	n/a	45
% Connected	53%	81%	100%	65%	88%	n/a	78%
Volunteer Hours	1,178	1,240	865	1,428	887	852	6,450
Volunteer Value @ 24.66/hr.	\$29,049	\$30,578	\$21,331	\$35,214	\$21,873	\$21,010	\$159,055
Scheduled evaluations	0	2	2	0	1	1	
# on Wait List	21	24	22	25	30	35	
Scholarship	25	25	25	24	17	21	
Days closed due to Evacuation	4	1	0	0	0	0	
Horses	15	15	15	15	15	15	

Time on List

WAIT LIST DEMOGRAPHICS	1Year +	6-11MTH	0-6 MTH
Autism	15	1	5
ADHD	6		6
Anxiety & Depression	7		1
Speech and Vision	7	2	1
Developmental Delay+	3		
CP	4		1
Other	13		1
	55		
13 Females/22 Males	Age 2-7 = 17	Age 8-12 = 11	Age 13-18 = 4
			Age 19-39 = 3

1. Staff/Board

- a. Anne is at EAGALA to certify as a Profession Licensed Counselor this week
- b. Our intern will certify in October. Would like to bring her on part time/possible share with DHP or Volunteer Coordinator in order to grow program
- c. PATH Conference in San Antonio – November 8-11 – taking more people this year
- d. Staff retreat

2. Programs

- a. Three weeks of Summer Camp completed
- b. Fall registration is under way – plan to grow by 10 clients with addition of PT instructor
- c. Development of CQI team and ongoing reporting

3. Property

- a. First draft of Safety Manual is in packet – we will vote in October – please send feedback to Tommy or I
- b. ExxonMobil Day of Caring in Fall

4. Inspiration 2020

- a. Property Update
- b. Contract is signed and due diligence has begun – closing mid September

5. 2017 Denim & Diamonds Update

	2016	2017
1st Silent Auction:	\$18,490.00	
Admission:	\$8,550.00	\$3,900.00
Sponsorships, Ads, Underwriting	\$100,500.00	\$93,500.00
Donations:	\$23,460.00	\$9,820.00
General Store:	\$8,555.00	\$4,050.00
Live Auction:	\$22,400.00	
Paddles Up:	\$186,500.00	
Wine Pull:	\$5,000.00	
TOTAL	\$373,455.00	\$111,270.00