



## May Board Meeting Agenda

May 24, 2018 / 4:00pm

Newfield Exploration

Nehemiah 8: Rise Up & Build

**MISSION:** Partnering Horses with people to transform lives and help them reach their highest ability

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### Agenda Item

- |   |         |
|---|---------|
| <b>4:00 Call to Order</b>   | Gary    |
| <b>4:05 Prayer</b>  |         |
| <b>4:05 Approval of Minutes for April</b> ( <i>signature required</i> )   | Gary    |
| <b>4:10 Committee Breakout</b>  | All     |
| <b>5:10 Questions on Reports</b>  |         |
| a. Financial  | Nel     |
| b. External Committee Report  | Patrick |
| a. Breakfast With Champions Report  |         |
| b. Gala Sponsorship   |         |
| c. Internal Committee Report  | Connie  |
| a. Dashboard  |         |
| d. Governance Report  | Gary    |
| e. Operation/Inspiration 2020 Report                                      | MG      |
| <b>5:50 New/Old Business</b>  |         |
| a. Thank you notes - <i>please take, add your personal notes and mail</i> |         |
| b. Dinner/Reception for Waste Connection Leadership                       |         |
| c. Committee Goals  |         |
| <b>5:55 Closing Prayer</b>  |         |

### Calendar

Let's Unwind: Cellar 24	June 20, 6:00
June Board Meeting	June 28 4:00
<b>Let's Unwind: Private Party</b>	<b>June 30, 6:30</b>
Let's Unwind: Butler House	July 18, 6:00
July Board Meeting	July 26, 4:00

**VISION:** To provide a Christ centered oasis for children and adults with special challenges seeking excellence in equine activities & therapies while we inspire similar ministries to grow the arena of hope

**March 22, 2018**

4:00 – 6:15 pm

**Meeting Place:** Newfield Conference Room  
4 Waterway Ct.  
Spring, TX 77380

**Attendance:** BOARD MEMBERS – Todd Bryant, Patrick Flaherty, Connie Goers, Trent Johnson, Mike Maher, Chris Osborne, Denny McGuire, Nel Somarriba, Gary Packer, STAFF – MG Tindall, Sheila Greaver, Michelle Bellaire, Kathy Tabor ON PHONE: Jimmie Dotson, Bob Zincke

Absent: Nancy Kosh, Joey Vest, Michelle Little

**4:08 pm Call to Order – Gary Packer**

**4:10 Prayer – Patrick Flaherty**

**4:11 – Property Update – MG**

- Announced the closing date of Glen Loch property sale to be on or before May 30, 2018
- Appraisal has been ordered
- Reach out to Mike Seder about Fox Croft property after Glen Loch closes
- MG will let Woodforest Bank know that we have a closing date and are planning on moving forward on Fox Croft property
- Discussion on keeping boarding as potential income opportunity at Fox Croft –should we keep Katie on – boarding revenue is at \$7000 a month for Fox Croft right now

**4:20 PM Approval of March Board Meeting Minutes: Connie Goers – motion, Mike Maher – second – approved**

**4:22 pm Reports Discussion**

- **Financials – Nel Somarriba**
  - (a) Per YTD budget, income is 20% short
  - (b) Per YTD budget, expenses are 5% lower than expected
  - (c) \$5000 due from Texans Foundation
  - (d) Dip into reserves in March, will have to again in April – approximately \$35,000
  - (e) May online fundraising campaign being planned to benefit HEART program
  - (f) Breakfast with Champions needs attendees – this is a potential \$25,000 loss if not held
  - (g) Trent suggested changing the ( ) to mean negative on the P&L
  - (h) Mike stated we need a robust database of donors, our is getting anemic – How are we reaching new donors?

**Approval of March financials: Denny McGuire - motion, Patrick Flaherty second - approved**

- **Development – Sheila Greaver**
  - (a) Junior League of the Woodlands promised us a grant of \$10,000 - should be receiving soon
  - (b) Waste Connections was a success – should receive the check in May – not sure of the amount – budgeted \$100,000
  - (c) \$2500 received from the Cut-N-Shoot foundation
  - (d) Awarded the Club Corp golf tournament for 2019 & 2020 – potential income between \$160,000-\$200,000 based on past tournaments – will require a lot of involvement from us for the tournament, volunteering and working the event

(e) Brittany Fondren has 11 new grants she will be writing for – if any board members know anyone at any of these foundations please let Sheila know

- **Dashboard/Operations – MG Tindall**

- (a) MG will check on the volunteer hours updating from month to month on dashboard
- (b) In the process of hiring a FT instructor to fill Jen's position
- (c) May start using a PT for more complicated clients – Laura is looking into this
- (d) Martin Evans is staying on the board in an advisory position
- (e) Layne Little was hired as new volunteer coordinator
- (f) EAP challenges are primarily privacy issues – challenge is keeping the ranch private during the one-hour session with no interruptions
- (g) Area SOTX – 10 riders participated and took home many awards, taking 8 riders to State SOTX in College Station
- (h) Hope to present the audit next month
- (i) ExxonMobil to be gala honoree
- (j) New Board Member suggestions – Gary to meet with Melissa Young, Elijah White did not commit – would like lunch with MG and Gary, Todd meeting with John Nguyen and John Bieyl, Tom Cox would be a great addition with his construction knowledge, Ray Sanders – Pat and Denny will invite to lunch for a meeting, Mindy Harmon probably not interested

- **Follow Up Items**

- (a) MG would like to have a dinner for Waste Connections Leadership Team as a thank you for the golf tournament – possibly at Amerigo's for space (Connie has offered to cover the cost) – MG to find out how many from Waste Connections would attend and then reach out to Nancy
- (b) Committee meetings next month – present responsibilities - next step charters
- (c) Connie will work on the by-laws and have Arena in-house legal look over and Amanda Trapp if needed then present to the board

**5:15 pm Governance – Mission/Vision Discussion – Gary Packer**

- Good boards review their mission and vision – what has changed at the ranch and how has that changed the scope of our mission and vision statements
- Current mission statement is not specific as to who is being served and what those services are
- Keep mission statement short/clear/powerful with a clear purpose and objective
- Vision statement should be inspirational – look into the future
- Our website – the mission and vision statement are hidden/not on first page and need to be swapped – needs to be corrected – Gary – MG will let Kali know and correct it
- Board broke out into small groups to discuss possible new mission statements – came up with three or four new possibilities – MG will send out to the board to look over further – the ranch staff will also have discussions on new mission statement possibilities – follow up at next meeting

**6:15 pm Closing Prayer – Todd Bryant**

*Minutes respectively written and distributed by Michelle Bellaire, Executive Assistant, email: michelle@inspirationranch.org*

**Board Approval** \_\_\_\_\_

**PANTHER CREEK INSPIRATION RANCH**

**Apr-18**

**P&L Budget vs Actual- Month Accrual ----->**

	APR Actual	APR Budget	\$ Variance	% Variance
<b>Profit and Loss</b>				
Fundraising/Donations	15,238	16,330	(1,092)	-7%
Special Events Income	4,830	10,250	(5,420)	-53%
Foundations	6,226	20,000	(13,774)	-69%
Program Fees	6,880	6,400	480	8%
Other Income	0	1,000	(1,000)	-100%
<b>Total Income</b>	<b>33,174</b>	<b>53,980</b>	<b>(19,806)</b>	<b>-37%</b>
Special Events	1,126	150	(976)	-651%
Salary/Benefits	61,847	62,460	613	1%
Office Expense	6,976	12,725	5,749	45%
Travel, Meals & Ent	86	370	284	77%
Horse Expense	5,627	6,195	568	9%
Learning supplies	259	1,120	861	77%
Property & Facility Maint	1,680	3,295	1,615	49%
Fixed Asset Purchase	0	0	0	
<b>Total Expense</b>	<b>77,601</b>	<b>86,315</b>	<b>8,714</b>	<b>10%</b>
<b>Net Income</b>	<b>(44,427)</b>	<b>(32,335)</b>	<b>(10,810)</b>	<b>-33%</b>

**P&L Budget vs Actual -YTD Accrual ----->**

	YTD ACTUAL	YTD Budget	\$ Variance	% Variance
	47,112	73,170	(26,058)	-36%
	18,244	15,250	2,994	20%
	66,020	86,294	(20,274)	-23%
	19,420	25,500	(6,080)	-24%
	27	1,000	(973)	-97%
<b>Total Income</b>	<b>150,823</b>	<b>201,214</b>	<b>(50,391)</b>	<b>-25%</b>
	3,663	5,950	2,287	38%
	239,907	243,140	3,233	1%
	27,701	32,360	4,659	14%
	2,243	3,580	1,337	37%
	25,656	25,960	304	1%
	577	3,230	2,653	82%
	11,686	18,360	6,674	36%
	0	0	0	
<b>Total Expense</b>	<b>311,434</b>	<b>332,580</b>	<b>(21,146)</b>	<b>-6%</b>
<b>Net Income</b>	<b>(157,177)</b>	<b>(132,226)</b>	<b>(24,951)</b>	<b>-19%</b>

**P&L Prev Year Comp - Accrual ----->**

	JAN-APR 2018	JAN-APR 2017	\$ Variance	% Variance
	47,112	37,402	9,711	26%
	18,244	12,533	5,712	46%
	66,020	47,000	19,020	40%
	19,420	18,635	785	4%
	27	118	(91)	-77%
<b>Total Income</b>	<b>150,823</b>	<b>115,687</b>	<b>35,136</b>	<b>30%</b>
	3,663	5,459	1,795	33%
	239,907	217,104	(22,803)	-11%
	27,701	28,183	482	2%
	2,243	2,309	66	3%
	25,656	29,777	4,121	14%
	577	2,608	2,031	78%
	11,686	20,297	8,611	42%
	0	0	0	
<b>Total Expense</b>	<b>311,434</b>	<b>305,737</b>	<b>(5,698)</b>	<b>-2%</b>
<b>Net Income</b>	<b>(157,177)</b>	<b>(201,377)</b>	<b>(44,200)</b>	<b>-22%</b>

YEAR 2018 Budget
200,957
618,250
261,882
74,400
3,000
<b>1,158,489</b>
89,300
774,170
97,615
10,370
76,920
15,040
72,855
<b>1,136,270</b>
<b>24,744</b>

**CASH POSITION**

	1/31/18	2/28/18	3/31/18	4/30/18	5/31/18	6/30/18	7/31/18	8/31/18	9/30/18	10/31/18	11/30/18	12/31/18
Actual Cash	335,714	295,335	241,700	198,573								
Cash Projection	334,356	292,137	247,347	218,912	170,408	247,028	204,056	178,874	159,938	312,021	293,945	358,695
\$ Change	1,358	3,198	(5,647)	(20,339)								

**Observation(s):**

Shortfall in Special Events income due to Insuperity holding funds until Fall  
 Shortfall in Foundations - Some not funded. Assistance League and Texas funded in May  
 Expenses came in under \$9k  
 YTD shortfall due to pledges and special events that will come in later than expected  
 Additional 10k is to come out of the May reserve.

# April 2018 Development Report

Board of Directors Meeting - May 24, 2018

## Foundation/Grants

Budget:	\$ 261,882	25%
Funded:	\$ 66,016	

## Special Events Income

<b>Breakfast with Champions</b>	<b>\$16,975 / \$25,000</b>
May 3, 2018	<small>Actual                      Budgeted</small>
Insperty Invitational	

<b>Denim &amp; Diamonds Gala</b>	<b>4.5% / \$450,000</b>
September 29, 2018	
10th Annual Gala / Marriott	

<b>Christmas in The Woods</b>	<b>3% / \$30,000</b>
November 30, 2018	
Turek House / Grogan's Point	

<b>3rd Party Events</b>	<b>6% / \$113,250</b>
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## Individual Gift Programs

### Adopt a Horse

GOAL: Q1 / 3 Adoptions  
**ACTUAL / 5 Adoptions**

GOAL: Q2 / 2 Adoptions  
**QTD / 1 Adoption**

GOAL: Q3 / 2 Adoptions

GOAL: Q4 / 3 Adoptions

### Sponsor a Rider

GOAL: Q1 / 2 Sponsors  
**ACTUAL / 2 Sponsors**

GOAL: Q2 / 2 Sponsors  
**QTD / 0 Sponsors**

GOAL: Q3 / 1 Sponsors

GOAL: Q4 / 2 Sponsors

## Visibility & Image

### Received EAAT Guardian Designation

This transparency award designation makes us eligible for funding from EQUUS Foundation.

### Private Foundations / Bank Trustees

#### Bank of America

Registered with Bank of America as of 5.12.18

Grant Application - Next Step

#### JP Morgan Chase

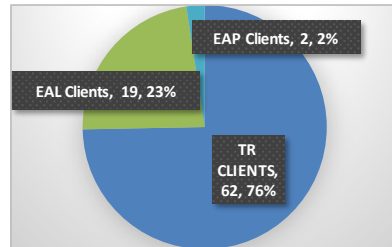
#### Wells Fargo

### Ranch Tours

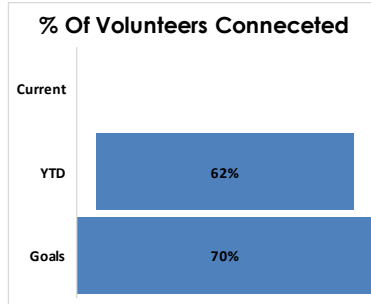
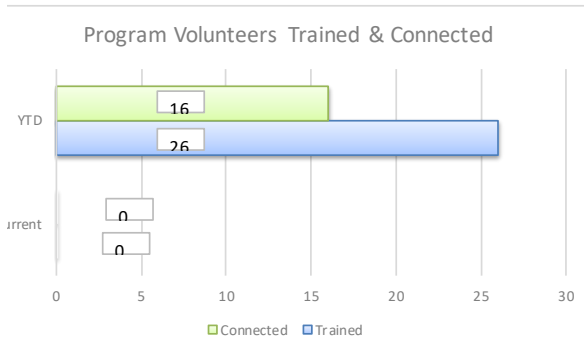
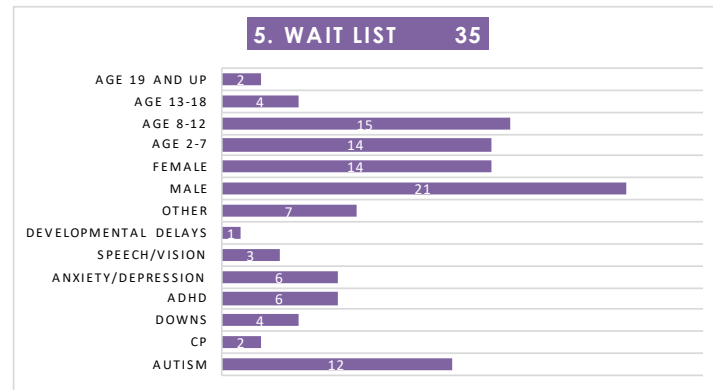
2018 Month	# of Tours	# of People
January	2	2
February	3	16
March	5	9
April	6	18
May		
June		
July		
August		
September		
October		
November		
December		

# INSPIRATION RANCH DASHBOARD

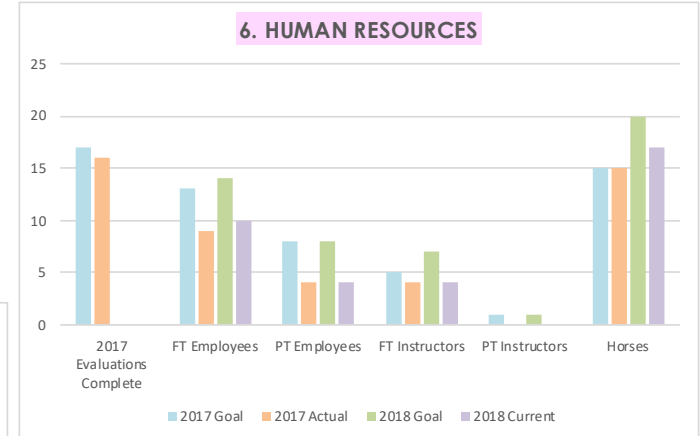
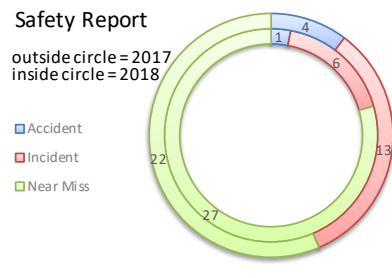
1. PROGRAM & IMPACT	CURRENT	2018-19 TARGET
TR Clients	62	90 - 125
EAL Clients	19	30
EAP Clients	2	32
GRAND TOTAL	83	120 - 155
Scholarships	20	n/a
Shows Attended	2	4
Days Closed (weather)	0	7YTD



2. VOLUNTEERS	CURRENT	YTD	TARGET
Volunteer Hours	842	3340	
Value @ 24.69/hr.	\$20,789	\$82,465	
Volunteers Engaged	164	175	175



3. SAFETY YTD	
Emergency Drills YTD	2
Safety Trainings	5
Accident	1
Incident	6
Near Miss	27



4. BOARD OF DIRECTORS	CURRENT	YTD	TARGET	2017
Attendance at Meetings	83%	75%	75%	61%
Attendance at Events	25%	13%	75%	28%
# of Members	12	n/a	19 - 21	12
Giving		92%	100%	84%
CEO Performance 2017				none

# Panther Creek Inspiration Ranch Board of Directors Rotation

(Updated January 2018)

Board Member	Date Seat Taken	Start Date of First Full 3 Year Term	Re-Election	Last Year of Eligible Service By Term Limit	Candidates/Prospect
Mike Maher	January 31, 2012	January 31, 2012	Jan-15	2018	Estel McLaughlin - Woodforest Foundation (DM)
Connie Goers	April 11, 2013	April 11, 2013	Apr-16	2019	<b>Elijah White - ExxonMobil (MG)</b>
Denny McGuire	February 6, 2013	February 6, 2013	Feb-16	2019	<b>Amanda Trapp - Stibbs (Legal) (MG)</b>
Chris Osborne	June 1, 2013	July 1, 2013	Jul-16	2019	Jay Knighton (Legal) (GP)
Gary Packer	August 1, 2013	August 1, 2013	Sep-16	2019	<b>Virgil Yoakum - Grand Central Park (MG)</b>
Todd Bryant	May 1, 2014	May 20, 2014	May-16	2020	<b>Robert Marling (DM) advisory??</b>
Martin Evans	January 17, 2015	January 17, 2015	Jan-18	2021	Robin Anderson - Inspiration Ranch Volunteer (MG)
Nel Somarriba	December 1, 2015	December 1, 2015	Dec-18	2021	George Lindall/Kristie Merrimar (six months out) (SG)
Jimmie Dotson	March 1, 2016	March 15, 2016	Mar-19	2022	Gene Darnell - CFO Dean & Draper (CO)
Patrick Flaherty	February 13, 2016	February 13, 2016	Feb-19	2022	Roger Taylor - Wealth advisors (JD) see Jenny Taylor below
Nancy Kosh	February 13, 2016	February 13, 2016	Mar-19	2022	<b>Michael Richards (DM)</b>
Joey Vest	February 13, 2016	February 13, 2016	Feb-19	2022	Tom Cox (Construction) (NK)
Trent Johnson	January 20, 2018	February 1, 2018	Feb-21	2024	Edgar Sanches 713-702-4174 (PF)
Michelle Little	January 20, 2018	February 1, 2018	Feb-21	2024	Rick Hartley (6 months out - Houston) (MM)
<b>ADVISORY BOARD</b>					
Jonathan Homeyer	December 1, 2016			2019	Jenny Taylor General Manager, Market Street
Jim Hunt	February 1, 2017			2020	Mindy Harmon, Photographer Past JL Board Member/Very Philanthropic
Bob Marlowe	December 1, 2016			2019	Natalie Saikowski Goertz-Co-Owner, Mr. Rooter Plumbing/Philanthropic
Marty McGuire	December 1, 2016			2019	<b>Melissa Earl Young- Corporate Incentives 713-299-1195</b>
Richard Wright	January 1, 2017			2020	Mitzi Burkenshaw (Human Resources)
Bob Zincke	December 1, 2016			2019	Steve Sukin (TB)
					John Nguyen
					John Bleyl - Bleyl Engineering - Todd has invited for a tour
					Ray Sanders (DM)

Current Member
Moved to Advisory
Nominated to Advisory

**1. Staff/Board/Volunteers**

1. Nancy Kosh offered her resignation – this is an incredibly busy season with the remodeling of the new restaurant. She has moved to the advisory board, but will consider moving back to the board once things slow down
2. We have interviewed several candidates for the FT Instructor. Laura will be making an offer this week

**2. Programs**

1. We took 8 riders to State Special Olympics
2. EAP is adding a second client. Redeemed will be moving their clients to EAP officially on May 25<sup>th</sup>
3. There are 5 more clients on the wait list that Anne will be speaking with to possibly add to EAP this month and next
4. Davis Brothers Construction built a privacy fence to accommodate the need for privacy for the EAP – This will give staff and visitors a little more freedom during sessions

**4. Inspiration 2020**

1. Environmental and appraisal are both completed and in the hands of the bank. The Banker is waiting on a life insurance policy from the borrower and will then prepare the closing documents to send to the Title Company!

**5. Other**

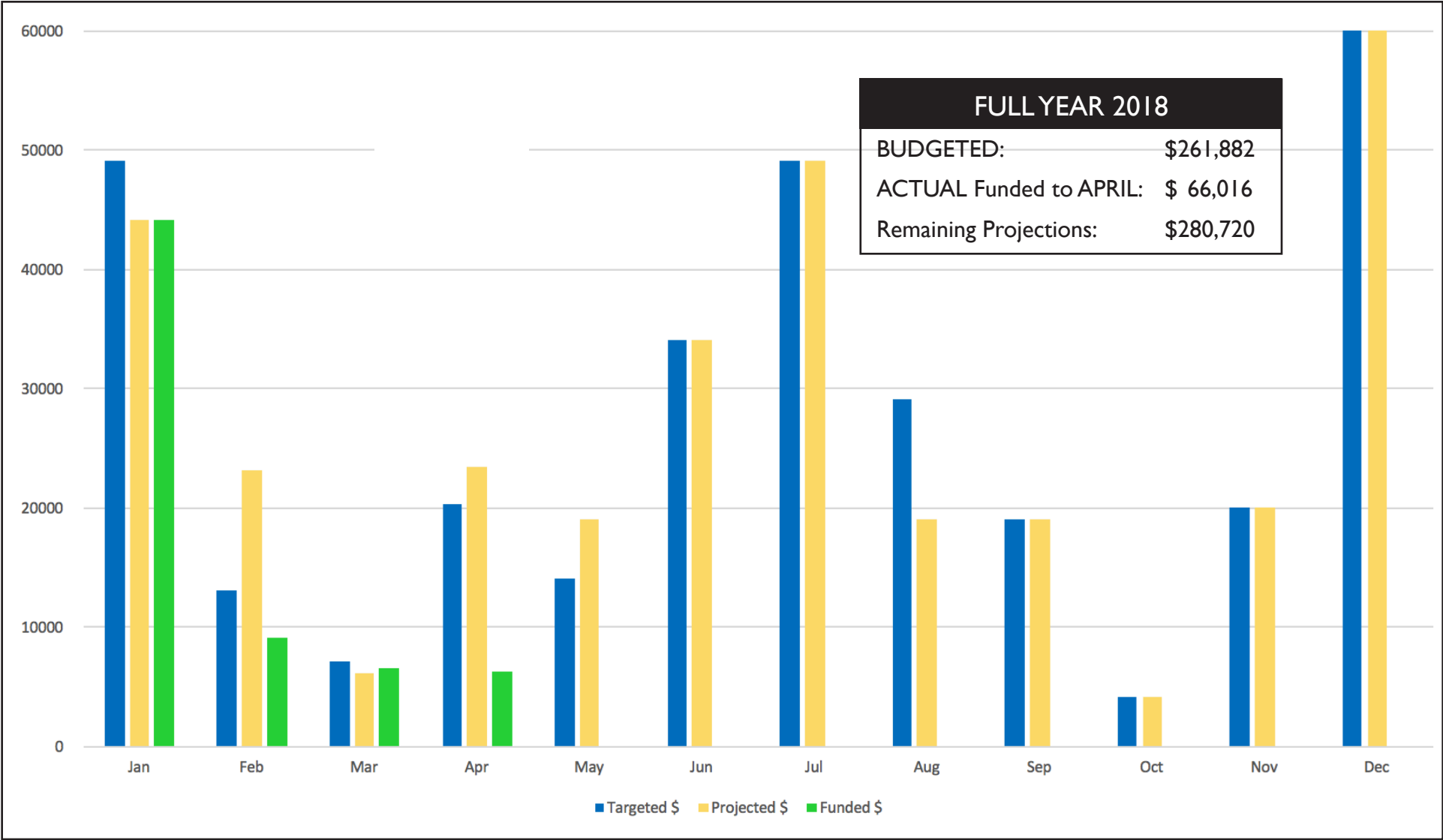
1. Five weeks of CQI training with United Way – 5 staff members are attending, and Connie will be joining us. United Way wants to see this throughout every level of the organization
2. We will be honoring ExxonMobil at this year's gala
3. We are kicking off our online campaign. We will be providing photos and stories for you to share on Facebook.



7. Follow Up Items		Due Date	Status
a.	Annual Commitment and Involvement form for Board	Feb - Mar 18	In Progress
b.	Dinner hosted by board for Waste Connections Leadership	Apr-18	
c.	Each committee to rethink what their goals are and turn in to MG	Apr-18	
d.	Check with Nancy about a possible dinner for Waste Connections (Connie will host)		
<b>GOVERNANCE</b>			
e.	New Orientation Packet	May-18	In Review
f.	Governance committee to look deeper at board assessment		
g.	Work on wording for mission statement (3 ideas to Gary by 3/31/18)	May-18	In progress
h.	Follow up with potential new board members from retreat list	Mar-18	In progress
i.	Follow up with Nancy about meeting with Tom Cox for potential board involvement		in progress
<b>INTERNAL AFFAIRS</b>			
j.	EFP Follow up Report for 2018 (staff to report a 6 month follo	Oct-18	
k.	Threat Assessment Committee to oversee occurrence reports/Safety Manual updates	Mar-18	In Progress
l.	Update Bylaws	May-18	In Progress
<b>EXTERNAL AFFAIRS</b>			
m.	Education/flyers to encourage families to raise funds	Mar-18	In Progress
n.	Follow up to confirm when \$5,000 will come in from Texans		In Progress
<b>STAFF</b>			
o.	Confirm Leaseback has language that protects us from early eviction		Done
p.	Budget for Foxcroft		On hold
q.	Renumber occurrence spreadsheet to reflect numbers to reference occurrence (Tommy to create flow)		In Progress
r.	Safety Manual is under review from editor		
s.	Crisis Communications Team to deliver Tool Kit	May-18	

# APPENDIX

# 2018 Foundation/Grants - Targeted vs. Projected vs. Funded



\* Please see appendix for the detailed 2018 Foundations/Grants spreadsheet.

**GRANT UPDATES**

**April 2018 Budget:**

- CUT N SHOOT CHAIRITES: \$2,500 (Targeted \$6,216 / Projected \$4,990 / Actual \$2,500)
- UNITED WAY: \$3,722 (Targeted \$4,098 / Actual \$3,722)
- ASSISTANCE LEAGUE OF MONT. COUNTY: (Targeted \$10,000 / Projected \$7,500 / Actual \$2,000) Not Funded in April - Moved to May
- HOUSTON TEXANS: \$5,000 Not Funded in April - Moved to May

# Upcoming Grants - Who Do You Know?

## Hamman Foundation

Henry R. Hammon, President  
 Anne H. Sheperd, Secretary  
 Charles D. Milby, Jr., Treasurer  
 Mary J. Milby, Director  
 Russell R. Hamman, Director  
 D. Troy Derouen, Executive Director

## Roger Clemens Foundation

Roger Clemens      Trustee  
 Debbie Clemens    Trustee  
 Janice Wilde        Executive Director

## Halliburton Foundation

Mahesh Puducheri, VP of Global HR

D J LESAR	TRUSTEE AND PRESIDENT 0 1
3000 N SAM HOUSTON PKWY E HOUSTON, TX 77032	
LAWRENCE POPE	TRUSTEE 0 1
3000 N SAM HOUSTON PKWY E HOUSTON, TX 77032	
BRINDA MAXWELL	ADMINISTRATOR 0 1
3000 N SAM HOUSTON PKWY E HOUSTON, TX 77032	
TIM MCKEON	VP AND TREASURER 0 1
3000 N SAM HOUSTON PKWY E HOUSTON, TX 77032	
JEFF MILLER	TRUSTEE 0 1
3000 N SAM HOUSTON PKWY E HOUSTON, TX 77032	
ROBB VOYLES	TRUSTEE 0 1
3000 N SAM HOUSTON PKWY E HOUSTON, TX 77032	
ROBERT HAYTER	COUNSEL 0 1
3000 N SAM HOUSTON PKWY E HOUSTON, TX 77032	
CINDY PATMAN	VP AND SECRETARY 0 1
3000 N SAM HOUSTON PKWY E HOUSTON, TX 77032	

If you know a Board/Trustee member at one of these foundations we're seeking to write a grant to, please email or call Sheila Greaver immediately. Your connection/influence could prove to be helpful to our funding!

## Foundations

Month	Year	Foundations	\$- Targeted Income	\$-Actual Request	\$-Updated Expected Funding	%-Risk collection rate	\$-Projected Funding	Submitted /Ask Date	Est. Month to Fund	LOI Rec'd	2018 Committed	2018 Actual Funded	Capital	Budget Alignment	Deadline	History
JANUARY		Holthouse Foundation for Kids	LOI					2/22/18						TBD		NEW
JANUARY		Parelli Foundation	\$3,000	\$2,000	\$2,000	65.0%	\$1,300	1/31/18	2018 Mar			\$ 2,500.00		Perelli Instructor Farrah & Isabel 4day/4people	31-Jan	NEW
JANUARY		Strike / Campaign for Change	\$9,000	\$19,073	\$19,073	75.0%	\$14,305	1/31/18	2018 Feb			\$ 5,000.00		Camp/Client Party/Easter/Christmas	OPEN	NEW
JANUARY		Cut N Shoot Charities	\$6,216	\$8,316	\$8,316	60.0%	\$4,990	2/1/18	2018 Apr			\$ 2,500.00		Sponsor a Rider	15-Feb	NEW
JANUARY	2017 Grant	Houston Texans/BHP Community Quarterback Award	\$5,000	\$0	\$0	100%	\$0		2018 Jan	2017 Nov				Simon Volunteer		NEW
JANUARY	2017 Grant	Houston Texans/BHP Community Quarterback Award	\$0	\$0	\$5,000	100%	\$5,000		2018 May	2017 Nov	\$ 5,000.00			Simon Volunteer		NEW
JANUARY	2017 Grant	The Newfield Foundation	\$40,000	\$0	\$40,000	100%	\$40,000		2018 Jan					LPC Salary		5+ Years
JANUARY	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 Jan					General Operating		4 Years
FEBRUARY		Junior League of The Woodlands (CAF - Com Assis Fund)	\$10,000	\$10,000	\$10,000	70%	\$7,000	3/12/18	2018 May			\$10,000.00		Summer Camps	15-Mar	2 Years
FEBRUARY		Equus Foundation-	<del>\$-5,000.00</del>		<del>\$-5,000.00</del>	<del>6.5</del>	<del>0</del>		<del>9/1/16</del>					Horse Care / Arena Divider	<del>3/31/17</del>	<del>1-Year</del>
FEBRUARY		EAAT Participant Fund	\$0	\$1,000	\$1,000	60%	\$600		2018 Apr		\$ 500.00			Tuition Assistance		
FEBRUARY	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 Feb			\$ 4,098.00		General Operating		4 Years
MARCH		Woodforest Charitable Foundation	\$30,000	\$36,884	\$30,000	85%	\$25,500	3/29/18	2018 Jun					HEART Program Assist.	31-Mar	NEW
MARCH		Union Pacific Foundation (Local Needs)	\$8,500	\$8,500	\$8,500	55%	\$4,675	4/17/18	2018 Nov					Vehicle & Trailer Safety	1-Apr	NEW
MARCH	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 Mar			\$ 4,098.00		General Operating		4 Years
MARCH		UWGH - Community Bldg. Grant	<del>\$10,000</del>		<del>\$0</del>	<del>65%</del>	<del>\$0</del>		<del>2018 Aug</del>					Rider Competitions	<del>10-Apr</del>	<del>1-Year</del>
APRIL		Simmons Foundation	\$30,000	\$0	\$30,000	55%	\$0	3/20/18	2018 Jul					HEART-25% Gap-MCY\$	13-Apr	NEW
APRIL	11.17 Conv.	Assistance League of Montgomery County	\$10,000	\$0	\$10,000	75%	\$7,500		2018 Apr		\$ 2,000.00			WL Scholarship	NO APP	4 Years
APRIL	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 Apr			\$ 3,722.00		General Operating		4 Years
MAY	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 May		\$3,722			General Operating		4 Years
MAY		George & Josephine Hamman Foundation	\$15,000	\$0	\$15,000	95%	\$14,250		2018 Aug					WL Scholarship + CC	15-Jun	5+ Years
MAY		Halliburton Foundation	\$10,000	\$0	\$10,000	55%	\$5,500		2018 Sep					TR Benefits Education / Horse Masters Class	13-Jun	NEW
MAY		Roger Clemens Foundation	\$15,000	\$0	\$15,000	65%	\$9,750		2018 Jul					WL Scholarship	OPEN/Jun	1 Year
JUNE	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 Jun		\$3,722			General Operating		4 Years
JUNE		Herzstein Foundation	\$7,500	\$0	\$7,500	95%	\$7,125		2018 Nov					WL Scholarship	July	3 Years
JUNE		Cameron Foundation	\$10,000	\$0	\$10,000	85%	\$8,500		2018 Dec					WL Scholarship	OPEN	3 Years
JUNE		The Hillcrest Foundation	\$5,000	\$0	\$5,000	95%	\$4,750		2018 Dec					WL Scholarship		4 Years
JULY	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 Jul		\$3,722			General Operating		4 Years
JULY		Wells Fargo Foundation (Joint Application with Capital)	\$20,000	\$0	\$20,000	95%	\$19,000		2018 Dec					TA Scholarship	30-Sep	3 Years
JULY		Wells Fargo Foundation	\$0	\$0	\$0	60%	\$0		2018 Dec				\$ 20,000.00	Capital Campaign	30-Sep	3 Years
AUGUST	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 Aug	2017 Aug	\$3,722			General Operating		4 Years
AUGUST		The Newfield Foundation	\$40,000	\$0	\$40,000	95%	\$38,000		2019 Jan					Schible Trail @ Foxcroft	31-Aug	5 Years
AUGUST		Montgomery County Community Foundation Inc.	\$6,000	\$0	\$6,000	80%	\$4,800		2018 Dec					New Horse + Tack for New Horse	15-Sep	2 Years
AUGUST		Spindletop Charities	\$10,000	\$0	\$10,000	60%	\$6,000		2018 Dec					TA Scholarship	OPEN	1 Year
SEPTEMBER	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 Sep		\$3,722			General Operating		4 Years
OCTOBER	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 Oct		\$3,722			General Operating		4 Years
OCTOBER		Houston Texans/BHP Community Quarterback Award	\$5,000	\$0	\$5,000	60%	\$3,000		2018 Dec					Volunteer	1-Nov	1 Year
OCTOBER		Strake Foundation	\$0	TBD	\$0	50%	\$0							TBD	NO APP	
NOVEMBER	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 Nov		\$3,722			General Operating		4 Years
DECEMBER	2017 Grant	The Greater Houston United Way	\$4,098	\$0	\$4,098	100%	\$4,098		2018 Dec		\$3,722			General Operating		4 Years

### TOTAL 2018 GRANTS

Total Targeted	Actual Request	Expected Funding	Risk Projected	Committed	Actual Funded	Capital
\$359,392	\$85,773	\$361,565	\$280,720	\$47,276	\$66,016	\$20,000.00
Avg Grant		Avg Risk			Total Projected	
\$18,915		78%	\$14,775		\$66,016	